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As Home Stretch Looms in 3 States, **Bush Pursues His Careful Courtship** Buchanan Ads Backfired, President's Team Says

WASHINGTON - President George Bush turned his attention from Georgia on Monday, ending a primary campaign in that state that has him still struggling to shake a challenge on his conservative flank

from Patrick J. Buchanan. Mr. Bush focused on the two other states that hold Republican primaries Tuesday, Maryland and Colorado. He was to give television interviews from the White House to stations in both states. In his attempt to hold the line against Mr. Buchanan, Mr. Bush had swept through Georgia over the weekend, urging Republican primary voters to reject the politics of protest and "send this president back for four more years."

The president's anxious courtship signified the stakes in Tuesday's primary here and the clear concern among the president's allies over the outcome. Polls in Maryland and Colorado have put Mr. Bush well ahead in those states.

But although Mr. Bush had returned to Washington, his aides still had thoughts of Georgia uppermost in their minds.

Bush strategists asserted that recent ads by Mr. Buchanan, in which Mr. Bush was accused of funding pornography, were backfiring in Georgia. The Bush campaign chairman said that the ad showed that Mr. Buchanan was a "fringe character."

Mr. Buchanan, still in Georgia on Mon-

day, compared Mr. Bush's campaign there "a house of cards."

"I think one more New Hampshire-type victory down here in Georgia, and the whole thing could collapse like a house of cards," he said. "Now, that's not our ex-

"George Bush's campaign is hollow,"

Mr. Buchanan said during a campaign stop in Savannah, Georgia, on Monday.

"He has no ideas."

In a television interview, Mr. Buchanan said the Bush campaign had "reverted

By Michael Dobbs

Washington Post Service

houses of 20th-century history — the central archives of the Soviet Communist Party — opened its doors to the public on Monday.

Czechoslovak historians researching the

backstage maneuvering that led to Mikhail S.

Gorbachev's election as Communist Party lead-

er in 1985. A Russian writer wanted to find out about the inner workings of the decades-long

system of state censorship.

The foreign journalists, for the most part,

went away disappointed. The archives do not contain records of meetings of the Politburo,

MOSCOW - One of the great treasure

pretty much to attacking me personally,"
"I think there's a long shot if we do well

"I think there's a long shot if we do well here in Georgia that we can go through to Mississippi, Louisiana, Michigan, Cahiformia and capture this nomination," be said.

The Bush campaign chairman, Robert Teeter, said Sunday that he would "be surprised" if in the Georgia effort, Mr. Puchanan matched his 27 percent place in Buchanan matched his 37 percent share in New Hampshire. But Mr. Teeter said he was reluctant to forecast a number because

of the vagaries of primary turnouts. He also said Mr. Buchanan had been hurt by a sensational ad showing leather-clad gay dancers and accusing Mr. Bush of

Clinton ignores a truce called by the other Democratic presidential candidates, who had sought to focus on Bush. Page 3.

funding pornography through the National Endowment for the Arts. 'It was objectionable to a lot of people," Mr. Teeter said, "particularly religions

He said the ad reflected back on Mr. Buchanan "as a fringe character out there on the edge.

"Many people in the South were dis-gusted by the smutty content of the Bu-chanan ads and just felt be crossed the line and showed the kinds of themes that he appeals to," Mr. Bush's press secretary, Marlin Fitzwater, said Monday.

Although there is no way to quantify a backlash, he said, there was a big increase in Bush volunteers after the ads began running in Georgia. There were people who wanted to work against what he's trying to do," Mr. Fitzwater said. David Beckwith, press secretary for Vice

President Dan Quayle, said, "People tell us those ads weren't credible, because nobody believes the president is a pornogra-

There has been considerable disagree-

ment among Mr. Bush's advisers and allies over how much of a problem he faces in Georgia. Many, including Representative Newt Gingrich of Georgia, project that Mr. Buchanan could win a percentage in the mid-30s, but others are projecting both better and worse showings.

Still, a veteran Southern Republican close to the Bush campaign asserted that the outlook here was considerably better for the president than it seemed last week.

Since then, the Bush campaign has taken to the airwaves with commercials that highlight Mr. Buchanan's opposition to the use of force in the Gulf and some of his controversial statements over the years. including the suggestion that women were psychologically unsuited for certain jobs.

"We've completely galvanized the fe-male vote with this ad," said the Southern Republican, who spoke on the condition that he not be identified.

Paul Coverdell, a former Peace Corps director and a U.S. Senate candidate from Georgia, said Mr. Buchanan could attract 30 percent to 39 percent of the vote.

The battle between Mr. Bush and Mr. Buchanan in Georgia has a far different tone from that of the economically driven struggle in New Hampshire. In Georgia, Mr. Buchanan has emphasized such issues as racial quotas and federal financing for the arts. Mr. Bush has countered with an appeal to the South's military tradition and has also emphasized the "bedrock belief in family and in faith, in community and in country.

In California ou Sunday, Mr. Bush swamped Mr. Buchanan, 745 to 92, in a straw poll of delegates to the state Republican convention near San Francisco. But the 89 percent vote of confidence came only after Bush backers dropped an attempt to secure a formal endorsement before the June 2 primary. (AP, NYT, UPI)

Historical Gold Mine: Party's Archives Are Opened in Moscow



A woman using a Bush-Quayle poster as a shade during a campaign rally in Savannah, Georgia.

They cite a major political controversy in

Britain last month over seemingly innocuous

documents released by the center to The Sun-

seek to demonstrate a link between the opposi-

that the newspaper's correspondent had over-

looked equally "incriminating" reports about

tion Labor Party and the Kremlin.

day Times of London.

U.S. Economy Gives Sign That Upturn Is Emerging

Rise in Manufacturing And Building Drives Dollar Up, Bonds Down

> By Lawrence Malkin vional Herald Tribune

NEW YORK - Signs of the long-awaited U.S. economic recovery finally appeared Mon-day in data about manufacturing and housebuilding, although economists cantioned against expecting too much.

The key statistic was a report by the National Association of Purchasing Managers that its survey of more than 300 industrial companies showed a surge in new orders in February and an increase in its overall monthly index to 52.4 percent from 47.4 percent. The rise above the 50 percent level indicates an expanding manufac-

The index is the earliest available snapshot of how the national economy performed last month. Because of its timeliness, the figure is watched as closely by the Federal Reserve Board as any other except the monthly employ-ment statistics, which are due out on Friday.

Government reports for January showed that construction in January rose 1.3 percent after three consecutive monthly decreases. It was the largest increase since an identical rise last April, and virtually all the gain came in new residential huilding.

At the same time, personal income fell by 0.1 percent in January, which is usually a volatile month. Consumption rose by 0.2 percent, mainly at the expense of savings as spending rose for services.

Scenting recovery, even a sluggish one, financial markets immediately read all this as s sign that the Fed would not be easing credit again soon. The dollar rose more than a pfennig against the Deutsche mark but was less ebul-

Treasury bonds fell sharply. The bellwether 30-year bond was off 1 9/32 points, driving its yield up to 7.90 percent from 7.79 percent on Friday. Stocks at first followed bonds down, then edged upward, with the Dow Jones indus-trial average closing 7.60 points higher at

The Sunday Times, which supports the Conservative Party, drew on diplomatic dispatches from Soviet Embassy officials in London to "The markets are right," said David Jones of Aubrey Lanston & Co., author of a book on the Fed under its current chairman, Alan Greenspan. "The purchasing survey is Greenspan's favorite measure. Along with recent money growth of 5.8 percent, which is at the top of the Fed's target range, it strengthens his argument that the Fed has done enough. proved nothing of the kind. It later was revealed

> What the Fed wants is a soft takeoff, and it looks like that is what it will get. Greenspan's greatest fear is that he will have to reverse

See ORDERS, Page 10

background of the 1968 Warsaw Pact invasion "There is no work here for a journalist," grumbled a Japanese correspondent, as he siftfinding out what really went on." of Czechoslovakia rubbed shoulders with Japaan archivist said. For documents less than 10 ed his way through a large catalogue of reports from the party's labyrinthine bureaucracy. "It Brainin, a Russian writer for the literary maganese reporters investigating a territorial dispute years old, only the decisions of Central Combetween Japan and the Soviet Union. mittee departments will be available - without An Italian journalist was interested in the

could take months to find something interest-

the highest rung of Soviet power, which remain under lock and key in the Kremlin. Access to most files of the party's Interna-

tional Department, which operated as a kind of

shadow Foreign Ministry, is also prohibited under a new 30-year rule designed to protect state secrets.

But if the party archives are unlikely to yield any overnight sensations, they will provide a gold mine of untapped material for the methodical researcher. They provide the most authoritative glimpse yet into the inner workings of a totalitarian system that collapsed last year after changing the course of the 20th century.

"The Kremlin wall was like an iron curtain ments of the Central Committee, which superfor us," said Boris Senikhov, an amateur Russian historian, who is researching how Kremlin leaders rose through the party apparatus. "The small group of people who scrambled their way to the top of the party hierarchy could do whatever they wanted behind this wall. Now, for the first time, we have the possibility of

zine Novy Mir, which was frequently banned by the Soviet censors. "When they told us not to publish certain articles, we were never given reasons. By looking through the records of the party's ideological department, I will be able to establish how and why the press in our country was controlled. This is real glasnost."

tion of Contemporary Documents complain that they have already been burned by foreign

the internal records of the domestic depart- journalists looking for political sensations.

vised every aspect of Soviet life, from ideology to agriculture to local government. Researchers will be able to comb through

catalogues and then request access to the original documents from archivists. Access will probably be granted if the documents in question are more than 10 years old,

the supporting documentation. The Central Committee archives, which contain 30 million separate records, were scaled

shortly after the abortive coup by hard-line Communists in August. Archivists at the new Center for the Preserva-

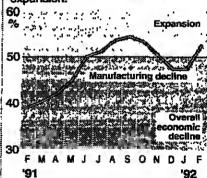
Conservative politicians.

This made us understand that before giving out such delicate internal documents, we must expose them to a serious examination," said Sergei Mironenko, the center's deputy director.

Purchasing We have no law on state archives in Russia. We must be very cautious."

Management Index

A reading below 50 percent indicates a general decline in business activity. above 50 percent suggests general expansion.



Source: National Association of

Kiosk

Baker Weighs Israel Penalty

WASHINGTON (AP) -U.S. Secretary of State James A. Baker 3d is proposing a formula that would cut Israel's existing foreign aid as a penalty for completing work al-ready begun on settlements in

the occupied territories.

Mr. Baker's position was reported Monday by Scnator Patrick J. Leahy, Democrat of Vermont, after Mr. Leahy met with Mr. Baker in an attempt to reach agreement on conditions for granting Israel \$10 billion in loan guarantees over the next five years.

Mr. Baker would deduct the penalty from Israel's cash aid from the Economic Support Fund, a \$1.2 billion annual gift that has remained constant for years and is seen by some as a virtual entitlement

Related article, Page 2

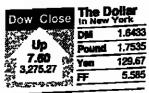
Sarajevo Paralyzed The authorities in Sarajevo, Yugoslavia, conceded Mon-day that they had lost control of the city as Serbian gummen opposed to Bosnia-Herzegovina's independence manned

barricades to prevent people from entering (Page 4) General News

Loan guarantees are a painful issue for Jews in U.S. Page 2. Bolivia's president is taking a capitalist stance. Page 2. Dr. Robert Gallo is again being investigated over discovery of Page 3. the AIDS virus.

Business/Finance

Wellcome shares slid on news the Wellcome Foundation would sell holdings. Page 9.



Page 16. Crossword Weather

The Sinister Finesse of Germany's Neo-Nazi Leader

By Marc Fisher

Washington Post Service
BERLIN — Ewald Althans, the most important figure in Germany's growing neo-Nazi movement, is an impressive, even frightening sight. At 6 feet 4 inches, wearing his blond hair in a tight crew cut, dressed in black from sweater to high leather boots, he draws stares as he walks along Berlin's

busy Kurfürstendamm. But when he opens his mouth, he seeks to project a different image. He speaks a clear, educated high German, and is eager to disprove the stereotype of Nazis as uneducated thues.

"I am a normal man," he said. "I am nice. I am. friendly, a totally normal man with two feet on the ground, and in spite of that, f am a National Socialist."

Mr. Althans, 25, is a Munich public relations man who gladly hands out business cards and stays in touch with his followers from an office equipped with computer, telefax and cellular phone.

He is well-spoken, even charming. He has been schooled in the philosophy and tactics of National Socialism ever since a group of old Nazis loyal to Hitler's memory picked him to lead Germany's neo-Nazi movement when he was only 13 years

Now leader of the German Youth Education Organization, he described how he had been groomed to bring together Germany's splintered extreme right and build a new, disruptive force in German politics. German government and aca-

demic sources confirmed Mr. Althans's account of

his training.
"Hitler is a hero for me," he said. "He opened the door to building a supercivilization, really a paradise on earth."

Jews, blacks and foreigners are the main scapegoats in Mr. Althans's worldview. Jews, he said, are responsible for running the historical reputation of Germany and for oppressing Palestinians. He said he did not want to kill Jews, "but only throw them all out of the country."

Later, he said, "I can't say how tolerant I'll be when I'm in power." He said Germany had been "Americanized, infected with this idea of a multicultural society,

an idea that simply doesn't work." "When I was in Washington, D.C.," he added, "a policeman came up to me on the street and said, What are you, a white man, doing walking here in a black neighborhood?" I had to go to Alexandria to drink a beer. In Washington, I'm the nigger. That's your multicultural society. To me, the funniest thing I ever heard was that in New York, blacks and Jews are fighting with each other. As if there's a difference between them."

In the one and a half years since Germany was united, neo-Nazis and rightist skinheads have been responsible for more than 2,000 attacks on foreigners and asylum-seekers in Germany, gov-ernment figures showed. And despite government announcements of increased protection for foreigners, the level of attacks has not abated, ac-

See NAZI, Page 4

In Toronto, a New Trove of Hemingway's Work By William Claiborne

Washington Post Service TORONTO — A wealth of previously unpub-

lished or unattributed newspaper articles written by Ernest Hemingway and revealing the young writer's emerging style has been unearthed by the Toronto Star, a newspaper for which Hemingway worked in the 1920s.

The manuscripts include a lengthy 1922 interview with Georges Clemenceau, the aging prime minister of France, and a number of unbylined articles that Hemingway wrote when be returned to Toronto after a year-long assignment in Paris to Toronto after a year-long assignment in Paris and was given routine reporting chores because his editors felt he had "grown too big for his britches."

Like the Clemencean interview, these stories

show how Hemingway was emerging from the traditional style of reporting and moving toward a short-story form of writing laced with highly descriptive prose, staccato sentences, vignettes and dialogue between the interviewer and his subject.

Describing Mr. Clemenceau's cottage in Les Sables-d'Ollone, France, Hemingway wrote: "The room was of plain boards. On one side was a wash stand with a basin and a pitcher, on the other side a writing desk. In the back of the sofa where I sat was a comfortable bed. Over the bed was a book-

He continued: "A bulky man, thickened by age, wearing a brown tweed suit, a funny, flat cap, his face as brown as an Ojibway, his white mustache drooping, his white eye-brows bushy, looking the tiger his pictures show him, his eyes twinkling as he talked to his plump daughter-in-law, he came plod-ding through the sand. They stopped at the front door. 'Au revoir papa!' The woman bent toward him. Clemenceau put his arms around her and kissed her. 'An revoir, my child, see you soon.' The Star said it had found 25 articles by Hem-

ingway that were not included in a collection of 172 of his early newspaper writings, published in

1985 by Hemingway's publisher, Charles Scribner's Sons. The articles were found in the Star's archives

and in overlooked Hemingway papers at the John F. Kennedy Library in Boston by a reporter, Wilham Burrill. Mr. Burrill discovered the work while researching Hemingway's early newspaper writing as part of a project marking the Star's centennial this year. The newspaper published some of the articles and said it would make the rest available to Hemingway scholars.

A prominent Hemingway scholar, James D. Brasch, associate professor of American literature at McMaster University in Hamilton, Ontario, read the articles and said that their discovery "will have consequences far beyond the mere increase in

He said the material "documents a period in Hemingway's life about which there is precious little material, and which was an extremely important period in Hemingway's development as a

In 1920, at the age of 21, Hemingway left his home in Oak Park, Illinois, after serving as a volunteer ambulance driver in Italy during World War I, and moved to Toronto to live with wealthy American friends and seek work as a reporter,

After hanging around the Star for a while, he was given some reporting jobs and quickly blos-somed as a feature writer before being sent to Paris as a roving European correspondent. The newly discovered manuscripts cover these

periods of what Hemingway called his "stern apprenticeship," as well as the period when he was back in Toronto as a staff writer for the newspaper. Disgruntled by the paper's treatment of him, Hemingway quit the Star on Dec. 31, 1923, and went to Paris to free-lance and work on his first

See HEMINGWAY, Page 3



Hemingway's passport photo in 1921, before he went to Paris.

Shanghai Hotel Glut Is Boon to Tourists

By Nicholas D. Kristof New York Times Service

SHANGHAI — The elegant wood paneling in the lobby of the Novotel hotel here has a freshly polished gleam to it, and an upside-down fu character hangs on a wall to bring good luck to guests. The problem is that there hardly are any.

Managed by the French, the Novotel had an average occupancy rate last year of just 28 percent, at a daily average room rate of less than \$20—both excluding villas that the hotel offers for long-term residents.

The Novotel is not alone. Throughout Shanghai, foreign-managed hotels are losing money and frantically scroming for guests to overcome

an enormous oversupply of rooms.

There has never been a worse time to be a hotel owner in China, or a

"It's a hard time for hoteliers here, and the next five years will be very tough," said David D.W. Wan, director of marketing for the Shanghai

Municipal Tourism Administration. He said that Shanghai had 87 hotels catering to foreigners - in 1986 it had 17 - and that their 24,000 rooms were enough to serve about 5 million guests a year. But Shanghai last year had just 980,000 foreign

Hoteliers say that business is about as bad in Shanghai as it has been in any major market in the last decade. All 14 foreign-managed hotels are

losing money, if financing costs are included. For tourists, it is a pleasant turnaround. A few years ago, when most of the newly opened hotels were being planned, there was a desperate shortage of rooms. The best hotels were often fully booked at rates that topped \$100 a night.

Now hotels such as the Holiday Inn offer rooms at \$22 a night. if booked through the right travel agency, and the level of service in the hotels has improved sharply. Shanghai's best hotels — for instance, the Hilton and the Portman Shangri-La — are not as good as the best hotels in Hong Kong or Tokyo, but they would not be embarrassed in a comparison. Because labor is cheap, hotels in China can afford armies of fawning attendants to provide an impressive level of huxury.

The Novotel, for example, has a staff of 350 for 180 rooms and 40

See SHANGHAL, Page 3

In contrast with the hard-line Marxist government

U.S. Reneges on Aid for Fledgling Ethiopian Democracy

first effort at democracy and offering economic aid if it went ahead with political liberalization, the United States is unable to deliver the promised assistance.

Economic aid to Ethiopia has become a victim of the American presidential campaign, according to American officials here and in Washington. The country was allied with the Soviet Union for more than a decade, although the United States previously had

The officials here say they understand the election-

By Jane Perlez

New York Times Service

ADDIS ABABA, Ethiopia — After encouraging the new Ethiopian government to embark on the country's first effort at democracy and offering account.

Without aid to help revive its agriculture and industry, Ethiopia will continue to be dependent on the world for food handouts, said Willard J. Pierson, director of the office of the U.S. Agency for International Development in Addis.

He and other officials point out that since the Ethiopian famine in 1984, Washington has spent \$1.2 Ethiopian famine in 1984, Washington has spent \$1.2 States from giving aid to a foreign government that is billion on food relief that kept starving people alive in arrears on debt payments. About a dozen countries, but also bred dependence on aid.

is a legislative restriction that prohibits the United most of them in Africa, fall under this provision.

A modicum of economic aid makes economic sense, known as the Brooke amendment. The amount owed Mr. Pierson said. The alternative is more and far by Ethiopia is small compared with the arrears of other countries, officials said. Ethiopia owes \$5.5 million from the mid-1970s, lent to it for military aircraft that the Pentagon now says were never delivered, American officials said. An additional \$2 million

is owed on housing loans, they said.

Because of its early enthusiasm for the new government, the State Department persuaded Congress last autumn to grant a one-year waiver of the Brooke

amendment as it applied to Ethiopia.

The waiver was attached to last year's foreign aid bills. But the bills failed to win approval and are

unlikely to be revived this year.

DE KLERK ON THE CAMPAIGN TRAIL - President Frederik W. de Klerk in Stellenbosch. South Africa, on Monday as he began campaigning for a referendum on his plans to end apartheid. Mr. de Klerk said a "no" vote in the March 17 ballot "will lead this country to chaos."

American Jews in a Quandary Over Loan Guarantee Dispute

By Thomas L. Friedman

WASHINGTON — When the issue of new loan guarantees for Israel first came before Congress in September, American Jewish groups organized a national lobbying campaign replete with faxes, letterwriting and thousands of volunteers bused into Washington to appear the Israeli campaign and thousands of volunteers bused into Washington to appear the Israeli campaign and thousands of volunteers bused into Washington and thousands of volunteers bused into Washington and thousands of volunteers bused into Washington and the Israeli campaign and thousands of volunteers bused into Washington and the Israeli campaign and thousands of volunteers bused into Washington and Israeli campaign and thousands of volunteers bused into the Israeli campaign and thousands of volunteers bused into the Israeli campaign and thousands of volunteers bused in the Israeli campaign and the Israeli campaign a

ingion to press the Israeli case with lawmakers.

But when the issue came up again recently after being postponed for four months, lobbying by Jewish organizations in behalf of Israel was so low-key it was almost invisible.

Some congressional Democratic leaders overseci foreign aid felt comfortable publicly criticizing Israeli settlement practices and siding with the Bush administration in demanding a freeze on building in the West

Bank as a condition for the loan guarantees.

Some administration officials say that, aside from a few muted statements and some quiet letter-writing, they are struck more by what Jewish organizations have not been saying than what they have been saying. Interviews with Jews from around the country find that while they etill strongly support the loan guaran-tees, they are uncertain of how to press the case. For them the issue has become complicated if not

traumatic. In part this is because President George Bush's attack on Jewish lobbying on the issue in September intimidated many American Jews and made leaders of Jewish organizations wary of confronting Mr. Bush head-on for fear that he would again take his case to the American public.

In part, it is also because pushing aggressively in public for loan guarantees for Israel at a time of deep recession in the United States increasingly seems

Finally, because Mr. Bush decided recently to make the loan guarantees conditional on Israel freezing its settlements, and because Israel rejects such linkage, many American Jews find themselves in the position they hate most; having to choose between policies of their own government and policies of the Israeli

A result has been debate and mixed emotions where there was once near-unanimity.

"What f am finding when I travel around the country is American Jews who feel caught between a rock and a hard place," said David A. Harris, executive vice president of the American Jewish Committee, "People are not fully happy with some of the ways Israel is behaving, but they don't have confidence in the script being written by the administration, either."
"We are not only missions the will be administration, either." "We are not only missing the violins in the relation-

ship, we are missing the whole orchestra," Mr. Harris said. "What you have here are two countries that have so much in common but are increasingly losing sight

"It worries us," he said. "It troubles us. It scares us, because many of ns can see what happens down the road if this continues."

For many American Jews, the complex sentiment is being echoed: Jews are neither comfortable with some of the recent actions of Prime Minister Yitzhak Shamir, nor trusting of the motives of Mr. Bush and Secretary of State James A. Baker 3d. "I (eel that basically what Bush and Baker are doing is right," said Sally R. Gilbert, director of the Jewish

lecture series in El Paso, Texas. "They are holding up a mirror to Israel, saying take a look at yourself, and those of us who want to see Israel with a healthy society and a healthy economy think it is the kick they need to build a better society.

"But on a gut level, I just don't trust Bush and Baker," she said. "I don't know where they are coming

The proposed \$10 billion in loan guarantees over five years would help Israel settle Jewish emigres from the former Soviet Union by enabling the Israeli government to borrow money from private banks at interest rates lower than it would normally be able to

Israel would be obligated to repay all the loans, but the United States, as the guarantor, would by law have to set aside money that would be used in the event of a default by Israel. The amount is expected to be roughly \$300 million under a formula used by the Office of Management and Budget.

The lurking fear that Mr. Bush would, if pressed hard enough, be prepared to make aid to Israel a national issue definitely accounts for some of the lower-key lobbying by Jewish groups since September, said Steven M. Cohen, professor of sociology at Queens College and a specialist in American Jewish probles originary.

"People know that it is still out there — this potential for challenging the legitimacy for Jewish political activity on behalf of Israel — and they don't want to

revive it," Mr. Cohen said.

A prominent Jewish lobbyist in Washington, who asked not to be identified, was more blunt.

"I think it was a scary incident," he said. "And there

are people who are still convinced that it was a calculated effort to intimidate the Jewish comm -and it worked." Others, however, believe that Mr. Bush has actually

done Israel a favor by finally demanding that its government halt a settlement policy that they believe hurts the chances for peace with the Arabs.

David W. Belin, a Des Moines lawyer who runs a national organization to counter Jews' marrying outside their faith, said: "Israel cannot remain a democracy holding territories occupied by large amounts of

"If it were not for the loan guarantee issue, new settlements would be going through like an express train," he said. "At least one good thing about the loan guarantee issue is that it is going to finally force a real debate on settlements in Israel."

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King Hassan's Offer on Libya

He Backs International Court for Bombing Suspects

New York Times Service

RABAT, Morocco - King Hassan II of Morocco, one of the Arab world's most pro-Western rulers, has proposed the establishment of

an international court for terrorism with Colonel Gadhafi's governneutral ground."

"If the accused were judged in Libya, that would not be credible," King Hassan said. "If they were judged by an American or English court, that, too, might not seem credible. Let's find a median solu-

of the new order." The 62-year-old king, the leader

of the only Arab country currently sitting on the United Nations Security Council, has a friendly relationship with the United States.

But he made it clear that he was not prepared to support the Bush administration's call for sanctions to force the Libyan leader, Colonel Moammar Gadhafi, to surrender the two Libyan government em-ployees who have been accused of bombing a Pan American World Airways jet over Scotland in 1988. Four other suspects have been indicted by France in the bombing

King Hassan said that while Mo-

cases, perhaps under United Na- ment, it would be difficult for tions auspices, to give two Libyan suspects accused of blowing up a western airliner a fair trial "on sanctions without proof of its comsanctions without proof of its com-plicity in the bombings.

But he said that if a special court concluded that the two Libyans were guilty and that Libya itself had ordered the destruction of the airliner, "I'll be the first to adopt a severe attitude toward Libya."

The United States, Britain and The king added that "creating France persuaded a majority of the such a special court for terrorism Security Council in January to apto surrender the suspects in the Pan American case for trial in the United States or Britain.

Washington and its allies are now set to press for sanctions.

From Bolivian, A Capitalist Stance

By Nathaniel C. Nash

LA PAZ - He was an exiled close ties with Willy Brandt of Germany and Olof Palme of Sweden, two leading Social Democrats. His campaign oratory had distinct anti-U.S. overtones. And he placed a distant third in the 1989 national

emerged as president that August, many wondered if he would divert Bolivia from a three-year course of stability and low inflation. Now in the third year of his four-

year term, Mr. Paz Zamora, who remembers the 24,000 percent in-flation of the early 1980s, has stayed the course. Last year, Bolivia had its strongest growth in more expecting a repeat in 1992. Over the last five years, inflation has averaged less than 20 percent a year. The oratory now is distinctly

pro-American and pro-busines Mr. Paz Zamora recently said he would urge U.S. businesses to "come to Bolivia and invest." This is not Russia, where you

have to spend billions and billions to make a difference," he said. "With a little money here you can produce a great effect."

But economists and politicians here say they are not so sure that Mr. Paz Zamora can find a large

Bolivia is South America's poor-

who controls the country's largest

The government had hoped to persuade Washington to back a plan that would have given U.S. businesses special incentives to invest here. This, the president says, would not only fuel growth but provide stable jobs for peasant farmers now growing coca, the raw material for cocaine, and an incentive to switch to another way of life.

But Washington rejected both a proposal for special tax breaks and a request to set up an investment fund to lead to businesses investing in countries lighting the drug war.

WORLD BRIEFS

Iraq Vows to Protect Its Industries

BAGHDAD (Reuters) — Iraq suggested on Monday that its latest dispute with the UN Security Council over its weapons of mass destruction was part of a secret attempt to wreck its industry.

Deputy Prime Minister Tariq Aziz, who goes to New York this month to try to defuse the dispute, said in remarks published in Iraqi newspapers.

on Monday that Baghdad would resist any attempt to destroy industrial

Mr. Aziz, Iraq's messenger during the 1990 Gulf crisis, said that Iraq was meeting its UN commitments and that the trade blockade imposed after its invasion of Kuwait 19 months ago should be lifted.

Bush Vetoes China Trade Restraints

WASHINGTON (Reuters) — As expected, President George Bush vetoed a bill Monday that would have placed conditions on granting most-favored-nation trade status to China.

most-favored-nation trade status to China.

The bill "essentially says that China must meet a long list of conditions before it is granted this policy which the president has proposed," said the presidential spokesman, Marlin Fitzwater.

Mr. Fitzwater said the Bush administration agreed with the objective of the bill, which was to bring about improvement in China's human rights record. But be said the White House did not think that refusing to grant China ton tends at a transmith that United States was the ways to go about in China top trade status with the United States was the way to go about it.

Turkey Bombs Kurdish Rebel Bases

ANKARA (Reuters) — Turkish planes bombed bases of rebel Turkish Kurds for the second straight day on Monday, striking targets in Turkey and Iraq, officials said. The planes bombed training camps of the Kurdish Workers Party in the Hakurk area, 10 kilometers (6 miles) inside Iraq, and on Mount Cudi, in Turkey, said the officials, who were quoted by the Anatolian News

Agency.

The officials said the raids inflicted losses on the Kurds, but they gave no casualty figures or other details. Prime Minister Suleyman Demirel said the cross-border raids, the first this year, were designed to preempt rebel attacks. The Kurdish group, which is seeking a separate Kurdish state in southeastern Turkey, has vowed to launch a spring offensive and a popular uprising, which are likely to coincide with Kurdish New Year celebrations later this month.

Strike Closes Down Niger Capital

NIAMEY, Niger (AP) - A general strike brought business and traffic to a halt Monday when people protesting a muliny by unpaid soldiers ignored appeals from the government and the army chief of staff to come

Shops, banks, schools and government offices were closed, and there was no public transport. Union leaders vowed to continue the strike until soldiers stopped interfering in an interim civilian government set up to Mutinous soldiers had briefly seized the state broadcasting center on

Sunday for the third time in three days. The army chief of staff, Lieutenant Colonel Issa Mazou, called the rebellious soldiers' demands for back pay legitimate, but he said their grievances, including complaints about high-ranking military officers, should be handled through negotia-

Nakasone Sees Russia Pact by 2000 MOSCOW (Reuter) - Russia and Japan should be able to sign a peace

treaty by the end of the decade, bringing World War II hostilities to a formal end, Yasuhiro Nakasone, the former Japanese prime minister, said Monday after meeting with President Boris N. Yeltsin.

Mr. Nakasone, en route to a meeting in Berlin, said, "I proposed settling this question by the end of this century, and President Yeltsin agreed with this," Tass reported.

The Soviet Union declared war on Japan in the closing days of the war and seized four of the Kuril Islands off northern Japan, claiming them as part of Russia. Japan's determination to regain the islands has prevented the signing of a peace treaty.

For the Record

Interior Minister Issuet Sezgin of Turkey said Muslim fundamentalists belonging to Hezbollah carried out the grenade attack on an Istanbul synagogue on Sunday in which one person was wounded. (Reuters) President Vachav Havel fired the general prosecutor of Czechoslovakia, fvan Gasparovic, who had been accused by legislators of failing to pursue former Communist officials.

Eight former Soviet republics, including Armenia and Azerbaijan, were formally admitted to the United Nations on Monday, along with the

formally admitted to the United Nations on Monday, along with the republic of San Marino. The new members, which also include Moldova, Kazakhstan, Kyrgyzstan, Uzbekistan, Tajikistan and Turkmenistan, raised the membership of the world body to 175. (Reuters)

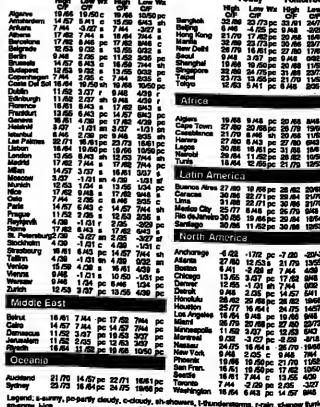
TRAVEL UPDATE

Moscow Metro fares have tripled. Passengers bought tokens engraved with the letter M for 50 kopecks (about 8.5 cents), rather than just feeding 15 kopecks into entry gates as before. The rise was introduced Sanday, but many Muscovites discovered it only Monday, when they traveled to

The Swiss government has forbidden TWA to offer cheap round-trip flights to the United States. The fare of 634 Swiss francs (\$430) violates a U.S.-Swiss air travel agreement, according to the Federal Bureau for Civil

A site for a new airport that stretches from Chicago's Sontheast Side into Indiana was agreed to last week by a committee of husiness and political leaders from Indiana and Illinois.





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American Co-Discoverer of AIDS Virus Is Subject of Inquiry on Perjury and Fraud

BRIEFS

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CENTRAL TELEPHONE DE PARCE

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connection with that discovery, is being investigated once again, federal officials say, this time on charges of perjury and patent frand.

At issue is the patent covering the test for a Trade Restraint detecting the virus, as well as the scientific glory As expected president Google for the remarkable research effort by which the virus was discovered and the detection test hima must meet a long but of one of the premater; has proposed the

The United States and France now share the royalties from the test and have arbitrarily split credit for the discoveries, 50-50, under a 1987 agreement. In light of new accusations against

By Philip J. Hilts
New York Times Service

WASHINGTON - Dr. Robert Gallo, the

American co-discoverer of the virus that causes

AIDS and the subject of a federal inquiry in

Dr. Gallo and his colleagues, lawyers for the Pasteur Institute in France, where researchers also claim to be discovers of the virus, are now seeking to reverse that agreement and recover from Washington payments of \$20 million plus

future royalties. Dr. Gallo, of the National Institutes of Health, and an American colleague, Mikulas Popovic, who is now a part-time consultant, each earn about \$100,000 a year from the patents. Under the 1987 agreement, 80 percent of the money from the patents goes to neither government nor individual scientists, but to AIDS research.

The inspector general at the Department of Health and Human Services, the General Accounting Office of Congress, and the House

subcommittee on oversight and investigations have all opened inquiries into the new charges. They are asking whether statements by Dr. Gallo in the patent application for the AIDS test were knowingly false, especially the assertion that his work in developing the test owed very little to the French team.

The three groups are also investigating whether several senior officials at the Department of Health and Human Services had reason at the time to know that Dr. Galln's statements

in the patent application were false.

Dr. Galln denies any wrongdoing. He states that be did not know what Mr. Popovic, who is accused of falsifying data, was doing, and that be had no reason in share credit for his achievement with the French scientists.

The new inquiries have begun at a time when a longstanding federal investigation of Dr. Gallo's nriginal discovery is nearing its end. The report of the federal investigation, which was conducted by the Office of Scientific Integrity of the National Institutes of Health, has been through various drafts.

Although Dr. Gallo is not accused of misconduct in the latest draft, Mr. Popovic is, and the conclusions are far from flattering to either

The draft report says that in several in-stances, Dr. Galln failed to assure that facts in a May 1984 research paper were true, and failed to give credit to nther scientists. The report found numerous discrepancies

between the Galln team's laboratory records

and the results claimed in the 1984 paper, which appeared in the journal Science. Because Mr. Popovic, Dr. Gallo's principal colleague, did most of the laboratory work, the report judged him most responsible, and the report's investigative team was unanimous in its opinion that Mr. Popovic had committed scientific miscon-

The discrepancies, in the investigators' view, stemmed from "misrepresentations or falsifications of the actual methodology and data," and could not have been due merely to honest

mistakes or honest differences in judgment.
The report called Dr. Gallo's behavior selfthe paper was written. serving and said that it showed "an unhealthy disregard for accepted standards of professional and scientific ethics."

The report's investigators, initially led by Suzanne Hadley of the Office of Scientific Integrity, said there were numerous false statements in the 1984 Science paper, including several about the growth of the AIDS virus in the lab, which the paper stated was continuous for over five months up to publication. This would help give the American scientists prima-

cy over their French competitors. But actually, the report says, the virus was grown in a cell culture that did not grow continiously ou its own until two months or so before

Another aspect that incurred the investigators' disapproval was Dr. Gallo's failure to note who developed the human cell culture in which the AIDS virus was grown.

Fitzpater. annistration agreed with the object times for them that retuing to be act to States was the act to patent. Funding for U.S. Intelligence Could Stay at Cold War Levels

WASHINGTON - Despite the demise of the Soviet Union, the administration is proposing a secret intelligence budget near Cold War levels, according to sources inside and outside the government. Spending is estimated at \$30 billion for next year—

about where it stood when Soviet communism was considered a major threat

Some members of Congress, which will eventually vote on the intelligence budget without revealing its contents, think the intelligence community should make cuts along the lines of those faced by the military. But the White House contends that intelligence activities will be all the more vital after the armed forces are cut.

Officials will not comment publicly on the intelligence budget. But Defense Secretary Dick Cheney, asked whether intelligence cuts would equal those in defense, said: "Let's just say Bob Gates is a happy man." He was referring to Robert M. Gates, the director of central intelligence.

The administration's proposed budget for next year does take a bite from intelligence spending, but it is nowhere nearly proportional to the 7 percent cut in the defense budget of which it is a part, according to indications from official and private sources.

"The intelligence budget has got to reflect developments in the world," said Senator Howard M. Metzenbaum, Democrat of Ohio. "There's a general consensus that there should be some cuts."

Democrats believe the intelligence budget, which doubled during the 1980s, should be shaved at least 2 percent to 3 percent more. Spending on spy satellites is a likely target, now that the former Soviet Union is dismantling or consolidating much of its nuclear weaponry.

Last year, Congress cut about 1 percent from the administration's requested spending. For fiscal 1993, which begins Oct. 1, lawmakers say they will be less

But one administration official says intelligence is a "force multiplier," meaning that it makes up for the smaller number of troops and weapons. To feel configuration.

dent that the United States can afford to close bases and take many troops and systems off alers, the administration must be able to rely on timely intelli-

gence, the official added. Some lawmakers think that early warning can be provided for less money.

The target areas for U.S. intelligence — such as the wead of nuclear weapons in the Third World, terrorist activity and the political fortunes of the former Soviet Union - "are important but not that expensive," the official said.

John E. Pike, a space policy expert for the Federa-tion of American Scientists, tracks intelligence spend-ing based in part on unclassified budget items. He figures that an intelligence analyst costs the government about \$100,000 a year. Even hiring 1,000 new analysts would only come to about one-tenth the cost

Indeed, the intelligence committees of Congress believe spending on spy satellites can be cut now that they do not have to track Soviet missile and troop

Yet the proposed budget for the National Recon-

naissance Office, the secret Pentagon agency that deploys spy satellites, is the same as last year, Mr. Pike The budget is also believed to contain, for the first

time, money fur the technical means to track other countries' acquisition of chemical weapons. Mr. Gates said last year that the intelligence community must also dramatically expand human opera-

tions to ferret out information about the intentions of Third World leaders such as Saddam Hussein of Iraq. Lawmakers agree, but many want the money for that taken from cuts in the satellite operations. In fact, the committees, which are still evaluating the budget request, have proposed a reorganization of the intelli-gence agencies in order to avoid duplication in satellite

Advocates of spending cuts say that although some intelligence activities will still require expensive cover, vast amounts of information are now openly available



Mr. Clinton greeting a child during a stop at an African Methodist Episcopal church in Atlanta.

Clinton Ignores Democrats' Truce

COLLEGE PARK, Maryland --Ignoring a day-old informal truce among the Democratic presidential candidates, Governor Bill Clinton of Arkansas continued his attacks on Paul E. Tsongas on Mouday, calling the former Massachusetts senator's pro-business views a failed "1980s-style approach."

After a weekend of debates in preparation for the crucial round of primaries and caucuses in seven states on Tuesday, the five major Democratic contenders declared an informal cease-fire and agreed that however sharp their differences, they still preferred one another to President George Bush.

Mr. Tsongas, who bore the brunt of his colleagues' attacks in a bitter debate in Denver on Saurday and in the clashes Sunday in Atlanta and later in College Park, elaimed the chief peacemaker's role.

"There may be differences beween us," Mr. Tsongas said during the Maryland debate. "But you've got to remember that whatever differences exist are marginal compared with George Bush. And that's what we're talking about." Mr. Clinton promptly seconded

the motion. "Having these arguments is not destructive as lung as we remember what Senator Tsongas said," be

But Mr. Clinton continued his attacks on Monday during a campaign stop in New Carrollton, Maryland, saying of Mr. Tsongas's ideas that the nation "tried his approach in the '80s and it failed us."

In the weekend debates, Mr. Tsongas asserted that his ideas were best for the economy and would attract Republicans in vote Democratic in the antumn.

There are loss of Republicans out there who will come to us if we give them a home," be said. When Mr. Tsongas got a break, the focus of the debates shifted to Mr. Clinton. This reflected the two men's leads in a jumbled Demo-

cratic contest. Senator Tom Harkin of Iowa and Edmund G. (Jerry) Brown Jr., the former governor of California, criticized Mr. Clinton's environmental record

The debates were a gateway to primaries in Georgia, Colorado, Maryland and Utah and to caucuses in Washington, Minnesota and Idaho, as well as American Samoa.

Mr. Tsongas appears poised to emerge from Tuesday's contests with the most victories, and Mr. Clinton is the favorite on March 10, Super Tuesday, when 11 states hold primaries or caucuses.

During the Maryland debate, the Democratic contenders focused on Mr. Bush's civil rights and foreign

With Senator Bob Kerrey of Nebraska choosing to stay in the West, the four other Democrats raked Mr. Bush for "expediency" abroad and exploitation of racial divisions at home.

Mr. Chinton said Mr. Bush "still wants to play the race card against us, and I'm telling you, the Demo-crats are not going in let him do it." "We're going to go up or down together," he said. (AP, LAT, WP)

Directionless Philippine Communists Bare Their Fractures

By William Branigin

Washington Post Service MANILA - As the Philippine Communist insurgency grapples with the ero-sion of its ideology around the world, the ipping of two Americans and a di hate over long-range revolutionary strategy have underscored growing divisions within the movement.

In a major doctrinal debate, rebel leaders have begun publicly airing an argument over whether to abandon their 23year Maoist strategy of waging a peasant-based "people's war" and gradually encircling the country's cities. At the same time, signs of concern have emerged inside the movement that the kidnappings could further sully the insurgents'

One of the abducted Americans, Arvey Duane Drown, 64, has been held in the northern Philippines by guerrillas of the New People's Army, the armed wing of the rebel Communist Party of the Philippines, since October 1990.

Hard-line rebels of the Crispin Tagamen Jan. 17 near his office in Manila's molila Command asserted that Mr. Makati financial district. molila Command asserted that Mr.
Drown was a former U.S. Army officer
who was helping the Philippine military
in its counterinsurgency campaign. But
U.S. and Philippine officials say he is a civilian who was hunting for treasure or gold when he was seized at a roadblock by guernillas in northern Cagayan Province, a stronghold of the rebels, whose overall

force has been estimated at 17,000. In negntiations conducted through church officials, the rebels have demanded that military forces in the region cease operations and go back to their barracks, in return for the release of the whitebearded American, who reportedly is be-

ing kept in a cage.

More alarming to the American business community is the case of Michael L. Barnes, 41, of Long Beach, California, a vice president of the American Chamber of Commerce and general manager of the American-owned Philippine Geothermal Inc. Mr. Barnes was kidnapped by armed

for about \$5 million in "revolutionary taxes." The Melito Glnr Command which operates in the province, publicly denied involvement in the abduction. "We don't engage in kidnapping," Leo-

poldo Mabilangan, a spokesman for the command, told a radio station. 'It's against our principles."

However, Philippine and Western offi-

cials said they were convinced that a rebel faction had carried out the kidnapping. They said officials from Unocal were no gotiating with the kidnappers, who have demanded millions of dollars for Mr. Barnes's release.

The case appeared to be the first kidnapping for ransom of a foreign business-man since November 1986, when a Japanese executive of Mitsui was seized. He was released four months later, after the firm reportedly paid nearly \$3 million.

Numerous Filipinn businessmen, most of Chinese origin, have been reported influence and its demand that candidates kidnapped for ransom, but nn link with the rebels has been established in those cases. They are generally believed to be the work of former or active police or military men, or of criminal gangs. Usually the victims' families pay and keep qui-

Rebel involvement in kidnapping has been rare in part because it generates bad publicity and opens the movement to charges of banditry. In an editorial, the Philippine Daily Globe recently called the detention of Mr. Drown "pointless, unfair and sickening." In another news-paper, a columnist formerly associated with the Communist Party questioned the "revolutionary wisdom" of kidnapping. "Doesn't it reduce the armed left to mere brigands who have to enforce terrorism to raise funds for their movement?" he

the rebel movement's practice of taxing companies and individuals in its zones of for the May 11 national elections buy permits" to campaign in rebel areas. In past elections, candidates have paid thousands of dollars to avoid kidnapping or assassination while campaigning.

Splits over revolutionary doctrine and personal leadership have added to the impression of disarray in the Communist

The party's founding chairman, Jose Maria Sison, 52, has been trying to influence the movement's decision from exile in the Netherlands while pushing his hard line of "protracted people's war," a concept borrowed from Mao Zedong. The party's Philippines-based acting chairman, Benito Tiamzon, 40, a former engineering student, is believed to favor a more pragmatic, less radical approach.

Senator Adams to Quit Over Sex Allegations

New York Times Service

SEATTLE - Senator Brock Adams of Washington has given up his campaign for a second term after a newspaper quoted eight unidentified women who said he had made inappropriate sexual advances over a period of years.

At an emotional news conference in Seattle, Mr. Adams, 65, a liberal Democrat who was secretary of transportation under President Jimmy Carter, said his decision to drop out of the race was "not an admission of anything." And he urged the press to "begin to police vourselves."

The newspaper, The Seattle Times, did not give the names of the women in its articles Sunday morning, and it said that name had taken her allegation to the police.

But the newspaper said that seven had signed statements saying they would testify in court if the senator sued the newspaper. The newspaper said an eighth woman had promised to sign a similar

This is the saddest day of my life," Mr. Adams said. "I have devoted nearly 31 years to public service. I care for people and have never harmed anyone. But it is not worth it to continue this campaign because of what it is doing to my family, myself and my

Mr. Adams did not specifically deny the allegations at the news

"I do not know who the women are, what they are saying, or what the newspaper is having in terms of affidavits," he said, "All are without names. Some went back 20 years."

His wife, Betty, spoke at the news conference and said, "The picture in this article was not my husband."

State Democratic leaders had urged Mr. Adams to resign from the Senate because of the report. But be said he would stay in office until

his term ends, in January 1993. Mr. Adams was being challenged for the Democratic nomination for the Senate and has been trailing in public opinion polls.

The newspaper said Mr. Adams had offered some of the women pills or sickly sweet drinks that apparently knocked them out.

One said that when she woke up, he was pulling her clothes off. Another said he forced her onto a couch in her home and raped her. The Seattle Times said the women's allegations were similar to

those raised publicly by Kari Tupper, a former secretary with the House Select Committee on Aging, who went to the District of Columbia police in 1987 and accused Mr. Adams of sexually

TV Called 'Indecent' Is Allowed

WASHINGTON - The preme Court issued a refusal Monday to let the govern-ment prohibit "indecent" radin and television broadcasts, letting stand a ruling that a round-the-clock ban violates free-speech rights.

The court, over two dissenting votes, rejected arguments from the Bush administration and advocacy groups that the ban should be reinstated to protect children and the privacy of listeners and viewers.

An appeals court ruled in May that the government may not prohibit "indecent" broadcasts 24 hours a day. The appeals court said there must be a daily "safe-harbor" period when such material is permitted on the airwaves. Since then, the Federal

Communications Commission, pending the ontcome of its high court appeal, has not tried to bar "indecent" material broadcast from 8 P.M. until 6 A.M. daily. Those are considered hours when parents can exercise more control over the listening and viewing habits of their children.

"Indecent" material is defined as descriptions of "sexual or excretory activities or organs" in terms "patently offensive as measured by contemporary community standards for the broadcast medi-

In the case, Bush adminis tration lawyers said only a blanket broadcast ban on "indecent" material would proSHANGHAI: There's Plenty of Room at the Hotels HEMINGWAY: His Early Work (Continued from page 1)

villas. Most of the rooms are empty, so the ratio of staff to guests is among the highest in the world.

Yet although wages are low by international standards, they are higher than in most occupations in China. Consequently, college graduates often choose to work as waiters or housemaids in five-star hotels, instantly earning more than their professors.

"Still, one of the biggest problems is motivating staff," said
Frank Nanllean, director of rooms

at the Novotel, "You can't ask people to maintain a certain receptivity when there's one reservation a day. It's easier when it's busy." It is not entirely clear how a planned economy managed to fos-ter such an excruciating case of overbuilding. In part, the answer

seems to be the giddy optimism that surrounded the China market through early 1989, when tourism was rising rapidly and no hotel chain wanted to be excluded. There would have been a surplus in any case, but the 1989 Tiananmen crackdown in Beijing, in which the army killed hundreds of democracy demonstrators, had a

free-spending as Westerners.

"The Taiwanese don't consume as much in food and beverages," said Albert Lo, the general manag-er of the Sheraton Hua Ting, the first of the luxury hotels to be established in Shanghai. "When Americans come, it's wonderful. You see them here for breakfast, lunch and dinner — and then in the bar. Asian guests don't do that." Shanghai has only 71 interna-tional flights each week, compared

with about 115 a week several years ago. Until flights are added, there is no way for more guests to come. "In a few years, a real boom will be here," said Beat Wiesmann, resi-dent manager of the JC Mandarin, reflecting a common optimism

among the hoteliers. One unending problem for hotels - and for many other busies as well -- is government interference. A few months ago, for example, Shanghai's city government developed a sudden penchant for orderliness and instructed ho-tels to change all their signs so that they would be identical.

The International Hotels Association, consisting of the foreign managers, responded with a tart catastrophic effect on tourism. Only recently has the number of letter and the order seems in have been rescinded. But Western manvisitors reached 1988 levels, and the recovery is partly attributable to agers continue to be at a disadvan-

DISCOVER EPOY OUR WAY

PUENTE ROMANO

MARBELLA CLUB

The Leading Hotels of Marbella

tage in a society where they do not speak the language and lack the guanxi — contacts — crucial in fending off the Chinese authorities.

"The biggest headache is the way things are done," said Gilbert Jung. the general manager of the Portman Shangri-La, one of the most successful of Shanghai's hotels. "You have to have the right guanxi.
You have to wine and dine them. You can't forget to invite them in

Although the Portman and other Western-managed hotels have far higher standards for hygiene than local establishments, the health authorities threatened to close down the Portman a few months ago after some guests came down with an intestinal ailment. After daily examinations of the hotel kitchens, the threat was dropped.

Moreover, it grated on European hotel managers when Chinese tour-ism officials conducted intrusive pections and made demands of an in deciding whether a property was worthy of five stars. The inspectors eventually awarded the five-star ratings to a handful of foreign-run hotels, but not before checking for dust in the air vents with cotton swabs.

novel, "The Snn Also Rises." in October 1923.

formist and something of a prima donna, Hemingway ground out 11 features and 6,200 words during Mr. George's two-day visit. During his research, Mr. Burrill also found conclusive evidence that

Hemingway was the writer of a long and colorful — but unbylined — front-page article about a jail-break in Kingston, Ontario, in September 1923. As part of the comedown imosed on Hemingway by his editors following his glamorous posting in Paris, he was sent in the middle of

the night to cover the manhunt for a notorious escaped gangster, Norman (Red) Ryan. Hemingway vividly recounted an

all-night hunt by the police and prison guards in a style that would become his literary signature:
"It was so dark the scout could

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not see his horse's head. But he heard the fence wires on the south

side of the road creek. He shouted Among seven rejected Hemingway to the guards who were further articles were two he filed from New down the road and then there was York during a visit there by Prime silence. The four men had their Minister Lloyd George of Britain rifles ready. Then in the dark there was a

By then regarded by some of his rush across the road. The guards editors in Toronta as a noncon- fired into the dark at the sound and rushed forward. In the dark a man's voice said, "Are you hurt, Shorty?

Recognizing Hemingway's un-mistakable style in the article but unable to find any reference to his having covered a jailbreak, Mr. Burrill pored through the archives in the Keonedy Library until he found Hemingway's train ticket to Kingston on Sept. 10, 1923, as well as his original notes and telegrams placing him at the scene.

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By Fred Hiatt

Washington Post Service

MOSCOW — Ethnic violence escalated on the edges of the former Soviet Union on Monday, with deaths in Moldova and worsening combat between Armenia and Azerbaijan.

Soviet troops began pulling out of Nagorno-Karabakh, a disputed enclave of Armenians in Azerbaijan, amid fears that all-out war would follow.

Russian television showed pictures of dozens of corpses lying in the snow, victims of what Azerbaijan said was a massacre by Armenians, and of the shelling of villages on both sides. In Moldova, a small nation near the Roma-

nian border, the police found themselves in a confrontation with militia loyal to the even smaller Duestr Republic, an enclave of ethnic Russians within Moldova that refuses to recognize Moldovan independence.

News reports from the city of Dubossarv

arrested by ethnic Russian militia.

With the breakup of the Soviet Union, longsuppressed ethnic rivalries and national jealousies have broken into the open, fueled by heavy weaponry stolen, bought or seized from the

former Soviet army. In another sign of tension within the former mion, a spokesman for the Russian Foreign Ministry, Vitali I. Churkin, accused the Lithna-nian ambassador to Washington on Monday of provocation for suggesting that Lithuanian-

More than 1,000 people have died and hundreds of thousands have been forced to flee their homes in four years of fighting between Christian Armenians and Muslim Azerbaijanis in and around Nagomo-Karabakh.

Russian borders might have to be redrawn.

President Levon A. Ter-Petrosyan of Arme-

conflicted on the number of deaths and injuries as a unit of Moldovan police was disarmed and troops from the region "poorly thought out" troops from the region "poorly thought out" and said it "could further destabilize the situation," especially if Azerbaijan was permitted to take over military equipment left behind by the departing Red Army.

The Armenians on Monday denied Azerbai jani accusations that bundreds of civilians had

been massacred in the village of Khojaly. Journalists in the area reported seeing dozens of bodies, including those of civilians. Azerbaijani officials said Armenian forces opened fire when they sought to recover the bodies.

Russian television, meanwhile, reported on Monday that Azerbaijani forces had overno and burned two Armenian villages in Nagomo-Karabakh, with many killed and wounded. According to the report, the number of casualties could not be determined, because Azerbaijani forces remained in control of the villages.

Ex-Soviet States Need More Aid, EC Official Says

BRUSSELS — The European Community's top foreign affairs official said Monday that the West was not giving enough assistance to the former Soviet republics and that contributions

The pledges of the past are not sufficient, neither for the United States nor the European Community," said Frans Andriessen, the EC Commission vice president.

Mr. Andriessen last week visited four of the republics - Belarus, Ukraine, Uzbekistan and Kazakhstan — and said he found a "widespread preoccupation" about their future stability. "Stability in one can have an impact on stability in another," he said.

The 12-nation European Community has already authorized a wide-ranging aid program, including \$520 million in technical assistance and \$2.8 billion in grants, loans, credit guaran-

tees and food aid. But Mr. Andriessen told EC foreign ministers that the Community should also help the republics reach trade and economic agreements ong themselves.

Closer cooperation among the newly independent states was the best way to guarantee their stability, he said, adding that most of the former republics were in favor of "intense" economic accords with one another.

in a United States, German and Soviet-sponscientists in civilian jobs.

World leaders met in January in Washington to develop ways to increase and improve aid to

By then, Mr. Andriessen said, a clearer idea

The foreign ministers also agreed to take part of the economic picture of the republics should have emerged. Unless this is taken into account sored plan to redeploy former Soviet nuclear he warned, there will be little progress in inproving the republics' economies.

The Community has lately come under fire for its aid program, which has been marred by slow delivery of food and occasional misman:

Prince Charles Admonishes EC

PARIS - Prince Charles, on a visit celebrating British-French friendship, said Monday that excessive bureaucratic regulation was spreading through the European Com-munity "like an uncontrollable bacteria."

The prince said EC efforts to promote common health standards should not impinge on the diversity and character of Europe's food and drink.

"The very phrase 'minimum bygiene stan-dards' should strike terror into the hearts of any true-born Frenchman," he said in a speech prepared for delivery to the France-Grande Bretagne Association.

"It certainly frightens me, and all other people in my country who find that life is not worth living unless you have a choice of all the gloriously unhygienic things which man-kind—especially the French portion of it—

has lovingly created."

He specifically complained about EC proposals to regulate the bacteriological content of soft cheeses, such as France's

"It may sound silly to say so, but a very important part of the whole magnificent edifice of European civilization rests on the inherited genius and craftsmanship of the people who make such distinguished concoctions," the prince said.

Serbian Militants Blockade Sarajevo

A Serbian militiaman standing guard Monday at one of the barricades that have paralyzed Sarajevo, the Bosnia-Herzegovina capital.

SARAJEVO, Yugoslavia -- Serbian gunmen opposed to Bosnia-Herzegovina's independence from Yugoslavia paralyzed Sarajevo on Monday with a ring of barricades.

Five people were reported killed.

At least 20 main streets and crossroads were blocked in the Bosnia-Herzegovina capital.

Armed men at the barricades, built with commandeered buses and cars, fired in the air to prevent anyone from approaching. The local authorities conceded that they had lost control of the city, which has a population of 500,000.

Train and air services to Sarajevo were canceled as radio and television stations broadcast appeals for calm. The streets were mostly deserted, and few shops opened.

News reports and medical sources said 5 people were killed and 11 wounded in shootings. Tanjug news agency reported that one person was killed and two

were wounded when an evening

peace march by 1,000 young demonstrators carrying candles was fired on from a barricade. Government and Serbian negotiators agreed that some barricades in the city should be pulled down. and it appeared that some had been

removed Monday night. The barricades were put up Sunday night after a referendum in which the Muslim and ethnic Croatian communities voted in favor of Bosnia-Herzegovina becoming the fourth Yugoslav republic to

Radovan Karadzic, leader of the Serbian Democratic Party in Bosnia-Herzegovina, said he had warned that a vote for secession

would provoke bloodshed. "We are not going to accept an independent Bosnia-Herzegovina," Mr. Karadzic told Saraievo TV from Belgrade. He has strong ties to the power structure in Serbia, which has battled in vain to keep

Yugoslavia together.

If Bosnia-Herzegovina is recognized as independent, Mr. Karadzic said, an interethnic war would probably become inevitable.

Let this be a warning," he said. More than 6,000 people died in fighting between Croats and Serbs last year after Croatia broke away from Yugoslavia. Bosnia-Herzegovina's population of 4.3 million is 44 percent Muslim, 31 percent Serbian and 17 percent Croatian.

Serbs, although they account for under a third of the population, claim two-thirds of the republic's

A Serbian Democratic Party statement warned the police in Bosnia-Herzegovina not to attack the barricades and demanded the divide Bosnia-Herzegovina besuspension of all efforts by the republic's government to establish independence or seek international

In a telephone interview, Mr. Karadzic blamed Alija Izetbegovic, the Muslim president of Bosnia-Herzegovina, for the crisis. He also blamed the European countries that supported the breakup of YuViolence in Bosnia-Herzegovina name, Podgorica. Officials quoted has intensified as the United Na-by Tanjug said 66 percent of Montenegro's 412,000 voters took part tions prepared to send a peacekeeping force of 14,000 personnel to Croatia, where a cease-fire has

in the poll and that 96 percent

Serbia and Montenegro now

plan an alliance that would be the

basis for a new Yugoslavia. Serb-dominated areas of Croatia and

Bosnia-Herzegovina are likely to

norities largely boycotted the vote.

opted to stay in Yugoslavia.

been in force since Jan. 3. The United Nations plans to set up its headquarters in Sarajevo and to station cease-fire observers along Bosnia-Herzegovina's northem border with Croatia, where many of the minority Serbs live. Most Montenegrins are Chris-tian Orthodox Slavs. The republic's ethnic Albanian and Muslim mi-

In Brussels, the European Community condemned the violence in Sarajevo and urged authorities to ensure the safety of EC observers. The official result of the Bosnia-Herzegovina referendum will not be known until Tuesday, but For-

eign Minister Haris Silajdzic said, "It is the will of the citizens that we are an independent and sovereign The situation in Bosnia-Herzegovina has been complicated by the refusal of the Serb-led Yugoslav

Army, which backed an uprising by the Serbian minority in Croatia, to leave the republic. Croatia and Serbia have been suspected in the past of plotting to

tween them. Meanwhile, the small republic of Montenegro has voted to stay in Yugoslavia and to retain ties with Serbia, unofficial results from a ref-

erendum showed Monday.

The people of the republic's capital, Titograd, also voted to drop the name that linked it to the former Communist leader and to reinstate the city's pre-World War II

NAZI: A New Young Leader With Sinister Finesse

(Continued from page 1)

Mr. Althans is not sky about spelling out his racist, anti-foreigner, anti-Semitic program for bringing Germany's postwar democracy to an end. He opposes elections, fancies himself a "disciplinarian dictator," warns that Germany may see a "pogrom against foreigners" and seeks to extend German power by buying up Eastern Europe.
"I'm certainly no angel, and I don't want to be one,"

he said. "I would like to be dangerous. I am a very small man. The establishment sits up on a chair and I can only rock the leg of that chair."

Mr. Althans does not specifically deny a role in the violent acts against foreigners that have occurred throughout Germany in recent months. At first he said the attacks "are staged by the system" to discredit neo-

Later, he said: "Our people take part in these attacks because they see it as a visible sign of success. We distance ourselves from the act, but never from the people."
The Final Solution, Mr. Althans said, never hap-

pened. Films and other evidence of the Nazi murder of millions of Jews, Gypsics and political opponents were "created by Hollywood" to justify postwar limitations on German sovereignty, he said.

Mr. Althans's manner, program and tactics are hardly his own. Raised in Bavaria by parents who taught handicapped children and had mainstream political views, he said he was brought up to be loyal to

the West German system and to oppose fascism.

But when he was 13, he said, he was invited to attend a convention of artists and teachers still loyal to the Third Reich

Mr. Althans refused to name the former Nazi Party official who first sought him out. He said lectures at the convention convinced him that his teachers, parents and government were all out to make him, along with other young Germans, feel guilty for the crimes of the Nazi era.

He joined a group of young right-radicals led by Michael Kühnen, then leader of Germany's neo-Nazi movement. Mr. Kühnen had AIDS and died last year. The debate over his homosexuality splintered the neo-Nazi movement, opening the path for Mr. Althans to Some parts of Mr. Althans's version of his radical-

ization are difficult to prove. Like Hitler, he tells a story of repeated rejection by establishment society, of a father who threw him out of the house because of his political views, of a school that dismissed him because of his attendance at radical demonstrations, of government agents who prevented him from getting jobs, of police who ended his trumpet-playing career by bashne in his teeth.

What can be confirmed is the role old Nazis played what can be comment in the following the fol

Mr. Krämer, who died several years ago at the age of 93, was Rudolf Hess's chief of staff and an adviser to Josef Göbbels, the Nazi propaganda chief. "Krämer gave me the task of rebuilding National Socialism," Mr. Althans said. "He gave me books, taught me what he knew."

Mr. Remer, as a major in the Wehrmacht, played an important role in breaking up the July 20, 1944, plot to assassinate Hitler. He has headed a series of neo-Nazi parties since the end of World War II. Now head of the right-radical Freedom Party, Mr. Remer was sen-tenced to six months on probation in 1986 for "demal

Mr. Remer, Mr. Althans said, got him work, helped him set up his own neo-Nazi organization and intro-

duced him to revisionists and neo-Nazis around the cording to Interior Ministry figures and a chronicle of world. Government sources say Mr. Althans has travthe attacks compiled by members of the German eled frequently to the United States, Canada and parliament.

activists in the movement to deny the Holocaust.

The German Office for the Protection of the Constitution, the country's domestic intelligence agency, estimates that there are 4,000 active neo-Nazis in the country, along with about 35,000 members of other rightist extremist groups.
"It's chic right now to shout right-extremist slo-

gans," said a spokesman for the agency. "With high unemployment and other social problems, we have youth who see no future."

No one expects the small neo-Nazi movement to become a major electoral force in Germany, which has a population of 80 million. But small extreme-right parties have won as much as 7 percent of the vote in local elections. And observers say their message — a dramatic, often violent rejection of democracy and a rebellion against Germany's strict Nazism taboo — could turn into a significantly destabilizing force, especially in economically troubled Eastern Germany. — Small neo-Nazi groups have existed since the end

of the war," said Hans-Gerd Jaschke, a political scientist who studies neo-Nazism at the Institute for Social Research in Frankfurt. "What is new is that these neo-Nazi groups have a new generation of leaders and followers who did not live through the Third Reich. "Opinion surveys show a quite high level of accep-

tance of racism and violence among German youth right now, and these neo Nazi groups are creating a climate that justifies violence. If a 'Führer' type were to come along in Germany, we could very realistically expect a fusion of the various right-wing factions."

Opinion polls repeatedly have shown that most Germans, Eastern and Western, reject and fear rightist extremism. Recent polls indicate a growing fear of radical-right influence: 82 percent of Western Germans (up from 49 percent in 1990) and 90 percent of Eastern Germans said in a poll commissioned by Bonn's Interior Ministry that rightist extremism now endangers German democracy. Wary of the fragility of their democracy, Germans

are far more willing than people in other Western nations to take harsh steps against extremism. In a Los Angeles Times poil last antumn, 72 percent of Germans supported banning "dangerous books," and 63 percent said that extremists' rights to free speech should be limited. By comparison, 35 percent of Americans and 32 percent of Britons supported such a

"You shouldn't underestimate the power of the neo-Nazis, because every attack on foreigners is not just a statistic, but an emotional drama," said Wilhelm Heitmeyer, a sociologist at Bielefeld University. "We can be happy that there is not yet a charismatic leader here like Jean-Marie Le Pen in France."

Mr. Althans wants very much to be that leader, and some observers said he light succeed. "Of all the younger generation of neo-Nazi leaders, Althans is probably the most capable," said Graeme Atkinson, a special investigator for the European Parliament and an editor of Searchlight, a British publication that tracks neo-Nazi movements. "He is well-connected internationally, and he can mix with everybody from bonehead street types to upscale society.

Last month, Mr. Althans's primary competitor for control of the neo-Nazi movement, the Austrian Gottfried Küssel, was imprisoned in Vienna for violating a law that forbids Austrians from advocating the recreation of the Nazi Party.

Mr. Althans is dismissive of the rightist Austrian politician Jorg Haider and the U.S. Republican David Duke, calling them "white supremacists who are weak and willing to compromise."

"We will not compromise," Mr. Althans said. "We'll wait for the people to come to us."

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STYLE MAKERS

First Ladies: Gowns and Roles

Popular Smithsonian Exhibition Reopens, With a New Approach Official San

Washington Post Service

ASHINGTON — For decades, it was among the signature exhibits, one of the things visitors went to see when they "did" the Smithsonian: the Hope Diamond; the Spirit of St. Louis; the first ladies' gowns.

They were arrayed at the National Museum of American History, of them creamy eatin and baseled demank criefly coumbling 42 of them, creamy satin and beaded damask, quietly crumbling from dust and sunlight and the ravages of gravity, but beautiful

"For half the population who visited the Smithsonian, for many years this was the only place they ever saw themselves as actors in American history," says Edith Mayo, curator of "First Ladies: Political Role and Public Image," the permanent exhibition opening

The old First Ladies Hall that it replaces was closed four and a half years ago, and the public has been grumbling ever since. The inaugural garb of the last seven presidents' wives, on interim display, proves scant compensation. "Is this all?" disappointed museumgoers

demand. Where are the gowns? Finally, here they are, saved from decay by a yeoman restoration effort led by the costume conservator Polly Willman: 20 garments, some never displayed before and not all of them gowns, worn by the

first ladies of the land: The lavender velvet day dress in which Eleanor Roosevelt watched Franklin take the oath of office in 1933; the cream satin gown in which the 22-year-old fashion plate Frances Folsom ("the Princess Di of the

the 22-year-oan lasmon pane runners roison (the runcess 14 of the late 19th century," Mayo says) married Grover Cleveland; the Army fatigues Barbara Bush wore while visiting troops in the Gulf.

Yet the exhibition they are part of takes such a different tack from the historical fashion show of yore that there's some trepidation too. "I'm trying to reinterpret these women and politicize them," Mayo

Here, in the first gallery, is a photograph of the writing desk on which well-educated Sarah Polk edited James's speeches, in an early example of the political partnership later exemplified by Rosalyan and Jimmy Carter. Here, in another of the more than 500 photographs employs, is Betty Ford stumping for the Equal Rights Amendment, which with her help became more respectable but not law. And in this glass case we see the efforts of both parties in the 1950s to woo women voters and volunteers with rhinestone jewelry, "I Like Ike" stockings and magazine articles headlined "Be a Party Girl."

"These women have taken a supportive wife role and made it a very powerful political position," Mayo says. "Not in a straight line—you get throwbacks to earlier periods—but overall."

Her point is that, forthrightly or circuitously, in the evenings they hosted and the statements they made and even the china they selected, they advanced and sometimes influenced presidential poli-

O the exhibition, predicated on three years of research, maps out the varying functions and duties of a first lady, a role that in the past has fallen to presidents' nieces or daughters or daughters in-law as well as to wives.

She's the United States' hosters, observer and dispenser of social interpretation of culture and historian recognition.

ritual, promoter of culture and historic preservation. The first lady is also a campaigner, a political partner-adviser and, in recent decades, an advocate for social causes. On eight sad occasions, she's been the widow who led the United States in mourning, a role evoked by displaying the drums used at Abraham Lincoln's and John Kennedy's funerals:

Mayo's wall labels describe Pat Nixon's image as "unfocused," note the "public perception of conspicuous consumption" by Nancy Reagan (though not her extended jousting with the IRS) and recount the mease over the extent of Rosalyon Carter's involvement in her

husband's policy-making.
"We didn't trash anybody," Mayo says, "but we were permitted to make historical judgments."



Contrasts: Mamie Eisenhower meets with her successor, Jackie Kennedy.

Designer Dominique Morlotti surrounded by models at the finale of his autum-winter show for Lanvin; below, Morlotti's cocktail dress with petal skirt in organza.

At Lanvin, Dreams Are Out

Dominique Morlotti's Functional Designs for Today

ARIS —A sober lesson in dressing for the recession was offered last week by Lanvin: plain suits with belts (for tightening); coats as long as the face of a debt-laden yappie; colors somber and re-strained; nathing flashy, fancy or sexy. Clothes for straitened times.

It is all part of a strategy by the house of Lanvin and its new designer, Dominique Mor-

SUZY MENKES

lotti, to move on from the image-is-all era of the 1980s. That culminated in Lanvin hiring the avant-garde Claude Montana to create exqui-site fashion sculptures in haute couture — while the house had nothing in store to sell. Montana left in January and Lauvin's president, Michel Pietrini, hired as artistic director Morlotti, who was for 10 years menswear designer at Dior. Apart from work for theater and films, his autumn-winter collection was his first stab at

"We wanted a virgin eye," says Pietrini, who took over Lanvin in 1990. "We know Dominique has talent, and we believe he has the capacity to adapt through his experience to modern times.

The show - three weeks in advance of the Paris ready-to-wear collections - was a company statement of a new philosophy for the 1990s, which Morlotti, 42, intelligently ex-

presses.
"I am designing for today and for the 10 years that will close the century," he says. "I don't believe that fashion designers should intellectualize or make too artistic something that

"This is a period of reflection. Both men and women are thinking before they make a purchase. Consumer money that once went on clothes is now spent on leisure. People don't want to spend money for the sake of it. Therefore, we will propose products which don't go out of fashion in six months. We don't even want to have shows systematically every season -designers are not machines. Shows should be anthentic and real. I don't want to create a revolution — rather to introduce a note of sanity. If designers only think of creativity you get a collection of dreams."

O Morlotti sent out businesslike suits in shades of gray, chestnut brown, black, dark green and plum. The nearest thing to a touch of fantasy in the daytime clothes was twin-track buttons fastening a jacket at the side, a collarless neckline cut into a star shape or a bicolored jersey dress with a trompe l'ocil effect of sweater and high-waist skirt. Jackets were fitted to the body with pan-els of seaming or belted at the waist. The bottom halves were classic slim-line shapes with hemlines mostly at that sensible length just above the knee. Wrap coats in teddy-bear fab-nics fell to mid-calf over long slim skirts or straight and narrow pants. Although there was



Michel Pietrini, Lanvin's president.

a little unconvincing madness at night, the show was sober stuff.

"The image is based on balance and harmo-"says Morlotti. "I reject all that is aggressive. When I think of the elegance of Lauvin, it is of something very subtle that you don't see from 300 meters. It doesn't come in colors that shout. It is something both functional and aesthetic. Real elegance comes from within. And a garment is not elegant on its own as an object contract signed by the previous Lanvin regime. - it becomes so when it is worn

Jeanne Lanvin, the daughter of a concierge from Brittany, founded her house as a hat shop in Rue du Fanbourg Saint-Honore in 1890. She made her mark in the early 1920s when her designs sent a youthful girlishness and sporty freshness through the stuffy couture salons. Although she died in 1946, her spirit still hovers over her atelier in the Faubourg Saint-Honore where, Pietrini says, he is "frightened to change

Jeanne Lanvin was as much a pioneeer as Coco Chanel in understanding the New Woman, although she always kept a sense of femininity and romance. Her styles — inspired by clothes she made for her daughter — were jeune fille to Chanel's garçonne. Yet Lanvin was also a menswear pioneer, founding the first men's designer business in 1926. Pietrini says the Lanvin spirit will be emulated in a range of "hai pour elle" — his and hers tailoring — that will be in the new 1,500-square-meter (16,000square-foot) menswear store designed by Tercace Couran and opposite Lanvin's traditional home. It opens in October, when a 300-squaremeter store for women will also open in the Avenue Montaigne at the headquarters of Orcofi, the Vuitton family's luxury goods holding company headed by Henry Racamier. Orcofi bought Lanvin jointly with the cosmetics company L'Oreal for 500 million francs (about \$90 million) in 1990 when investing in huxury labels was still the rage. The subsequent period has so far showed a thumping loss.

"We had to restructure and you can't just start

up by pressing a button," says Lanvin's general

manager, Thierry Dufresne, "Obviously our investors have understood that you lose money for

The problem was to find the designer. Coherence is the clarion call of Pietrini, who operates from Lanvin's new headquarters in Rue Blene, in the 9th Arrondissement of Paris. There he has united under one roof Morlotti's two design teams for men and women, administration and the policymakers, who now all "breathe the same air." Pietrini cites as a new product line eyeglass frames in clear "Lanvin blue" and in streamlined modern shapes — made under a new license with Essilor, Other licenses are being renegotiated, the Asian operations are being streamlined, Lanvin's two New York shops have been closed, but Dufresne says that Lanvim plans to work with U. S. stores starting in 1993.

"The most important thing for the United States is to be successful back home," he says. Much will depend on the re-launch of Arpège
— one of the great classic fragrances, L'Oréal
will bring back the original 1927 formula with new packaging in spring 1993. For that, Lanvin needs an image to fire the imagination and give a rocket boost to the house. This they had in Montana, whom Pietrini describes as "a very good bad choice" as designer. Since Montana retained his own company, Lanvin was unable to call on his talent for ready-to-wear or to exploit his work commercially under the terms of the

ONTANA, in his modernistic way, reflected the Jeanne Lanvin heritage of sweet fresh colors, and his stiff, full-skirted dresses were a glacial interpretation of the Robes de Style, or girlish afternoon dresses, that were Jeanne Lanvin's signature. She claimed in 1929 that "modern clothes need some sort of roman tic quality" and that conturiers "should be careful not to get too prosaic and practical." She could have been discussing Dominique Morlotti's collection. His organized, efficient, computerized designing may be what Lanvin needs to fill its stores, but the collection was

lacking in imagination and inspiration. The simple tailoring had echoes of Giorgio Armani (whom Morlotti cites as an example of a menswear designer who made good in women's fashion). But Armani's plain clothes are given depth by the fantastic fabric resarch of his own studio and of the Italian textile industry. Morlotti's evening tuxedos are one of those things you can't send out on a Paris runway without being compared unfavorably to Yves Saint Laurent. And was Moriotti wise to pay a homage to Montana with iridescent taffeta trench coats, silver-bead embroidered T-shirts and sculpted gauzy dresses?

The overall impression was of a fashion collection designed to give women what they think they want and ought to need. Fashion's great designers work rather in the spirit of Shakespeare's King Lear when he cried: "O, reason not the need."





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Women Are the Key

There was an air of gimmickry about a gathering in Geneva last week of 70 wives Development, "the unacknowledged backof top government leaders, but the purpose was a good one: to draw attention to the appalling lot of rural women in the poorest, most populous countries. Although more females are born than males, a 1991 census in India found 92.9 females for every 100 males in the population. In China, 93.8 females for every 100 males. What happened to the missing women? Many were routinely killed, others starved because priority is given to feeding males - the fate of as many as 100 million missing women in the world.

Rural women who survive are expected to do far more than take care of children and the home. They are also the dirt farmers and tenders of livestock - in the words

bone of the rural economy." In Bangladesh, the innovative Grameen Bank has extended a million small loans; 92 percent of the borrowers were women who used the loans to increase food production and improve homes. The women's repay-

ment rate has been 97 percent. Raising the status of women is the key to greater food output, better health care and increased literacy in developing countries. By signing the Geneva Declaration for Rural Women, 70 first ladies called weicome attention to the world's hardest and least recognized workers. It is a pity that Barbara Bush and most other Western first ladies failed to attend.

-THE NEW YORK TIMES.

Bush's Road to Rio

Cautiously but clearly, the Bush adminis-tration is changing its mind about global warming. Until now the White House hardly acknowledged any real reason for concern, but it is beginning to have second thoughts. The administration announced last Thursday that the United States will contribute \$50 million to a fund run by the World Bank and the United Nations to help developing countries meet their environmental obligations. It is the kind of contribution that, during John Sunumi's tenure, the administration adamantly refused even to consider. But this change in attitude reflects more than Mr. Smunn's departure.

In June, with much fanfare, a world conference on the environment will be held in Rio de Janeiro. The heads of all the other major industrial countries will be there. Would George Bush, in the midst of an election campaign, want to be left out? But there was the probability that the Rio conference would turn into a forum for denouncing the United States and its failure to respond to the greenhouse effect and the threat of a worldwide rise in temperatures.

To head off that unpleasant prospect and make it possible for President Bush to go to Rio, the United States had to do two things. It had to signal that it was prepared to work

cooperatively with the rest of the world in attacking the greenhouse effect; that is what it has now done with the \$50 million contribution. The second requirement is harder: It has to show that it is prepared to set limits to its enormous emissions of the most important of the greenhouse gases, carbon dioxide. But there might he some

movement on that one as well. For some time the administration has been saying that, under present policy, the country's total output of all greenhouse gases together will be no higher at the end of the decade than in 1987. A rise in carbon dioxide, it assumed, would be offset by the fall in CFCs — chlorofluorocarbons — that are being banned because they crode the ozone layer. But recent research suggests that the CFCs contribute much less to global warming than scientists had previously thought. If that is correct, the United States cannot hold its greenhouse emissions level without going after carbon dioxide much more directly and aggressively than the ad-ministration had intended. It is beginning to look as if the price of a trip to Rio for Mr. Bush might be an American pledge to hold down the amount of carbon dioxide that it is pumping into the atmosphere.

- THE WASHINGTON POST.

No Panic on North Korea

Is North Korea rushing to develop nuclear arms while deceitfully fending off international inspection with promises? That suspicion gained a little altitude last week after testimony by CIA Director Robert Gates. It was possible to infer that the North Koreans are within a couple of months of nuclear pay dirt. But that is not what Mr. Gates said and that is not what the intelligence community judges to be the fact. Even if North Korea bargains hard in talks with South Korea due to resume today, it is nowhere near building The Bomb.

Scaremongers failed to convince the intelligence community that North Korea was about to get a nuclear device. In his carefully cleared statement, Mr. Gates seid, "Even after North Korea accumulates enough phitonium, making a device would require sev-eral additional steps that could require months or even years." It will not begin amassing that phitonium unless a reprocess-ing plant at Yongbyon starts operating. That means there is plenty of time to

gauge whether Pyongyang intends to live up to its obligations. It knows what it has to do: ratify the nuclear safeguards accord that it signed with the International Atomic Energy Agency and open all suspect sites to intrusive inspection. And it could allay suspicion by advancing the date for ratification to late March and expediting the start of inspection. Some American intelligence analysts,

having underestimated Iraq's nuclear program, may be particularly edgy about North Korea. But Pyongyang has been keeping its promises to Washington. If it is proceeding on course, premature pressure could backfire. If it is not, there will be plenty of time for Washington to prepare the way for stern international sanctions.

- THE NEW YORK TIMES.

Swiss Second Thoughts

sponse to the rising rate of both heroin addiction and AIDS in that country, city authorities in Zurich decided in 1989 to create a refuge for addicts in a park near the main railroad station. Because of this central location, the area, known as Platzspitz, was easily accessible to addicts, and because it is on a peninsula of land it was casily avoided by the general public.

The idea was to gather the addicts in a

convenient place to keep them out of the increasingly frightened residential neighborhoods, while also making medical care, free syringes and condoms available at a place of congregation. In order to draw drug users, a moratorium on arrests for possession and use was declared, and small sales were ignored.

In theory it was a thoughtful, well-meaning plan. In practice it was a disaster, A few idred addicts came in the beginning, but as the word spread tens of thousands congregated, many from other countries in Europe. By last year, drug dealers from as far away as the Middle East had moved in.

International coverage of conditions in the park presented a picture of young people shooting up, hallucinating, acting wild or staring, stoued, into space. Television images were powerful. In Zurich, citizens were quickly distillusioned. There were increases in

An experiment prompted by good in-tentions has failed in Switzerland. In re-continuous medical emergencies, Last year there were 81 drug-related deaths in the park. Swiss officials closed Platzspitz last

month. They fear the dispersal of addicts throughout the city, but they could no longer tolerate either the flood of outsiders or the chaotic conditions in the park. The incidence of AIDS in Switzerland is still high, although authorities claim that the rate of increase among intravenous drug users in Zurich has been slowed. Is there more addiction? That is not yet known. Statistical comparisons are hard to make because of the influx of addicts from other cities in Europe. But even some of the park's users have said that the absence of barriers to use and the easy availability of

drugs in a public place attracted youngsters.

There must be a better way to reach addicts and to deal with AIDS in that population. The effort must continue. But an important lesson can be learned from the Zurich experience and from a similar experiment in Amsterdam, where drug use in public was tolerated. Notwithstanding the crime and related social problems associated with the drug culture, addiction itself is a terrible condition - degrading, dehuman izing and dangerous. One glimpse of the faces in the crowds at Platzspitz should convince even the most fervent reformer

that legalization is the wrong way to go. - THE WASHINGTON POST.

Other Comment

Conundrum in South Africa

If the Conservative Party does not plan to reintroduce discrimination, it is deluding its right-wing supporters. If it really means to restore some form of apartheid, it is deluding those in its leadership who believe otherwise. Andries Treumicht's statement that "old-style apartheid" cannot be restored is an admission in itself. He then argues for white exclusivity, and

by implication political superiority, which would have to be imposed by force. Would [he] put back on the statute book the cornerstone of all apartheid, the Population Registration Act? If not, he must then confess that the Conservative Party cannot legislate for white parks, let alone a white parliament. It could not demarcate white suburbs and farmland, or bring in new pass laws, or prevent racially mixed marriages.

- Business Day (Johannesburg).

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Patient Old Egypt Can't Go On Like This

C AIRO — Egyptians are by and large tolerant and patient, which can seem fitting for an ancient peasant people who have lived for 6.000 years mostly on bread. They call it ayah, literally, life." Except for beans and a few vegetables, sugary tea and maybe meat once a week, two-thirds of the 58 million Egyptians eat little else.

The oldest people in the world are very young.

nearly half of them 15 and younger. These youths have a way of exploding, as in the bloody riots of 1977 when the government tried to double bread prices; or in a 1986 rebellion of peasants conscript-

One probably cannot exaggerate the profound spiritual force of the Islamic revival in Egypt's villages today, nor its ideological exploitation among uprooted villagers in Cairo's slums.

ed as police (they were paid \$6 a month), which was popularly called "the revolt of the slaves." These days an 85-gram (three-cunce) small loaf of round, unleavened bread costs 5 piasters, equal to just over an American penny and a half. Even

this is three times the old price, which held from
the 1952 revolution until the 1980s.

Some experts say, and the robust look of most
Egyptians confirms, that the average person's
2,800 daily calories are enough, with bread supplying 70 percent of both calories and proteins.

To keep the 5-piaster price, the government
pays for half of each loaf; the same loaf costs 10

sters on the market. Ever since the Americans

By Richard Critchfield

first got involved in a big way in Egypt in the early 1970s, there has been a tug-of-war between them (plus the IMF and the World Bank), arguing that food subsidies hold back growth and slow investment and the Egyptians who was that subsidies ment, and the Egyptians, who say that subsidies

redistribute income and keep the lid on. From their not-proof new embassy — which is surrounded by 6-meter (20-foot) "blast walls" and looks like a maximum security prison — American officials warn of "short-run pain ahead." Soon, the World Bank says, the rest of the bread subsidy is

to go. Despite grumbling. World Bank officials say, nobody has noted so far.

Yet in 30 years of visiting Egypt, including several years spent in its villages in the 1970s, I cannot remember such a sense of resentment and distress building building had a sense of resentment and distress bubbling below the surface in the slums

and villages. Among poor Egyptians there is a vague, baffled sense of being taken.
This is partly fed by Islamic fundamentalism and its aversion to the West. American shows are heedlessly broadcast on Egyptian television. And at 2.7 percent, population is growing faster than per capita GNP. People are getting poorer. The Islamic creed of equality dictates a political need for the control of for some leveling down among a people with average annual incomes of \$650.

One probably cannot enaggerate the profound spiritual force of the Islamic revival in Egypt's villages today, nor its ideological exploitation among uprooted villagers in Cairo's slums.

Indeed, the more Cairo's elite pursues Western

life-styles, clogging the downtown streets with Mercedes, the stronger the impulse among the left-out poor to retreat fanatically into Islam, as we have seen in Iran, Sudan and now Algeria.

Already Egyptians are eating more bread per

day than anybody in history is known to have eaten. Per capita wheat consumption has grown from 72 kilograms (160 pounds) in 1960 to 110 kilograms per year. (That compares to to 63 kilograms for an average American.)

Cairo is probably the last place on earth where you can get a tasty, nounshing and filling meal for 15 cents. You get half-slabs of Arab bread with ful (cooked broad beans), ta'ania (baked balls of more beans), and a bit of tomato and lettuce salad. Chances are it will be imported. Egypt fed itself

in 1974. Now it imports 78 percent of its food, including three-fourths of its wheat. Wheat imports run at 7 to 10 million tons a year, putting Egypt just behind Russia, China and Japan. Oil sales (\$1.1 billion in 1989-90), Suez Canal toils (\$1.5 billion), tourism (\$1 billion, maybe up to \$2 billion this year) and workers' remittances (\$3.7 billion before the Gulf War) help pay a yearly food import bill of \$2 billion, half for wheat.

How long can this go on? Demographers say that nothing, barring catastrophe, can now prevent another drubling of Egypt's people in 30 years. Each hectare in the Nile's delta and valley fed 10 Egyptians in 1960, 22 in 1991. There is no way it can feed 44. The more ideological Egyptian imams insist that birth control is sinful. Anwar Sadat told me in a 1976 interview that,

given Egypt's Islamic and rural traditions, he given Egypt's issuance and rural traditions, in favored developing agriculture and food processing rather than urban industry. "Agro-industrial complexes," he said. "This is the future of Egypt."

Already the time for this in overcrowded Egypt is past. Small wonder that such growing numbers are pouring into mosques to pasy for a better life, if the industrial than the such growing numbers are pouring into mosques to pasy for a better life, not in this world then in the next.

The writer, author of "Villages" and "Those Days," contributed this comment to the Interna-tional Herald Tribune.

Containing The Heat at The Border

By Gideon Rafael

JERUSALEM — In the fading glow of the Cold War, remaining regional flashpoints — from Kashmir to Nagorny-Karabakh, from Croatia to Algeria — flare with increased intensity. The Israeli-Lebanese border area is one of them.

The relationship between the Jew-ish state and its Lebanese neighbor has alternated over the years between furtive attempts at alliance and outbreaks of open hostility. The Maromite Christians, dominant since the inception of Greater Lebanon, lost countrol in the last docade after years of foreign intervention and civil war. In desperation, the Maronite lead-

ers of Lebanon sought Israel's help. Israel offered a hand, but also used its strong arm against the PLO forces that had turned parts of the country into bases of operation to attack Israel.

Israeli forces entered Lebanon in
1982 with the objective of securing

peace for Gaillee. The Christians in Beirut and the underprivileged Shi-ites in southern Lebanon felt confident that Israel would end the PLO state in a state, while administering a heavy blow to the Synans.

But Ariel Sharon, then Israel's defease minister, pursued wider objec-tives: He wanted to remodel the reonal power structure so that a Maronite Lebanon, allied with Israel, would form a central pillar; Syria would be cut down to size; and the Palestinian problem would vanish as the Palestine Liberation Organiza-tion was expelled from Lebazon.

Mr. Sharon's pipe dream, of course, became a nightmare. Israel lost nearly 600 soldiers; Yasser Arafat, expelled from the country, found new political ground abroad; and the Palestinians shifted their light from outside Israel to an uprising from within. The area evacuated by the PLO was eventually taken over by the armed gangs of the Iranian-backed Hezbollah. And Syria, rather than being deprived of its Lebanese stronghold, established uncontested control over the country.

Three years after the intervention. Mr. Sharon's plan lay in ruins. His osen instrument, President-elect Bashir Gemayel of Lebanon, had

PRUSSELS — At their Mass-tricht meeting in December, leaders of the European Communi-

ty countries agreed to adopt a com-

mon development policy. In addition to supporting traditional forms of aid for development and to alleviate poverty, they agreed on a common policy to foster gradual integration of the developing countries and the product of the developing countries and the product of the developing countries.

The Maastricht summit broke

new ground in many areas. If the Community followed the logic of this agreement, it could give a total-

ly new orientation to development.

The Community is trying to inte-

grate its own members through a

policy of free trade and unrestricted

movement in goods, services, capital and labor, with structural help to

build up the competitiveness of the weaker sectors. The Community has extended this policy of integration to

several other countries, with asso-ciate membership, it has given them access to free trade in BC markets

from the beginning. They in turn agree to open up their markets, in different sectors at different paces, moving over years toward full inte-

To the East European countries

the Community has offered not only

such asymmetric and gradual trade

liberalization but also substantial

help in terms of technical assistance,

financial contribution and techno-

logy transfer. Those countries in re-

turn would have to adopt policies to bring about structural changes in

their economies so that they could

A logical extension of this ap-

become effective partners.

gration in the Community.

tries into the world economy.



been assassinated; Prime Minister Menachem Begin, shattered by the Lebanon disaster, had resigned; and Mr. Sharon humself had been dismissed as defense minister, Israel withdrew its army from Lebanon, retaining control, together with local forces, of a sliver of the border area as a security zone.

The cordon samitaire was never an casis of tranquillity, but it served until the recent flare-up as an effective shield for northern Israel. But in the crisis last mouth - which

involved artillery shelling by both sides, and an incursion by Israeli commandos - both sides suffered casualties, thousands of villagers fled and U.S. diplomats had to intervene heavily with Beirut, Damascus and Jerusalem before the deadly cycle was stopped Finally, Israel and Hezboliah withdrew their troops, and the situs-tion reverted to its percannal routine. But did it really? What had trig-gered the flare-up?

Sheikh Abbas Musawi, Hezbollah's top military planner and its chief executive, was killed Feb. 16 by Israeli helicopter gunships when a convoy be was riding in was attacked in Lebanon. The sheikh had long been a thorn in Israel's flesh, and not only in Israel's. His record included the bombings of the U.S. and French barracks in Beirut in 1983, which killed hundreds, and the capture of

several Western hostages.

Some time ago, Israeli anthorities had concluded that Shelkh Musawi

Europe Could Expand Its Horizons

The writer, a former senior official

of the International Monetary Fund.

is ambassador of India

to the European Community.

proach would confer some kind of near-associate status to other devel-

oping countries. They would not expect to become members of the

Community, or to take part in its

decision making. For them, associa-tion would mean the ability to com-

pete freely for exports to the Com-

munity market and to open up

gradually their own markets to com-petition from EC producers. After

that, it would not be difficult for

them to compete with producers

Quite a few developing countries

have the potential to become part-

ners of the Community. They need not be neighbors of Europe. The

cost of distance has become an in-

significant part of the normal value

of trade. Complementarity in pro-

duction structure and stability in

transactions with the Community

to promote trade and investment

These countries would need to

would be much more important.

adopt policies of structural adjust-

ment and receive financial and

technical help from outside to carry out those adjustments.

Some projections indicate that

about 60 developing countries will

be under IMF discipline in the 1990s. It should not be hard for the

Community to choose a number of

them able to develop into effective partners of the Community. The

from the rest of world.

By Arjun K. Sengupta Community could provide facilities

must be killed. Neither the decision nor its implementation was a routine matter. Even Yasser Arafat, when taking to the lifeboats in Berrut in 1982, was allowed to escape unhanned.

The sheikh's killing required pre-

cise intelligence and high proficiency. But whether the decision was taken after adequate deliberation is open to doubt. Sheikh Musawi's record justified his removal. But was it opportone to do so just as the Lebanese delegation was preparing for a new round of Middle East peace talks? Did decision-makers seriously

weigh the risks and repercussions of the action? There is no evidence that they did. ft seems they were as surprised by the ensuing resumption of rocket attacks as the population of Upper Galilee was. And it is doubtful that Sheikh

Musawi's death will be a lasting deterrent — in the short term, it has undoubtedly fanned the flames of damic fanaticism. Hezbollah is an arm of Iranian fun-

damentalist expansionism, Iran's lead-ers want influence in the ex-Soviet Muslim republics of Central Asia, they want to stir up trouble in North Africa; and they hope to liquidate the state of Israel. All these aspirations are subordinate to the principal objective of establishing dominance in the Gulf area. Toward that goal, Iran wants to acquire nuclear capability.

Seeking companious on its menacing march, Iran has tried to mobilize

discontented Muslim peoples. It is in

of near-associate membership by

opening its markets of goods and services, if not labor, and offering structural aid to build their capabili-

ties. The Community could thus be-come the most helpful partner in

their process of adjustment and inte-gration into the world economy.

A development policy along these lines would benefit the Community

in both the short and the long run.

Cheap imports from near-associates would benefit customers immediate-

ly. Firms that could not compete

would have to adjust by increasing

productivity or giving up produc-tion. Other firms would benefit with

increased output and employment

due to improved terms of trade and

real income. For the Community it

could prove a profitable investment

in the long run, if by accepting a loss in employment and output of ineffi-

cient domestic industry it could

work out an arrangement that would secure profitable, stable and expand-

ing markets in developing countries.

Community to step up structural assistance to some of its own backward

regions, which produce most of the

goods that would face competition

from these developing countries. In-crease in such assistance could prove

an effective method of providing aid

to these developing countries, if that

is how they were allowed to export

freely to Community markets. It

would be a great pity, however, if finance for such internal structural

adjustment were diverted from nor-

International Herald Tribune.

mal development assistance.

There might be pressure in the

the interest neither of Lebanon nor of Israel to strengthen Hezboliah by giving it martyrs to feel its extremi Israel has the right to react to aftacks against its armed forces and civilian population. Yet the use of force without foresight does not re-

duce hostility, it exacerbates it.

To achieve its foremost objectives —peace and security —Israel cannot rely solely on might but must also strive to narrow the gulf of hatred between the parties to the conflict.

The main responsibility for the ongoing tensions rests with the forces operating from Let ese territor against Israel, and with the Lebanese anthorities that tolerate these activities. If the people of Lebanon want to be masters in their own house they must insist that their government disband the violent gangs and replace them in border areas with regulararmy contingents, cooperating with United Nations peacekeepers. Territorial claims do not stand in

the way of peace between Israel and Lebanon, for Israel recognizes the international boundary as the boundary of peace. Progress toward peaceful accommodation is being held up by foreign influences which use Lebanon as their pawn and Hezbollah as their tool in warfare against Israel.

Many people feared the recent bor-der clash might degenerate into fullscale war. Such concerns are understandable. But as long as reason and realism prevail, there will be no war. Israel wants peace. Syria, without the backing of its former Soviet ally, is not prepared for it. Lebanon needs tranquility, Iraq is under close surveil-lance and Iran is too far from the scene. Above all, the United States and its allies are not inclined to tolerate the parties moving from the negotisting table to the battlefield.

A blanket of deep snow now covers the Israeli-Lebanon border area. Perhaps nature will do what reason has failed to do, cooling tempers, restoring calm and reminding the feuding parties of their common destiny.

The writer is a former director general of Israel's Foreign Ministry. He contributed this comment to the Inter-national Herald Tribune.

Talked Out Of Killing Some More

By Leslie H. Gelb

N EW YORK — Cyrus Vance guards himself with smiles, manners and friendliness. So the warlords of Serbia and Croatia were surely disarmed into believing that they could stare down his efforts to arrange a cease-fire between them as they had done many times before with other mediators.

But, like so many committed to conflict and killing, the warlords had misjudged and underestimated this

deeply tenacious, deeply moral man. Last month the haters and leaders of haters in the former Yugoslavia formally agreed to stop killing each other. And the United Nations Security Council, which had dispatched Cyrus Vance to the scene months ago, voted to deploy some 14,000 troops to keep the peace.
The New York establishment law-

yer used no magic or guile, no outlandish promises or prevatications, no table-pounding or theatrics to do his job. He knew these tricks well, as practiced by other recent American secretaries of state, but he did not believe that tricks produced lasting results. And as a man of the old school, they were not his way. Rather, Mr. Vance wore the haters

down as he had often done before in places like Cyprus in 1967, where he kept Greece and Turkey from each other's throats, and in the Camp David accords of 1978, when he played such a critical role in keeping Israel and Egypt at the bargaining table. Each time, as in Yugoslavia, he

bore down on them relentlessly with the simple credo; Killing is wrong and most decidedly not in your real interest. "I explained to the leaders of the Serbs and Croats," he said in a recent interview in his midtown New York office, "that they had to choose between settling for less and continuing to kill each other. I explained that more killing would not lead to a durable solution. I explained that they were only damaging themselves and their people, and that they were only putting off the day when they would do what they knew they would have to do — live and work together."
Mr. Vance's words of reason and

manity were not new to me. His life and mine have intertwined many times in politics and friendship. He gave me great honor when he asked me to run the State Department's nurean of Pontico-Munary Affairs during the Carter administration. Perhaps the words were not novel

to the Serbs and Croats, either, But. they had to note something special about the man who was saying them: He was an absolute mule in the pursuit of agreement. His ora-tory would never be overwhelming. but he would never tire of pressing for common ground.

Cy Vance's stubbornness would prove a match for their fiery nationalism. And his morality, coming as it did more from bone marrow than from the mind, would prove as strong as their mutual historical hatreds.

Also, he was not above tossing in reminders that failure to stop the killing would lead to a cutting off of all outside aid and commerce. And he would wait and wait until pressures for settlement grew inside and outside Yugoslavia, and help these essures along.

"In almost every conflict, the natnral tendency is to look at the other side as evil," he said. "That's human" nature. On the other hand, you need to find solutions to political problems that lead to killing."

But Mr. Vance, a navy officer in World War II and a former deputy secretary of defense, was quick to point out that not all disputes can be resolved by reason and compromise because some adversaries are simply too evil. There are extreme cases like Hitler and probably Saddam Hussein with whom you cannot negotiate. But even with Saddam we probably should have given talks more time."

The Vance guideline in Yugoslavia and almost everywhere else has been that adversaries should be treated as adversaries, not devils. And even with the worst of adversaries "you have to listen to them" and "keep looking for that point beyond which it's against their interests to keep on disagreeing and fighting."

Cyrus Vance always proceeds as a lawyer not a philosopher. He would

lawyer, not a philosopher. He would be the last to pretend otherwise. His persuasive power rests in his recti-tude, in stubbornly knowing what is right and in stubbornly knowing that cilling is almost always wrong.
This is what sets him apart from so

many leaders who fear to fail even in pursuit of peace and so abandon the quest. Is this not a Nobel quality? The New York Times.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1892: Egypt's New Ruler CAIRO — Our new ruler, Abbas Pasha, seems likely to follow the ex-

ample of his illustrious ancestors, Mohamed Ali and Ibrahim Pasha From the former he inherits a liking for business, the desire to learn the workings of the political machine in the smallest details, and the resolution not to put his vice-regal seal on any document of which he has not perfect cognisance. From the latter he receives a soldier's tastes and a dislike for unnecessary change. The young sover-eign is possessed of great qualities.

1917: Japanese Denial

PARIS - An inquiry made at the Imperial Japanese Embassy yester-day [March 2] as to the Japanese view of Germany's machinations to in-volve Japan and Mexico in a war against the United States elicited the reply that the plot is regarded as being in accordance with the customary methods of the Wilhelmstrasse,

No importance whatsovever is attached to it, and insomuch as Japan is concerned the Embassy considers it ridiculous for anyone to credit the suggestion that Japan would in any way support German interests.

1942: The Tavern Squad SAN FRANCISCO - [From our

New York edition: | Arrests of civilians and enlisted men to halt the careless disclosure of secret naval information in barrooms and other public places were reported tonight [March 2] by the Navy. A strenthened naval shore patrol, working with the FBI, the Army's military police and local authorities, watched taverns during the last week-end and seized a number of persons. Officers said an employee of an air base contractor arrested had been talking in detail about ship movements. We are determined to bring a halt to careless talk about naval affairs. Orders have been given to insure that there will be no more thoughtless chatter."

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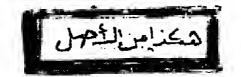
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Talked Ou

By Leslie H. Gell

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The New York establishments

yer used no magic or gade one is added promises or provided no cable-pocading or thems we has job. He know these ticks we brackers by other recent was and believe that tricks produced has results. And as a man of the school, they were not his way.
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OPINION

Of Killing * Are Pushing Israel Too Far

WASHINGTON — The depth of James Baker's anti-Israel animus was displayed last week when he complained to Congress, "Nobody else is asking us for \$10 billion in addition to the \$3 billion to \$4 billion we give every year with no strings attached."

That was a lie twice over. Secretary Baker is a lawyer who weighs his every word. He knows that Israel asks only for a co-signer on a loan from private banks, that it has offered to pay the 2 percent set-aside costs, and that it is by no means "asking us for \$10 billion."

He knows, too, that \$1.2 billion a year comes right back to America as repayment for military aid it "sold" Israel to offset U.S. sales of advanced jets and tanks to its enemies. And most of the economic aid is for goods that must be purchased in America. So much for "no

Bush has been trying to bring Israel to heel by electing his choice of a prime minister. And now he wants Congress to help him force the Israelis to beg.

strings" from an administration that just forgave Egypt's \$7 billion debt.

The Iceman of Foggy Bottom is prepared to practice such deception to accomplish one goal: to limit the settlement of the West Bank to Arabs only. The majority of Jews in Israel believe

that would lead to an independent PLO state at their jugular.

To this war-inviting end, President George Bush has taken two steps that would have been anathema to any previ-

ous American president: First, he has held hostage Jews fleeing from feared pogroms in Russia and Ukraine. Unless Israel knuckles under to Mr. Bush's wishes about the West Bank, there will be no help in borrowing money to house the refugees. Second, he is unabashedly seeking to

topple the government of an ally. His message to Israelis is unmistakable: Vote out Yitzhak Shamir and his party of the right - or else.

How can he get away with this? Why is he not concerned about public opinion and congressional reaction?

Here is why: On the left, he has the editorial support of America's leading

hberal newspapers; on the right, he sees

The Wall Street Journal's news pages

savaging Israel's supporters in America. In the Congress, he cuchred Senator Patrick Lealry, overseer of foreign aid appropriations, into what the Vermont Democrat thought was a compromise that would assert mutual interests: Deducting from the loan guarantee the

amount Israel chose to spend on settle-ments in disputed land. But now Mr. Bush's operatives are gleefully passing the word that they have compromised that compromise. They will let Congress authorize the loan guarantee — but only if it gives the president and Mr. Baker the power to withhold its use if Israel does not obey the Bush administration's West Bank diktats.

Such an abdication of responsibility would transfer power from Congress to the executive branch concerning Middle Eastern affairs (and be a step in the direction of a line-item veto, which every president seeks.)

Too many supporters of Israel in the United States have persuaded themselves that it is all right for President Bush to direct a Labor victory, because they think Yitzhak Rabin will stop the settlements, hand over the West Bank

and call that peace.
But Mr. Rabin is on the record against political settlements - not settlements needed for Israel's security, which be supported as prime minister in the '70s. He is no Peres parsy. If a Labor-Liked unity government emerges, as is likely, Mr. Bush would be infuriated at its refusal to accept his Solomonic decision to cut Israel's territory in half.

If Mr. Bush succeeds in turning the Leahy compromise into a Leahy double cross, Mr. Baker will tell Israel: "Take it and leave it." Take the guarantee to borrow the refugee-housing money and leave the West Bank to exclusive Arab development - and, ultimately, Arab sovereignty.

No self-respecting nation can accept such a dishonorable deal. Better to withdraw the guarantee request and let the Russian refugees live in tent cities — call them "Bushvilles" — throughout the West Bank. Perhaps televised suffering will appeal to the world's conscience.

Mr. Bush put a leash on Israel when it wanted to respond to Iraqi Scud attacks. He has been trying to bring Israel to heel by electing his choice of a prime minister. And now he wants Congress to let him force the people of Israel - desperate to house refugees from feared religious persecution — to sit up and beg. Too much. In trying to humiliate the only free nation in the Middle East, George Bush and his batchet man at

State demean us all. The New York Times.



LETTERS TO THE EDITOR

Pass the Baton to the UN

Regarding "American Statesman Too, Is in a Recession" (Opinion, Feb. 27): It is hard to disagree with William Pfaff's view that America's increasingly erratic and irresponsible behavior in international affairs disqualifies it for world leadership. One might add that a nation that has managed its finances as badly as the United States has in recent years is

unfit to manage a "new world order." But the lesson to be drawn from this is not that the United States should retreat into isolationism and leave political leadership to Europe and Japan. The proper response is for America. Europe and Japan, acting in concert, to strengthen the role of the United Nations.

The Wilson and Roosevelt traditions of American internationalism may well be exhausted, as Mr. Pfaff says. But the United Nations survives as the true and lasting legacy of those two great presidents. Supporting the United Nations should benceforth be the sacred mission of American internationalists.

CHRIS G. PETROW. Neuilly-sur-Seine, France,

A Troubling Rumor

Regarding "For a New Foreign Policy That Forgets the Cold War" (Opinion

Feb. 6) by Roger Morris: I was disheartened that the writer

treated as fact the false claim that Third World babies are grown on farms to provide organ transplants for First World customers." I have closely tracked this groundless rumor, which has appeared hundreds of times in the world press since January 1987.

The so-called baby parts story has been investigated thoroughly by, among others, the U.S. government, the EC Commission, the Guatemalan government, the Geneva-based Defense for Children International, the Paris-hased International Federation for the Rights of Man and a host of journalists. Their unanimous conclusion: There is no evidence to support the rumor.

Organ sales for transplant are illegal in the United States. Nor could this repugnant activity take place clandestinely.
Yet, despite numerous authoritative

statements debunking the rumor, it persists. This has caused innumerable difficulties for U.S. parents wishing to adopt children from abroad, for the children themselves and the agencies involved in this process. Last May, for example, Turkey suspended intercountry adoptions because of the rumor. TODD LEVENTHAL

U.S. Information Agency. Washington.

Canada the Competitor In "The Women Set Pace for U.S. (Sports, Feb. 21), Rich Kolko, a former

are still many countries where women just aren't encouraged to compete, such as Canada." As of the day this remark was published, Canada had won five medals at the Winter Olympics, a far greater per-capita success than the United States, and four of those were earned by women. I look forward to the day when Americans realize that there is a great big world out there, and investigate it before forming opinions about it. EDWARD IACOBUCCI.

Oxford, England.

Magic Johnson showed by his magnificent play in the National Backetball As-sociation All-Star Game that you can stand up to a terrifying disease. His win-ning smile and indomitable spirit are far more infectious than the virus be carries.

Regarding "Bush Will Meet Latins on a Losing Drug War" (Feb. 26):

If Presidents Nixon, Reagan and Bush had continued President Johnson's War on Poverty, the War on Drugs would not be necessary.

U.S. luger, is quoted as saying, "There

The Indomitable Magic

TIMOTHY WOOD.

Fighting the Good Fight

E ERNEST GOLDSTEIN.

"how genocide occurs in supposedly civgeological event. Scientists argue about how the dinosaurs became extinct. The ilized countries." The one country under discussion, of course, is Germany, and the genocide is the Holocaust. Now think about it: How is it possible that no one can know the answer to the question

it becomes memory.

How Does Genocide Occur?

Do We Still Have to Ask?

By Richard Cohen WASHINGTON — About two don't know where our kids are or the

Freud died. I mention him because, to

father of psychoanalysis. In a sense, he also gave birth to the modern. There is a

mix of parental metaphors there, but

you get my point: After Frend, it was

impossible not to think in, well, Freud-

MEANWHILE

ian sorts of ways — and one of those ways, I maintain, is to offer an explanation for things about which, really, we

I choose Freud for a reason. To me he

personifies knowledge in a world that

pretends it knows so much and, even if it

doesn't quite know something, at least

has a label for it. Shall we talk about the

subconscious, which we have never seen and about which we know so much —

assuming, of course, that it exists?

Shall we discuss the underclass, which

is a term that applies to certain people

in certain circumstances but does not explain how this underclass was

formed or why it persists? We really know little about that.

The catalyst for these thoughts is an article in a recent issue of The Econo-

mist. It is an account of a London con-

of "how genocide occurs" when applied

We are talking of Germany and West-ern culture, of things we understand be-cause they are our things, too. How can we not know what went on in Germany

during the Holocaust? After all, witness-

es, victims and participants are still alive.

We can read contemporary newspapers and see contemporary films. We can con-

duct surveys and read the ledgers of

banks. This was the nation that had

scholars galore. They studied everything.

Everything! How can we not know?

And yet we claim we do not. We

Americans do not know, for that mat-

ter, much about our own country, ei-

ther. We still argue about who did what

during the Vietnam War and what Lyn-don Johnson intended. Was John F.

Kennedy going to pull the United States out of Vietnam or was he not,

and, much more recently, did the Unit-

ed States really trade arms for hos-

We do not know so much. We don't

even know what is before our eyes. We

tages? Ronald Reagan says no.

to Germany and the Jews?

ference of some 40 scholars to explain

do not yet have the explanation.

my mind, he was more than just the

years before I was born, Sigmund truth about our own marriages, and then

we go to a shrink and are told that we

don't even know about ourselves. How

many times do we have to hear about the

man — it is usually a man — who one day is happy and the next is so dissatis-

fied that he leaves his wife and runs off

with another woman? Did he know that

when he was content he really wasn't?
No. The very word "content" always reads to me like "supor." It is the ine-

How about a conference on a typical marriage, Harry's for instance? We could convene scholars from all over.

They could even talk to Harry and

Anne and to their friends and to their

children's teachers, who always have an

odd, jaundiced view of parents — that is, that they are not up to the task. Such a conference would prove nothing.

Harry would remember his marriage

one way and Anne another and it would be a different experience for

I am sure this is the way Germans

remember the Nazi era. It was one thing

for one person and something else for

another. In this way, truth fragments the

instant it is experienced and the moment

There is still something odd about

studying the Holocaust as if it were a

each of their three children.

briation produced by boredom.

debate seems so quaint, so esoteric and it may never be settled. After all, no witnesses remain. But a different catachysm hit Enrope in my own time, wiped out millions, and a conference is convened to learn precisely how it happened. In this way the face studies the nose.

"But — and this remains the central, tormenting and overwhelming question — how could a civilized nation descend to such bestiality?" The Economist asks. No. The central, tormenting and overwhelming question is how this can re-main a question. The answer, as we know perfectly well, is that we are not so civilized, do not know so much, are easily terrorized and are corrupted by prejudice. The Nazis knew that much about us — which is why we pretend to know so little about them.

The Washington Post.

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TUESDAY, MARCH 3, 1992

Germany

Urges EC

On Trade

Split With France

By Charles Goldsmith

International Herald Tribune

BRUSSELS - Germany, whose

position on farm policy is deemed crucial to stalled world trade talks,

urged its European Community

partners on Monday to stop foot-

dragging in the negotiations.

"Any further delay in the negotiations at this stage," said Economics Minister Jürgen Möllemann, "could increase the acute danger of failure."

The German official, speaking to a meeting of EC agginglure and

a meeting of EC agriculture and trade ministers, made it clear that his urgent appeal for EC action in talks under the General Agreement on Tariffs and Trade had been en-

dorsed by Chancellor Helmut Kohl.

The Community is under pressure from the United States and other parties to the GATT talks to sharply

curtail farm subsidies. But the Com-munity, led by France and its pow-

Move Indicates

Över Farm Aid

Commerz Portfolio Chief **Puts Trust in Computers**

By Jonathan Fuerbringer

New York Times Service EW YORK — Heinz J. Hochmann, chief investment officer for Commerz International Capital Management in Frankfurt, is a portfolio manager who guides his investment decisions from a computer console. So what? Is a computer jockey better than a savvy portfolio manager without a keyboard? It depends. Some computers do better than nmans; some do not.

For the investor, it seems to be more a question of style. The choice is between a computer model that chooses its markets with an emphasis on history, and a human who is more likely to tinker with any data-driven decision to try for a better return.

Mr. Hochmann follows set formulas that give his portfo-lio a rigidity that some investors might not relish. The computer, usually, is not second-guessed. His computer's tastes produce some uneven results, like those this quarter, but a fair return over time.

The computer, which produces a fair return over time, is not second-guessed.

This is an investment technique for people who are going to leave the money with us for some time," Mr. Hochmann said in an interview in New York last week. "We sell a structured, disciplined way of decision making: not the superstar approach where the return is based on the genius of one or two managers."

So far in 1992, the black box has churned out an equity strategy that put much of Commerz's \$2.8 billion portfolio into French

stocks, which have been a great bet.

But the computer also had Commerz underinvested in the United States, where the market only fell 0.8 percent, and overloaded in Japan, where the market has fallen 9.9 percent.

HE COMPUTER did keep the portfolio in the black. The big bet in France and Europe offset the "mistakes" in the United States and Japan, Mr. Hochmann said. However, the dollar forecast, which was generated by another computer model, was way off. Instead of falling, the dollar rose, eating up all the gains made in Europe.

And for the first month of the year, the Commerz global

portfolio was down 3.05 percent in dollar terms. Commerz's benchmark for performance, the Morgan Stanley Capital Index for world markets, was down only 1.89 percent, because it had more money in the United States and less in Japan.

Commerz's performance proves the computer can be wrong. But in the last three years, Commerz has outperformed the Morgan Stanley index, rising 15.6 percent compared with an increase of 14.5 percent.

And industry data indicate that computers fare just as well as humans. Madelyn Smith, who monitors the performance of both types of portfolio managers for Frank Russell Co., in Tacoma, Washington, said: "I think you would find it's mixed. Some did well and some did not do well."

The difference between Commerz's approach and that of portfo-lio managers who rely on personal judgment is the discipline of the process, which requires reliance on the computer's choices.

The biggest mistake Mr. Hochmann and his associates have made has been to allow human judgment to override the computer. In the beginning of 1991, they decided that they had to factor in the Gulf War because their clients expected them to.

So they kept 25 percent of their portfolio in cash, thinking, as did many other analysts, that stock markets would fall. So when equity markets rallied around the world on the success of the forces allied against Iraq, Commerz, like many others, was left out.

The Commerz process ranks major stock markets based on valuation factors, such as price-earnings ratios and book value, and broader economic forces, like interest rates and liquidity.

When summed up, these measures rate national markets in terms of expected growth. But Mr. Hochmann and his associates do not dole out their portfolio on this first conclusion. They employ the computer to see how well the data they have used have worked at predicting the performance of stock markets in the past.

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What Price for Volga?

MILAN — Volga Automotive Association, the Russian automaker known as VAZ, in which Fiat plans to buy a 30 percent interest, values itself at \$4 billion, Vladimir Shumeiko, vice president of the

Russian parliament, said Monday.

This latest estimate contrasts with one by Bear Steams & Co., representing the Russian government, of \$9 billion. Morgan Grenfell, the merchant bank representing Fiat, previously said Volga Automotive was not worth more than \$2 billion.

"There are difficulties in evaluating a company like VAZ," Mr. Shumciko said. He said he was certain an agreement will be reached

on Fiat's purchase of the stake. First in December signed a letter of agreement with President Boris N. Yeltsin to buy the Volga Antomotive stake, but has delayed completing it because of the lack of legal recourse in Russia and problems with spare parts supply.

A Giant That Helps IBM Think Small Asea Brown Boveri's Lean Headquarters Links Global and Local Strengths

By Roger Cohen

Compiled by Our Staff From Dispatches
LONDON — Shares in Wellcome PLC, maker of the AIDS drug AZT, tumbled 5 percent on Monday after its controlling foundation said it would give up majority ownership through an international stock flotation opposite. Yet recently, senior executives tion that could be worth up to £4.5

billion (\$7.8 billion).
The Wellcome Trust said it would cut its stake from 73.6 percent to as little as 25 percent. Court approval is needed for the sale, which is not expected to take place before July.

The trust said the share sale was The five-story building is the world headquarters of ABB Asea

intended to diversify its income and did not reflect a lack of confi-dence in Wellcome. It said Wellcome will report results for the half-year to the end of February in line with analysts' expectations for a 30 percent rise in pretax profit to £235 million on a 20 percent rise in sales to about £880 million.

Wellcome

Slides on

Sale News

John Robb, Wellcome PLC's chief executive, supported the sale, saying it would increase the mar-ketability of the company's shares and widen the shareholder base in line with the international spread of its business. About half of Wellcome's business comes from the United States, but U.S. investors hold only 2 percent of the stock.

Wellcome has become one of Britain's biggest companies in terms of market capitalization on the success of AZT and Zovirax, an anti-viral medication used to fight herpes, shingles and chicken pox.

The company's shares have been one of the best performers in Lon-don since the Wellcome Trust floated an initial stake in 1986 at 125 pence a share. But the prospect of a sharp increase in supply sent the shares tumbling 58 pence on Monday, to £10.68. That price val-ues the company at £9.2 billion. "It's a colossal flotation if it hap-

pens," said Chris Stebbings, a trad-er at Daiwa Securities, "in a pharmaceutical market that looks as if its going to top out."

The trust is one of the world's leading private supporters of medi-cal research with plans to spend £100 million in the year to Septem-The trust plans to diversify into international stocks and boost the

yield on its portfolio to 4.5 percent from the 1.2 percent on Wellcome PLC stock, said Martin Sherwood, a spokesman for Wellcome PLC. (Reuters, AP, Bloomberg, UPI)

ted regulatory violations by Lin-

April, the Resolution Trust Corp.

avoided if Kaye, Scholer had com-

the accounting of the savings and loan's independent accountants.

"In short, Kaye, Scholer's role was the traditional one of defendance of the savings and the savings are savings are savings and the savings are savings are savings and the savings are saving

ing Lincoln against charges by gov-ernment regulators," the firm said. The thrift office "seems intent on

coln losses that could have been and Mr. Fisher.

March 2

New York Times Service ZURICH - In a drab suburb of this prosperous city stands a squat red-brick building that might pass for a high school. It is as unremarkable as the train sta-

of International Business Machines Corp. have been taking a keen interest in the place as they seek to reorganize the world's largest computer business.

Brown Boven Ltd., an electrical engineering conglomerate with sales last year of about \$28 bil-But in the offices lining the ghostly corridors of its headquarters, a mere 140 people work. If

Asea is the exemplar. The worldwide personnel de-partment for Asea's 220,000 employees is headed by a Swede named Arne Olsson; he has a secretary and three other people working for him. The worldwide

lean and mean is the corporate watchword of the 1990s, then

legal department has five people. "I was talking yesterday to IBM, and they told me they have 55 staff dealing with international assignments at their European headquarters," Mr. Olsson said.

Kuwait Plans

To Buy Assets

lost in the investment, part of

which was liquidated to meet

the needs of the state during the occupation," Abdulla Qa-bandi told the Sawt Al Kuwait

daily in an interview published

Monday, Economists say Ku-wait may have spent \$35 bil-

"Overseas assets," he said,

"enabled the government to function during the seven-

due care" in 1985 when Mr. Fish-

ments had changed.

The agency said the firm made

misrepresentations and omitted

The firm has 20 days to respond

owners on ways to get around gov-emment rules and fight the regula-

"Few of complex, abusive

schemes that led to the failure of

thrifts could have taken place with-

ly skilled professionals - the law-

month Iraqi occupation.

U.S. Says Law Firm

Aided S&L Wrongs

WASHINGTON — Regulators bein issued an opinion that more said Monday they are seeking \$275 than \$750 million of Lincoln's real

vision alleges that the firm—Kaye, were approved by the S&L's board Scholer, Fierman, Hayes and Handler—Iknowingly aided and abet-ments had changed.

It appears to be the largest judg-ment ever sought against a law firm information during an examination involved in a thrift failure. Last of Lincoln in 1986 and 1987.

plied with government regulations, to the charges. A hearing before an

the agency said.

In a statement, the law firm said it administrative law judge will be scheduled in Los Angeles, the thrift

was not involved in any of the transactions questioned by regulators and that in arguing on behalf of California-based Lincoln it relied on after the lawyers and the accountants that advised savings and loan tants that advised savings are part of a 2-year-long effort by the thrift office to go after the lawyers and the accountant tants that advised savings and loan tants that advised savings and loan tants that advised savings and loan tants that advised savings are part of a 2-year-long effort by the thrift office to go after the lawyers and the accountant tants that advised savings are part of a 2-year-long effort by the thrift office to go after the lawyers and the accountant tants that advised savings are part of a 2-year-long effort by the thrift office to go after the lawyers are part of a 2-year-long effort by the thrift office to go after the lawyers are part of a 2-year-long effort by the thrift office to go after the lawyers are part of a 2-year-long effort by the thrift office to go after the lawyers are part of a 2-year-long effort by the thrift office to go after the lawyers are part of a 2-year-long effort by the thrift office to go after the lawyers are part of a 2-year-long effort by the thrift of a

finding scapegoats outside the government for the Lincoln deback." thrifts could have taken place with-

In a separate order, the agency yers and the accountants," said froze the assets of the firm and of Harris Weinstein, chief counsel of

its former managing partner, Peter the thrift office.

M. Fishbein, and the partners Ka
Lincoln was seized by the gov-

ren E. Katzman and Lynn Toby ernment in April 1989 at an esti-

Fisher. It also is seeking to ban the mated cost to taxpayers of \$2.6

firm and the three partners from working for the banking industry.

The agency alleges that the law firm "recklessly breached its duties of professional competence and U.S. frand charges.

million in compensation from a estate investments were legal. New York law firm that represented Charles H. Keating Jr.'s failed was issued, the firm knew that Lincoln Savings & Loan. Lincoln Savings & Loan.

The U.S. Office of Thrift Supermake it appear the investments

\$275 Million Judgment Is Sought

hon during the occupation.

the climination of 20,000 jobs this year and a broad decentralization, involving the segmenting of IBM into individual enterprises that will focus on manufacturing, development, marketing and ser-

It is now clear that IBM's decision involved detailed scrutiny of

There have been executivelevel meetings between the two companies," said an IBM spokes-man, Rob Wilson. "We have made a close study of the Asea structure and found many as-

pects of it appealing. What we particularly like is the idea of a very lean head office acting more as a holding company, with a family of more inde-pendent and flexible businesses around it." In essence, what IBM and oth-

er multinational corporations are looking for is the optimum coor-dination of their global and local Asea appears to offer some unconventional solutions, reached

in part because the corporation,

while very large, has little en-trenched culture, a short history and no nationalist allegiances. A world leader in the manufacture of electric-power equipment,

"I suggested they have to find new solutions."

Asea is largely the creation of its president and chief executive, Percy Barnevik, 50, an iconoclassic Control of the contr nc Swede whose severe style gives

new meaning to the work ethic.
It was Mr. Barnevik who masterminded the 1987 merger of Asea of Sweden and Brown Boveri of Switzerland - two engineering companies that were pil-lars of their oational establishments. Now he takes the view that neither he nor his com-

pany has a home.
"I have 25 home countries, and I defend them all," he said, referring to the chief markets in which

Asea does business.

The company's 13-member board has Swedish, Swiss, German, American and Dutch executives. Meeting every three weeks in cities from Stamford, Connecticut, to Stockholm, they commu-nicate in English, which is also the language of all interoffice

The 1991 financial results are expected to be disappointing af-ter Asea's doubling of its operat-ing profit — to \$1.1 billion from \$550 million — from 1988 to

Peter Knox, a power-industry analyst at UBS Phillips & Drew, predicted flat operating profits of about \$1.1 billion, virtually unchanged from last year, on sales "Barnevik may be a visionary," Mr. Knox said, "and he's certainly capable. But ABB has not proved immune to the recession. Unshaken, Mr. Barnevik is outspoken in his belief that the future will belong to what he calls "multi-

domestic corporations." His strategy has been illustrated in the United States, where Asea spent about \$2.3 billion in the last three years acquiring Westing-house Electric Corp.'s power distribution and transmis iary and Combustion Engineering
Inc., a builder of boilers and nucle-

ar plants. Neither business was doing well when acquired. At Combustion Engineering's head office in Stam-ford, the staff was reduced to 68 from 900, and the work force was cut in half

Gerhard Schulmeyer, a German who runs Asea's U.S. opera-tions, said that 30 percent of head-office personnel were laid off and 30 percent were transferred to operating units. Another 30 percent, in areas like marketing and promotion, were moved into separate, newly created companies offering services on a competitive basis.

What Mr. Barnevik calls the 30-30-30 approach was used in Finland, where the company's See ASEA, Page 11

erful farmers' lobby, has resisted.
Germany has allied more or less with France on the issue in recent years, but Mr. Möllemann's remarks were seen as evidence their positions may be diverging as the GATT talks

stumble. The 5½-year-old Unignay Round of negotiations had been slated to end in December 1990. The United States, which has grown resigned that a shift in France's position is unlikely, has viewed Germany as the pivotal player in moving the talks off dead center, a feeling enhanced this year as Germany assumed the rotating chairmanship of the Group of Seven leading industrialized countries. The

G-7 leaders meet in Munich in July. The French agriculture minister Louis Mermaz, sought to play down differences with Germany. "We're not obliged to say exactly the same things, but there is a French-German axis that is as strong as ever," he said. "We have not capitulated."

Diplomats said Germany, Britain and Portugal were ready to accept a schedule proposed by the EC Commission concerning EC subsidy commitments, but France led a majority in opposing the submission of the document to the GATT talks.

Japan Panel Seeks Strict Cartel Law

By Paul Blustein Washington Post Service

TOKYO — Responding to U.S. criticism, Japan took a tentative step Monday toward beefing up its KUWAIT - The head of the Kuwait Investment Auantitrust enforcement as a government-sponsored thority said the government study group urged a major increase in criminal penalplanned to buy assets abroad ties for companies participating in illegal cartels. to make up for those it sold during the Iraqi occupation.
"We will replace what we

The report, prepared by a blue-ribbon panel under the anspices of the Japan Pair Trade Commission, called for raising the maximum penalty for criminal violations of the anti-monopoly law from the current level of 5 million yen (about \$38,750) to "several hundred million yen."

The development came at a time of heightener tension over the antitrust issue. Washington has long complained that Tokyo is too lax in combating corporate collusion, and that the cozy relationships among Japanese companies limit the access of foreigners seeking to penetrate the Japanese market.

Last month, Attorney General William P. Barr turned up the heat by suggesting in a television inter-view that the Justice Department intends to apply

U.S. antitrust law against Japanese and other foreign companies that collude to block American exports. Mr. Barr's proposal is expected to enjoy substantial political appeal, especially during this election year, although it has met strong opposition from other U.S. officials. Tokyo has criticized the idea as an unacceptable violation of Japanese sovereignty.

The report is the latest step the Fair Trade Commis-

sion has taken to change its image as a toothless trustbuster. The agency has been increasing its investi-gative staff and increasing the number of cases it brings against companies suspected of violating Japan's anti-monopoly law.

Last year, the commission won parliamentary ap-proval of legislation raising to 6 percent from 2 per-cent the "surcharge" assessed on the sales of Japanese companies found to have participated in illegal cartels. The surcharge, which applies to revenues obtained illicitly, is designed to deprive companies of the profits they earn from collusion.
U.S. trade negotiators said the increase in the sur-

charge was a step in the right direction, but insuffi-cient.

WORLD TRADE & INVESTMENT EMERGING BLOCS & OPPORTUNITIES FOR GLOBAL GROWTH



LE GRAND HOTEL, PARIS, APRIL 2 - 3, 1992

Co-sponsored by the International Herald Tribune & the International Chamber of Commerce

KEYNOTE ADDRESS

Arthur Dunkel, Director General, GATT DEVISING NEW RULES FOR WORLD TRADE &

Mr. Fisher received a \$675,000 sued another of Lincoln's law firms

— Jones, Day, Reavis & Pogue —
for \$50 million.

personal mortgage loan on preferential terms from Lincoln, the agency said. And, in what the agency Dominique Strauss-Kahn, Minister of External Trade for \$50 million.

The compensation demanded is a "conservative estimate" of Linthe firm represented both Lincoln and Industry, France Etienne Davignon, Chalrman, Société Générale de

Robert D Hormats, Vice Chairman, Goldman Sachs

EMERGING TRADE BLOCS: THE AMERICAS Domingo Cavallo, Economics Minister, Argentina Jalme Serra Puche, Trade Minister, Mexico Ambassador Rufus H Yerxa, Deputy US Trade Representative, Geneva

KEYNOTE ADDRESS Jacques Attali, President, European Bank for Reconstruction & Development

CRITERIA FOR CROSS-BORDER INVESTMENT: THE CORPORATE VIEWPOINT Jean-René Fourtou, Chairman & Chief Executive Officer,

Rhône-Poulenc SA Carl Hahn, Chairman, Volkswagen AG

Robert Heller, President, Visa USA EMERGING TRADE BLOCS: ASIA & THE PACIFIC RIM Hari Shankar Singhania, President, JK Organization,

Ambassador Koji Watanabe, Japanese Ambassador to Italy, and former Deputy Minister for Foreign Affairs,

Kong to the EC

Patrick J Williamson, Special Representative of Hong

REGISTRATION INFORMATION: The fee for the conference is 2595.00. This includes lunches, a cocktail reception and all conference documentation. Please note that fees are psychle in advance and will be refunded less a 250.00 cancellation charge for any cancellation received in writing on or before March 20, after which time we regret there can be no refund. Substitutions can be made at any London

A special rate of £495.00 is available to ICC members. CONFERENCE LOCATION: Le Grand Hotel, Place de Popera, 2 rue Scribe, 75009 Paris. Tel: (33 1) 4007 3232. Fax: (33 1) 4266 1251.

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Herald Eribune.

KEYNOTE ADDRESS

EMERGING TRADE BLOCS: EUROPE

Jürgen Möllemann, Economics Minister, Germany

Frans Andriessen, Vice President, European Commis-Birgit Breuel, President, Treuhandanstalt, Germany Vladimir Dłouhy, Economics Minister, Czech & Slovak

KEYNOTE ADDRESS

Renato Ruggiero, Member of the Board, Fiat SpA, and former Minister for Foreign Trade, Italy

GROWTH SECTORS FOR THE FUTURE Jean-Louis Beffa, Chairman & Chief Executive Officer, Compegnie de Saint-Gobain Sir Denys Henderson, Chairman, Imperial Chemical Jean-Claude Paye, Secretary General, OECD

CONFERENCE CHAIRMEN

Federal Republic

Joseph E Connor, Chairman, Price Waterhouse World Firm & President, International Chamber of Commerce Lee W Huebner, Publisher, International Herald Tribune Axel Krause, Corporate Editor, International Herald

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WC2E 9JH. Tel: (44 71) 379 4302. Fax: (44 71) 836 0717.	2292

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Compiled by Our Staff From Dispatches NEW YORK - Blue chips rose narrowly on the New York Stock Exchange on Monday as hopes for an economic recovery, rekindled by the February purchasing managers report, caused people to overlook a

surge in Treasury yields. The Dow Jones industrial average rose 7.60 points, to 3,275.27.

N.Y. Stocks

The index was led by Caterpillar, Alcoa and United Technologies, all cyclical companies whose earnings tend to fluctuate with the economy.

Electrical equipment, paper and forest products and financial shares rose the most in Standard & Poor's 500 index. That broad index ended 0.25 lower, at 412.45, however, while the NYSE composite in-dex slipped 0.01, to 228.20.

the Big Board, down from 202.13 to 381/4.

Stocks ended slightly higher on the American Stock Exchange and in over-the-counter trading.

The rise in the National Association of Purchasing Management in-dex above the key 50 percent level in February, a sign of manufacturing strength, sent the U.S. Treasury's 30-year bond down by 1 9/32 point, driving its yield up to 7.90 percent from 7.79 percent.

"The stock market hasn't been interest rate-driven today," said Dale Tills, manager of institutional equities at Charles Schwab in San Francisco. The purchasing managers report showed "things are starting to turn around and that's really what everybody's been looking for.

Glaxo Holdings paced the Big Board actives, easing % to 27%. BankAmerica followed, rising 1 to 44%. On Friday federal regulators said they had cleared its \$4.4 billion Advancers outpaced decliners by a sim margin. Trading was lighter on the condition the bank bolding on the condition the bank holding than in recent sessions, with 180.38 company sell 211 branches in five million shares changing hands on states. Security Pacific gained 176

(Bloomberg, UPI)

ORDERS: Data Give Dollar a Lift

(Continued from page 1) himself and throttle back if the economy is too strong before the

The rise in the overall purchasing managers index was the first since last October, and the association's new orders index increased at the strongest rate since October 1991. iumpine to 57.5 from 50.3 in January. New export orders grew at a faster pace in February than Janu-

Foreign Exchange ary, while imports declined and

production grew for the ninth

Robert Bretz, who compiles the survey, said it showed that the economy had regained most of the momentum it began losing last autumn and forecast March would show the decline in manufacturing employment had clowed. Allen Sinai of Boston Co. Eco-

nomic Advisors Inc. said the purchasing managers' report and other recent figures on housing, money supply and reviving auto sales "suggest a recovery of sorts in the spring, although it overstates what is about to occur." Some of the survey's optimism, he said, reflected increased auto production and some reflected a rise in inventories, but mostly it reflected the fact that things could hardly get worse.

"Manufacturing has been shrunk and squeezed down about about as much as it can be, and once it has been so far down and out, it has no place to go but up,"

Mr. Sinai said. "This is probably a halt to the end of the slide."

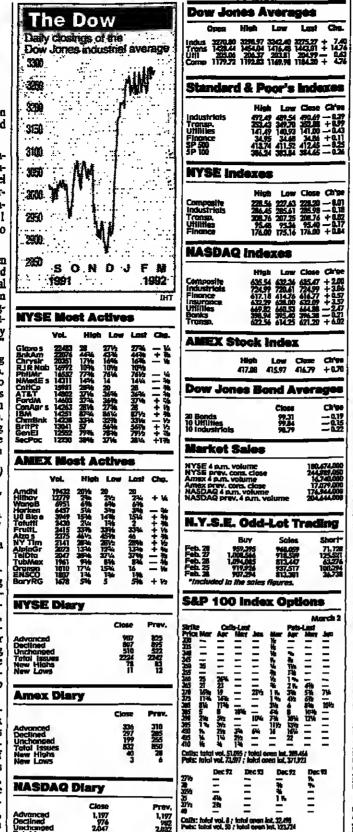
Like most economists, he forecast growth later this year running at a pace of about 2 to 3 percent only about half the average of post-war recoveries. And Mr. Jones, who had predicted the dip in activity earlier this winter, said another one was possible because declining defense orders will pull down the economy later this year and a continued weak service sector will keep it from growing faster.

Debbie Johnson of C.J. Lawrence said the purchasing index was surprisingly strong because it is subject to sudden swings. The survey does not reflect percentages of gain or loss but only asks managers whether conditions are better, worse or unchanged. Therefore, she pointed out, even if many managers see only a slight improvement their shift from minus to plus can create the dramatic 5-point shift that caused such a stir Monday, "and that does not necessarily translate into a sharp recovery."

The dollar, which had been testing downside support toward 1.63 DM amid expectations of softer economic data this week, bounced sharply higher after the reports. It closed at 1.6433 DM in New

York, up from 1.6325 at the opening and 1.6388 at the close on Friday, and at 129.67 yea, up from 129.45 and 129.50,

The dollar also rose to 1,4905 Swiss francs and 5,5850 French francs from 1.4855 and 5.5740 on Friday. The pound eased to \$1.7535 from \$1.7572.



March 2

Russia Plans Single Exchange Rate

MOSCOW -- Russia announced new plans for the ruble on Monday, pledging to move to a single exchange rate against the U.S. dollar once its economy starts to stabilize. "We are planning a fixed rate of the ruble against the dollar and we

hope this will provide the basis for the convertibility of our national

currency," said a government adviser, Konstantin Kagalovsky,
For a time, Mr. Kagalovsky said, there would be two rates: a "freely
floating rate" and an "investment rate," The investment rate would be
abolished once the floating rate stabilized and could be fixed by the
central bank, no later than this summer, he said, adding that the target
was an exchange rate of 25 to 30 rubles per dollar.

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Maria Caranta

Digital Offers 7,000 Early Retirement

NEW YORK (Bloomberg) — Digital Equipment Corp. is offering early retirement to 7,000 employees in the United States as a step in a streamlining of the computer company, a spokesman said.

The offer is being extended to eligible workers at any level, the spokesman said. He said that as far as he was aware the company's

normal involuntary severance program would resume when a 60-day period to accept the early retirement offer concludes.

About 12,500 people have left Digital through restructuring since last w year, when the severance program was begun to counter sales and profit. pressures. Digital's work force currently numbers 119,500.

Honda Faces a U.S. Customs Levy

WASHINGTON (AFP) - Honda Motor Co. faces a 2.5 percent levy on cars imported into the United States from Canada over 15 months because they violated U.S. local content regulations, customs officials said Monday, The locally made parts of cars made by Honda in Alliston, Ontario, in . 1989 and 1990 accounted for less than the 50 percent of the vehicle needed to qualify for duty-free treatment, the Customs Service said. An agency spokesman said he did not know how many cars were involved or how much Honda could be ordered to pay if the Customs Service imposes a 2.5 percent duty on Civic models imported from Canada from January 1989 to March 1990. Honda said it would appeal the ruling.

Procter & Gamble to Sell Italian Unit

CINCINNATI (UPI) - Procter & Gamble Co. said Monday it had agreed to sell its Italian coffee business to Jacobs Suchard Italia --- a unit of Philip Morris Cos.

Terms of the transaction, which includes the Splendid and Caramba brands manufacturing facility in Andezeno, Italy, were not disclosed.

P&G acquired the Italian coffee business from Società Generale del Caffe in 1973. The Splendid and Caramba brands are the only coffee products. P&G sells outside the United States.

Bush Vetoing China Trade Curbs

WASHINGTON (Reuters) — President George Bush will veto a bill that would place conditions on granting most-favored nation trade status to China, the White House said Monday. "The president will veto today the H.R. 2212 which puts conditions on

most-favored nation status for China," spokesman Marlin Fitzwater told

A Senate vote on conditions for most-favored nation status for China was passed by less than the two-thirds majority needed to override a " a

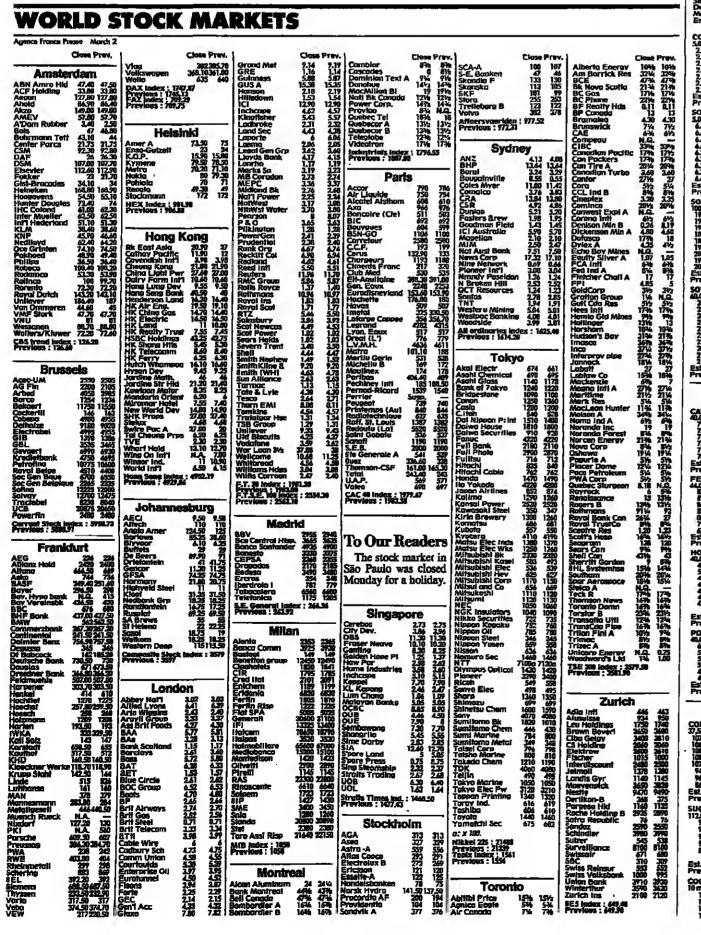
Lloyd's of London Wins Round in Suit : LONDON (Reuters) — Lloyd's of London said Monday a U.S. district judge had ruled that a case brought against it by three members in Chicago last year could not be heard outside Britain. A Lloyd's statement said Judge Charles Norgle in Chicago had overruled a magistrate judge's recommendation that a preliminary injunction be granted to prevent Lloyd's exercising the members' letters of credit. The ruling, from last Thursday, was confirmed on Monday, a Lloyd's spokesman said, adding, "We are obviously pleased that it's gone our way."

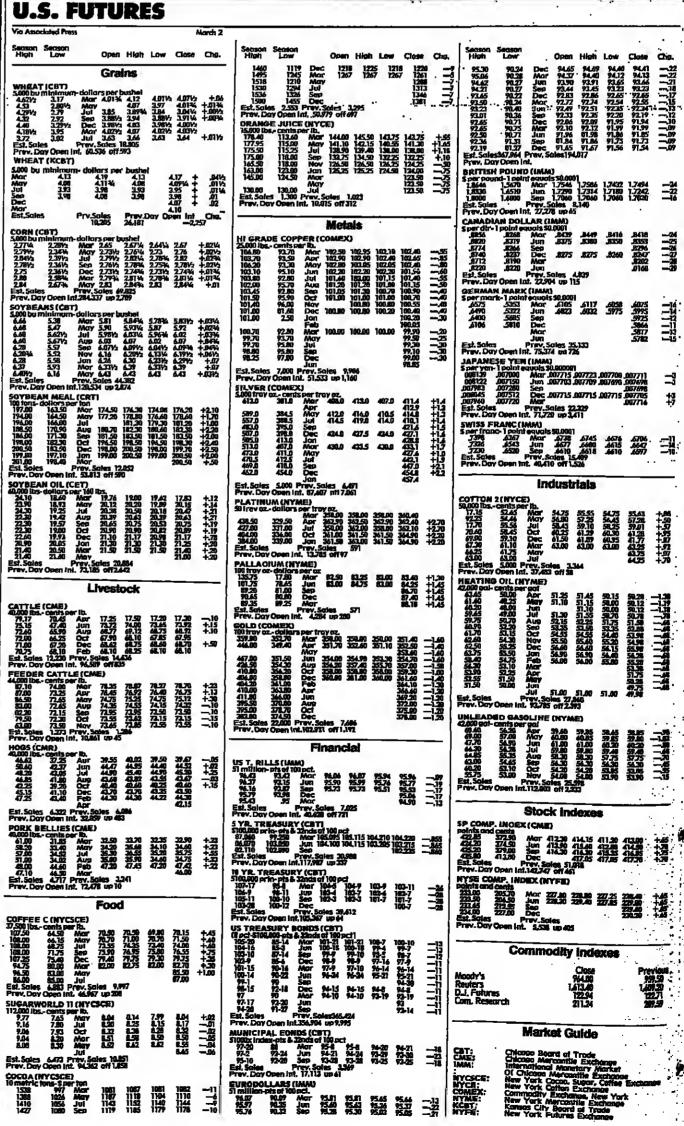
For the Record W. R. Grace & Co. said Monday it hoped to buy the 4.07 million shares ,

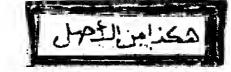
of Grace Energy Corp. it does not own for \$16.50 a share as part of its plan to divest itself of the energy unit. The announcement sent the price of Grace Energy stock to \$17 a share, up \$2.50 from Friday's close. (UPI) Earl Scheib Inc. stock soared \$4, to \$12.50, Monday after the founder of the U.S. chain of discount car painting shops died over the weekend. Mr. Scheib owned about 40 percent of the company, analysts said.

Banco Mexicano Somez, Mexico's sixth-largest bank, was sold for \$850 - million, or more than four and a haif times its book value, Finance Ministry, officials said Monday.

(UPI) officials said Monday.







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By Richard E. Smith ernational Herald Tribone

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aa Trade Curbs

FRANKFURT — The Trenhandanstalt, the agency charged with privatizing nearly all of Eastern German industry, announced Mon-

day that it is half way to its goal. It said that 5,584 companies, half the number it inherited from the East German regime, had been sold into private hands by the end of January.

The Trenhandanstalt asserted that those sales to the private sector had secured 967,000 jobs and led to 117 billion Dentsche marks (\$7.14 billion) in investment

About 185,000 additional jobs and 23.6 billion DM in investment have been generated by sales of real estate, the agency said.

ath sactours in Splanded and Com-Brigit Brenel, president of the Treuhandanstalt and a champion of rapid privatization, said in Novem-ber that the organization should complete its work by the end of 1994 in spite of calls by labor unions and some politicians for a longer and

are sold off. IG Metall, the largest German labor union, has called for the cre-

complassis toward helping siling to do this. But Ms. Breuel has pro-companies restructure before they ceeded with a rapid sell-off, argu-and middle-sized companies. ing that the private sector will re-

The Treuhandanstalt said Mon-

structure more efficiently.

ation of a special holding company day that the vast bulk of the remain-

Thyssen Looks to Consumer

DUSSELDORF — Thyssen AG is considering acquisitions in the consumer goods sector to complement its existing steel, engineering and trading operations, Chairman Heinz Kriwet said.

"As an old steel man you can believe me that we will never give up steel," he said in an interview. "But we do not expect quantitative growth

"The sector is certain to remain very cyclical," he added, "sometimes generating extremely high earnings, sometimes very weak earnings or

Mr. Kriwet said the company was exploring the possibility of producing technical goods that could be sold directly to consumers. He declined to identify which area Thyssen could move into but said it should be

somehow related to existing activities. He said consumers, unlike professional buyers, developed brand-name preferences and stuck with them regardless of price developments.

Many in Germany have called on the Treuhandanstalt to shift its even if the price is raised by five marks," Mr. Kriwet said.

Most are in the service sector and third have less than 50 employees. Economists note that many of these companies may prove more difficult to sell because most are only attractive to smaller compain the West that so far have been wary about investments in Eastern Germany.

Unlike the larger companies, they generally have fewer legal and financial resources to deal with the area's bureaucracy and confusion over property rights.

The Treuhandanstalt noted that Saxony, the strongest province in Eastern Germany economically, accounted for the most intense development with 1,566 companies

This has not prevented Saxony's premier, Kurt Biedenkopf, from repeatedly complaining about a lack of realism on the part of the Bonn government regarding soaring unemployment and the long-term challenge ahead in Eastern

EC's First Perrier Ruling Clears Agnelli's Exor Bid

BRUSSELS - The EC Commission said on Monday it had approved a bid by the Agnelli family's IFINT holding company for Exor SA, the largest shareholder in Source Perrier SA, the bottled water and cheese company that is at the heart of a takeover battle. It was the commission's first ruling on a cross-border struggle that has pitted the Italian industrial family against the Swiss food giant

Nestlé SA for control of Perrier. The commission said the bid would not increase market concentration because the Agnellis do not have any mineral water activities. But it added that it could take a second look if the Agnellis won control of Perrier and at the same time increased their 5.8 percent

stake in BSN, the Perrier rival that is working with Nestlé.

If its 13.3 billion franc (\$2.4 billion) bid wins Perrier, Nestlé has promised to sell Perrier's Volvic brand to BSN, a move that might appease any commission worries about market concentration.

The commission is also reviewing Nestle's bid for Pernier and is likely to investigate an equally priced Exor-led offer for Pernier as well as the 6 billion franc BSN bid for Exor. BSN has bid 1,420 francs a share for Exor while IFINT, which already controls Exor,

has bid 1,320 francs a share for the rest. A spokesman said the Commission was keeping a close watch on the maneuvers by the companies in the fight for Perrier.

Separately, France's Council of Stock Exchanges said it had approved the bid by Exor and its allies for Perrier. The French stock exchanges association said that shares of Perrier and Exor, which

were suspended on Feb. 20, will resume trading on Wednesday.

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Europe Braces for Falling Car Sales

GENEVA — With Germany's car market contracting after a boom in 1991, Europe's auto industry is bracing for a big drop in overall sales this year.

Analysts and industry consultants predict up to 800,000 fewer automobiles will be sold in Western Europe in 1992. What is more, they said that European carmakers must gear up at the same time to meet increasing competitive pressure from Japan.

The specialists forecast that sales growth will resume next year, but the Europeans have to control costs and shed jobs.

Spurred by unification, Germans went on a car-buying spree last year. Sales raced ahead by almost 30 percent and helped to power the overall European market to record sales of 13.5 million.

But German sales are expected to drop by as much as 20 percent or more this year from 4.2 million in 1991. That should drag European sales down to be-

tween 12.7 million and 13 million. Sales in France and Spain, which were sharply lower Sang Arra Car Lande Market last year, are expected to show some improvement in 1992. Even recession-battered Britain could begin to

recovery later this year. But European barriers to Japanese car sales are to start coming down at the end of this year, and the

much more competitive or lose market share to the likes of Honda Motor Co., Mazda Motor Corp., Nissan M. vor Co. and Toyota Motor Corp., analysts said. Germany's problems are particularly acute because it pays the highest wages in Europe, analysts said. It o has laws and union agreements making it difficult to lay off workers.

The drive to cut costs has already started with Bayerische Motoren Werke AG last month announcing it planned to cut 3,000 jobs and Daimler-Benz AG

saying it is considering layoffs.

In Britain, Ford of Europe recently announced plans to cut 2,100 workers and General Motors Corp.'s Vauxhall unit has trimmed jobs. Last year,

Fiat SpA of Italy began temporary layoffs. Next year we'll see [job cut] announcements from all the German makers, more from BMW, and cuts at Volkswagen will go beyond natural wastage," said John Lawson, executive director at the Nomura Re-

search Institute. Mr. Lawson said he believed Europe's car industry has to cut 20 percent of its labor by 2000 to meet the 20 percent cost advantage held by the Japanese.

European car sales grew robustly in the 1980s, climbing from 10.25 million in 1984 to 13.4 million in 1989. Since then, growth has wavered and with capaci-ty dangerously ahead of sales there has been much talk

Jordan's Debt Is Rescheduled

The Associated Press PARIS - The Paris Chib announced Monday that it has recommended a rescheduling of Jordan's foreign debt.

By Paris Club

The club, a group of major creditor nations, said repayment of official development aid loans would be made over 20 years and other credits over 15 years under the rescheduling. Individual creditors may make additional concessions such as debt-for-nature, debtfor-aid, debt-for-equity and

local currency swaps. The Paris Club said its representatives noted the efforts at economic recovery undertaken by Jordan and the approval of a stand-by arrangement with the International Monetary Fund on Feb. 26.

ASEA: Global and Local Strengths

head office was cut to 28 from 880 employees; in Germany, where, after prolonged strikes, personnel plunged to 100 from 1,800, and at Brown Boveri's old Swiss headquarters, where a staff of 4,000 became a mere 200. Mr. Barnevik believes the policy is applicable to

At the same time, the American acquisitions were rapidly integrated into what Asea calls its global matrix. Export business boomed to more than \$1 billion from negligible levels in 1989 and is expected to double in the next few years.

After losing \$150 million in 1990, Combustioo Engineering turned a small profit last year, while profits at the Westinghouse

unit increased fourfold, Asea said. Asea has divided its global activities - which range from masstransit vehicles to gas-turbine pow-er plants — into eight businesses, each with annual sales of \$1 billion rope for which Asea was bidding.

(Continued from first finance page) to \$7 billion, and 65 smaller busi-

ness areas. Alongside this structure, Asea has 1,300 legal entities, with 5,000 profit centers, operating as national companies in various countries. The managers of these units, with their national perspective, interact - sometimes uneasily - with the globally oriented business area most corporate headquarters.

> For example, a recently acquired Polish company was found to make the cheapest air-cooled generators, so Asea's production from Sweden and other European countries was moved there.

Critics suggest that the very in-tricacy and rootlessness of the ABB structure can create problems.

"How do you avoid infighting and ensure the left hand knows what the right hand is doing?" asked Peter Dupont, an analyst at UBS Phillips & Drew. Recently, he noted, General Electric Co. of Britain, and Siemens won significant

Very briefly:

 Swissair said Monday that it was not holding merger talks with KLM Royal Dutch Airlines, following weekend speculation about such talks. • The Bank of France reported that 35 percent of French companies are

overstaffed in the view of managers, up from 30 percent last July. Deutsche Genossenschaftsbank, whose earnings have been hit by securities writedowns and a disagreement over bonds with French banks, has ordered an external review of its activities by the auditor Deutsche Trephand Gesellschaft AG.

 East German shipworkers seized their dockyard Monday, becoming the fourth yard in five days to be hit by protest.

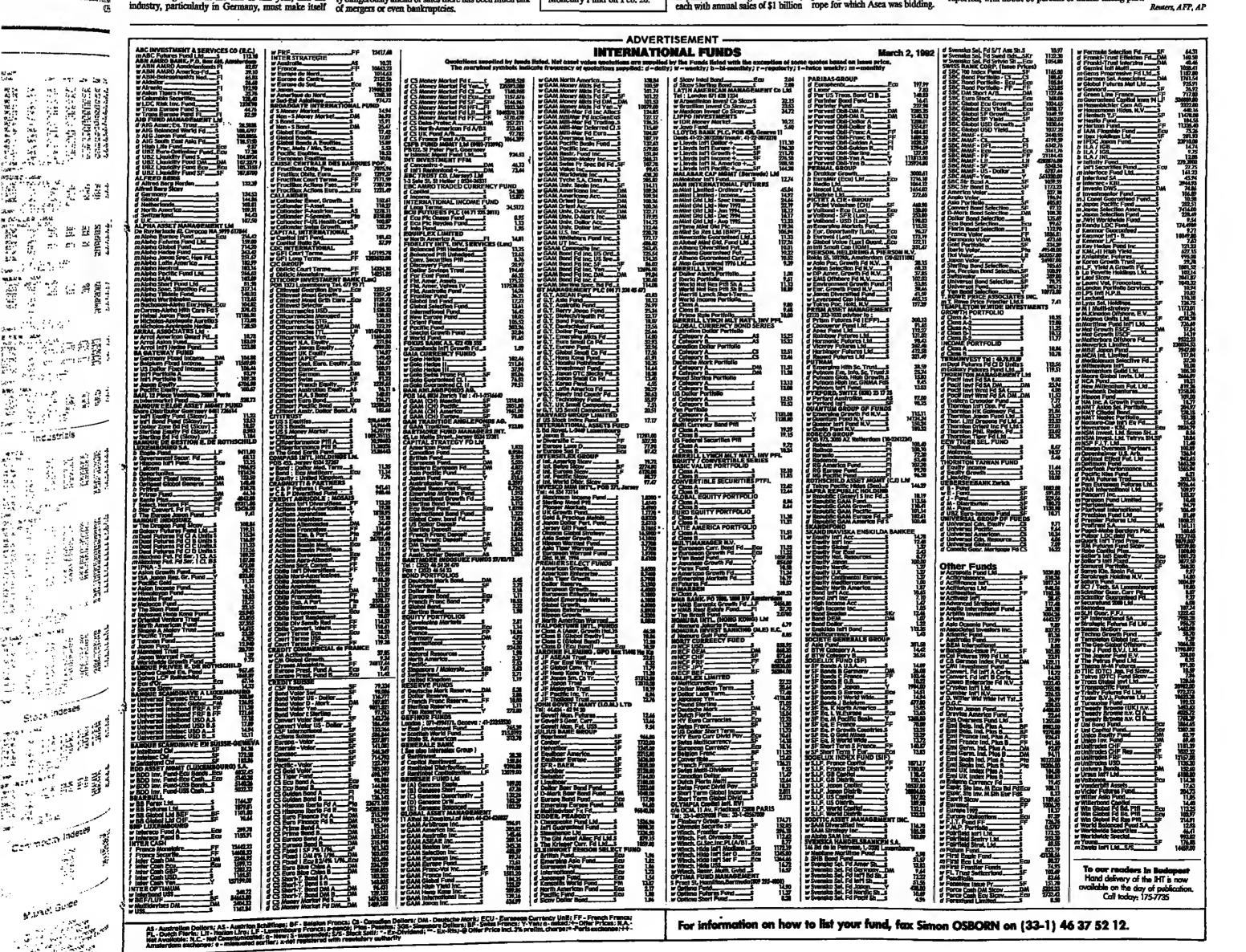
 Bowater PLC said Monday it would buy DRG Packaging and Cope Aliman Packaging for a total of £444 million (\$777 million); Bowater also said 1991 earnings fell 0.3 percent, to £112.7 million before taxes, while

sales declined 7 percent, to £1.268 billion.

 Baer Holding AG, the parent of the Swiss private bank Julius Baer, said that in July it would split its shares 10 for one. Siemens AG said Monday that it remained interested in acquiring the rail equipment division of BTR PLC, although it was not clear if the two

companies were holding negotiations. • Italy's economy will grow 1.8 percent in 1992, down from the 2.5 percent forecast for the current year, the budget minister, Paolo Cirmo

Pomicino, said Monday. Czechoslovakia's plan to transfer about \$9 billion of state property back to its citizens has attracted about 8.6 million Czechoslovaks, newspapers reported, with about 80 percent of adults taking part.



Compaq Unveils Models Aimed at Japan

Matsushita-AT&T Venture

TOKYO — Matsushita Electric Industrial Co. said Monday it was

negotiating a venture to develop multimedia computers with American

A Matsushita employee said AT&T was one of the candidates the

electronics giant was considering, and no decision has been made. An AT&T spokeswoman, Kiyoko Saeki, refused to comment.

Multimedia computers combine sound, text, video and animation.

Electronic Arts of San Mateo, California, is another candidate for the

venture, said the Matsushita employee, who asked not to be identified.

Masakazu Niwa, an analyst at Nomura Securities Co., said Matsushita

felt compelled to enter the field to keep abreast of its competitor Sony

Corp., which already has a partnership with Apple Computer Inc,
"Alliances among firms in the multimedia area will be strengthening.

TOKYO — Compaq Computer Corp. announced on Monday a

range of personal computers aimed at the Japanese market, trailing some of its U.S. competitors by several years into the world's second-biggest market.

Compaq, which opened a subsidiary here last July, said it will sell hardware that is not unique to the Japanese market place but that has software enhanced for the market.

The Houston-based maker will sell eight products from its Systempro/LT, and Deskpro series, as well as two portable computers, the Portable 486c, and the LTE Lite/25.

Compaq said that for the first time users would be able to switch from Japanese to English modes with a simple command

Compaq is currently third in the U.S. and second in the European personal computer markets.

up a target number for each prodnct," said Masaru Murai, president

Telephone & Telegraph Co.

Matsushita feels it must act now," he said.

The company did not specify of the Japanese subsidiary, Comhow many computers it planned to paq K.K. When I'm feeling good I executives said they wanted to sell sell in Japan. We are not setting think it will be high, and when I'm computers to a wide range of buyers. think it will be high, and when I'm feeling bad I think it will be low."

"We don't want to be a niche Compaq is aiming primarily at

player, we want to be a major player in the open standard PC market," said Eckhard Pfeiffer, the parent company's president and

Compaq said it delayed entry partly because of the peculiarities of the Japanese market.

Analysts said it will take Comq some time to grab a meaningful piece of Japan's market. But they noted that Japan presents a better opportunity for growth than the geographic regions where Compaq first made its mark.

It first began its global expansion in 1984 and has established a major following in Europe. But demand for personal computers in the Unit-ed States and Europe has been slack since recession hit last year.

A Short Delay for Bond On Bankruptcy Ruling

SYDNEY -- Alan Bond, the Australian entrepreneur, won breathing space Monday in his battle to stave off bankruptcy, but a judge is scheduled to rule on the matter later this week.

Judge Trevor Morling of the Federal Court said Monday he would deliver his judgment on Mr. Bond's challenge to a \$194 million bankruptcy notice on Thursday or Friday.

He extended a stay on the bankruptcy until at least Friday.

Three banks, led by Hongkong & Shanghai Banking Corp., issued the notice against Mr. Bond in December as he stepped off a plane from Bali, offering him the choice of paying the \$194 million in American or Australian dollars.

Mr. Bond's lawyer argued at a hearing last month that the bankruptcy notice was invalid because it was calculated on an incorrect exchange rate and added an extra 600,000 Australian dollars (\$450,000) to the bill.

If Mr. Bond loses the challenge and fails to pay the banks they can apply for the appointment of a trustee to take over his assets.

Bakrie's Indonesian Roots Lure Foreign Partners

By Michael Richardson

anal Herald Tribune JAKARTA - In a country where big business is dominated by ethnic Chinese, Indonesia's Bakrie group has attained a prominent position by using its status as an indigenous company and its political connections to gain foreign partners.

Those partners include such names as the Kuwait Investment Office, the emirates' London-based investment arm; the International Finance Corp., the private-sector affiliate of the World Bank; Preeport McMoRan Copper & Gold Inc. of the United States; Mitsubishi Kasei Corp. of Japan; and BHP Pty., Australia's largest company. Analysts find it hard to fathom the group's health,

however, because of its complex ownership structure.

Aburizal Bakrie, whose family controls the group, said recently that there are 40 companies in the Bakrie empire and 13.500 employees, mainly in Indonesia.

He put annual sales and assets at about \$1 billion. The

group has interests spanning commodity trading, manufacturing, food and agribusiness, telecommunications, mining, property and financial services. Although the Bakrie group, which was founded 50 years

ago, is controlled by an Arab Indonesian family, it is regarded as a pribumi, or indigenous, company. The group is the country's largest indigenous enterprise

apart from concerns run or controlled by relatives of President Suharto. That fact has helped it strike deals with foreign multinationals, many of which seek to avoid politically sensitive associations, said one Western analyst. Although there are business ties between members of the Bakrie and Subarto families, the Bakries "promote

themselves as the premier pribumi nonrelated business group in Indonesia," the analyst said. Analysts said that the government, anxious to offset criticism that it has favored a wealthy Chinese minority in business, has promoted indigenous firms by giving them access to state contracts, concessions and bank finance. But Tanri Abeng, managing director of P.T. Bakrie & Brothers, one of the group's two listed vehicles, denied that the group received special treatment. "We do get

Despite links with an array of foreign partners, shares in Bakrie group's listed vehicles have languished because of concerns over their high debt.

some assistance from the government, but we have to compete for it." he said. Only about a quarter of the group's companies are in

Bakrie & Brothers and the group's other listed company, United Sumatra Plantations, which concentrates on rubber, palm oil and related businesses.

The Kuwait Investment Office surprised analysts in November when it paid a large premium over the market price for a 6 percent stake in Bakrie & Brothers. The roup's manufacturing arm and Indonesia's largest maker of steel pipes for the oil industry, Bakrie & Brothers is 80

A review by Baring Securities estimated that the company's net debt would rise to 252 billion rupiahs (\$125 million) by the end of 1992. Barings said the company was "under-taking several lung, long-term capital intensive projects which will not contribute to the group's earnings for many years and yet will be a significant drain on capital."

Bakrie executives said group debt will be reduced over the next few years by asset sales, profits from telecommunication projects, streamlining and closure of unprofit-able operations. Alan E. Moore, deputy director of corporate finance for Bakrie & Brothers, said leverage would be sharply reduced if the company's extensive land holdings in Jakarta were valued at current market prices.

Among its link-ups, the Bakrie group recently gained the right to buy 10 percent of P.T. Freeport Indonesia, a mining venture that has the largest gold reserve of any single operating mine in the world. Freeport McMoRan owns 80 percent and the Indonesian government 10 percent.

In January, the International Finance Corp. made its biggest investment in Indonesia by agreeing to pay \$9.6 million for a 10 percent stake in P.T. Bakrie Kasci Corp., which is building a \$335 million petrochemical plant in Indonesia. Bakrie & Brothers owns 15 percent and Mitsubishi Kasei Corp. 56 percent and Japan Asia Invest Co. the remaining 19 percent.

Despite these impressive links, shares in Bakrie & Brothers and United Sumatra Plantations have languished partly because of concerns over their high debt profile.

Bakrie & Brothers reported net profit of 9.45 billion rupiahs on sales of 152.47 billion rupiahs in 1990. Analysts

Foreign Investors Bid Up Price on Shenzhen Issue

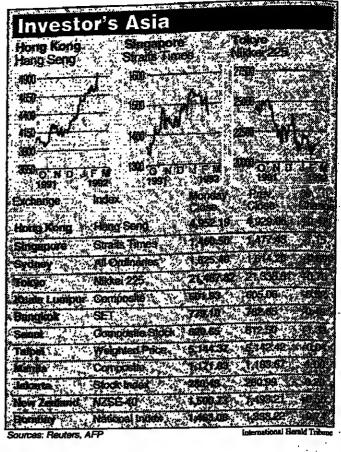
Compiled by Our Staff From Dispatche HONG KONG — The second Chinese stock opened to foreign investment has soared in initial trading, and renewed confidence in Beijing's market-oriented econom cies spurred stock prices to re-

cord highs in Hong Kong Monday.
"B" shares in China Southern Glass, floated at 3.98 yean (73 cents) in December, surged to 6.85 when trading opened in Shenzhen on Friday before steadying around that level Monday. Unlike Shanghai Vacuum Elec-

tron Device Co., which began trading in Shanghai last month and produces television parts for the sheltered domestic market, China Southern Glass exports to world markets without state protection. Although Shanghai will make

only one other company available to foreigners in the near future, nine issues are due to start trading in Shenzhen over the next few

In Hong Kong, the Hang Seng index set its third consecutive record high Monday, rising 23.13 points, to 4,952.19. The rally is expected to continue during the week.



Very briefly:

 Platippine National Bank plans to increase its private ownership to 40 percent from 30 percent through a share offering valued at 2.27 billion pesos (\$86 million) on local bourses this month.

• Honda Motor Co. plans a direct-sales network in the former Soviet Union, with its first dealership to open in Moscow this month.:

 Mott Connell Ltd. is leading an international consortium that has been awarded a \$68.71 million contract for the design of Hong Kong's new Chek Lap Kok airport on Lantau Island.

 The Federation of Bankers Associations of Japan is expected to approve a plan to improve disclosure of exposure to bad and nonperforming domestic loans starting in April 1993. Japan's Fair Trade Commission has raided the offices of more than 10

ink manufacturers suspected of forming a cartel in 1989 to fix prices. Bank of Credit & Commerce International's Hong Kong branch is to be liquidated following approval of the move by the High Court in the wake of the collapse of a rescue plan last month. · Police in Osaka arrested five former executives of the commodity

brokerage firm Itaka Co. were arrested on suspicion of bilking clients through fake trading.

 Thailand's parliament has approved the creation of a Securities and Exchange Commission with a 120-member staff to oversee the securities industry, and a separate over-the-counter equities market.

 Daiel Inc., the Japan-based group, and its Marnetsu Inc. subsidiary said they had accumulated a 41 percent stake in Challesuya Co. for 102.29 billion yen (\$79.11 million) in a bid to take over the retailer. AFP, UPI, Reuters, Bloomberg, AP



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SPORTS BASKETBALL VICTORY

Duke Steadies, **Handing UCLA** 3d Loss in Row

By Jerry Crowe Los Angeles Times Service

LOS ANGELES — Top-ranked
Duke was ripe, but No. 4 UCLA
could not reach high enough to
pick off the Blue Devils and, instead, came away with a third consecutive loss.

Playing without one of its best players and trailing at halftime for the first time this season, Duke shot 58.6 percent in Sunday's second half, dominated the final three minutes and defeated the Bruins, 75-65, before a record Pauley Pavilion crowd of 13,023.

If the game said something about UCLA (21-4), as its captain, Gerald Madkins, had suggested it would, it said at least as much about Duke (23-2).

"It says they're No. 1," said UCLA's coach, Jim Harrick.

In front of a crowd and a national television audience that had looked forward to the encounter since last summer, the defending NCAA champions overcame the absence of Grant Hill, their No. 3 scorer and No. 2 rebounder, who was back on campus in Durham, North Carolina, after spraining an ankle during practice.

Compiled by Our Staff From Dispatches

- The Boston Celtics welcomed

Larry Bird back to the lineup after

a 28-game absence, and the peren-

nial All-Star looked like he'd never

In his first game since Dec. 30, the 35-year-old forward racked up

26 points, 13 rebounds and nine

assists as the Celtics beat the Dallas

Mavericks, 101-91, in a National

Basketball Association game Sun-

Bird had been on the injured list

since Jan. 7 because of continuing

lower-back pain caused by an in-

losses to Notre Dame and USC. But the Bruins' Shon Tarver sprained an ankle and had to leave the game during the first half. Tyus Edney fell hard ou his coccyx and had to leave during the second. Mitchell Butler bit through his lip and needed stitches to close the cut. Don MacLean also required stitches for a cut in his right knee.

"The game had good intensity," said Duke's coach, Mike Krzy-zewski, adding that he was "very proud" of his team.

Despite 26.8 percent shooting, the Bruins led at halftime, 29-24, because their defensive pressure was the equal of Duke's. The visitors shot 33.3 percent for the half and got one offensive rebound. After halftime, however, the

Blue Devils were more efficient, opening with a 12-4 run led by Christian Lacttner, the senior center who finished with game-highs of 29 points and 13 rebounds.

The score was 61-61 with less than three minutes to play when MacLean, surprised by a pass from Tracy Murray, was called for traveling in the lane. At the other end of the court, Laettner stepped out to take a pass from Bobby Hurley And Duke overcame a UCLA and made a 3-point shot from the team that was determined to turn left wing.

spasms, on the injured list.

throw line and had two steals.

In 34 minutes, Bird made 9 of 16

shots, went 7-of-7 from the free-

who are 0-12 in Boston, the only

city in which they have never won.

In other games of note:



UCLA's Mitchell Butler got the ball, Duke's Marty Clark got Butler and Cherokee Parks was tagged by UCLA's Rodney Zimmerman during an intense game that, at this point, resembled a wrestling match more than a showdown between top college basketball teams.

Butler then lost control of the ball when, as he was about to pass to MacLean, MacLean fell down.

Two free throws by Davis, who Duke's Antonio Lang picked up the ball and drove for a lay-up that put the Blue Devils ahead, 66-61,

with 2:13 to play.

MacLean scored on a hook to pull UCLA to 66-63, but he was burned at the other end by Brian Davis, who drove around him for a missing on 14 attempts — UCLA

was outscored by 16-4 at the end. "We just didn't execute down the stretch," said MacLean, who fin-ished with 20 points and 10 rescored 19 points and took down 11 bounds, but failed to shoot 50 perrebounds, gave the Blue Devils a 70-63 lead with 1:21 left. cent for a fourth consecutive game, making only six of 17 shots. And after Tarver threw away a They're a good defensive team pass, the crowd headed out.

and probably caused some of it. But we didn't execute."

hold onto a one-game Big Ten lead over Ohio State. The Illimi (12-13, 6-9), trailing by 22 points with 6:45 left, closed to 73-67 with 50 sec-

straight victory...

In two games reported in late edi-

cut 64: Bryan Caver scored 11 straight points in the second half and finished with 18 for Seton Hall (18-7, 10-6 Big East). The Huskies (17-8, 8-8) have lost seven of eight.

teams, The Associated Press report-No. 2 Indiana 76, Illinois 70: Damon Bailey's three foul shots in the final 28 seconds helped the Hoosiers (21-4, 12-2) win at home and

No. 11 Kentucky 80, Vanderbilt 56: Jamal Mashburn made five of six 3-point shots and scored a career-high 34 points as the Wildcats (22-5, 11-3) clinched the SEC Eastem Division title with their seventh

tions Monday. Maryland 82, No. 10 North Carolina 80: Walt Williams tipped in a miss with 1.3 seconds left and Mary-land (12-13, 4-10 Atlantic Coast Conference) sent visiting North Carolina (18-7, 8-6) to a fourth straight

loss, its longest skid since 1965. Seton Hall 77, No. 24 Connecti-

Nall Breaks Record At U.S. Swim Trials

INDIANAPOLIS - Anita Nail, the U.S. record holder in the women's 200-meter breaststroke, shattered the world record in that event Monday during a preliminary heat at the U.S. Olympic swimming tri-

Nall, a 15-year-old high school sophomore, was clocked in 2 minutes, 25.92 seconds on the fourth and final heat of the 200 trials. ny's Silke Hörner in the 1988

Olympics.
Nall has been the top-ranked
American in the 200-breaststroke the past two years and in the world

Earlier Monday, three-time gold medalist Janet Evans, who failed to qualify for the Olympic 400-meter individual medley on Sunday, advanced to the finals in the 200-

M Spectacular Start to Meet Earlier, Frank Litsky of The New York Times reported:

The Olympic swimming trials got off to a spectacular start as enny Thompson not only broke the world record for the women's 100-meter freestyle Sunday, the first time an American had done that in 61 years, she then posted the world's second-fastest time.

Nelson Diebel twice shattered the U.S. record for the men's 100meter breaststroke and Evans failed to qualify for the Olympic team in an event in which she won a gold medal in 1988.

No performances were more startiing than the two by Thompson, a 19-year-old Stanford freshman.

In the morning, she won her qualifying heat in 54.48 seconds. After a fitful nap, she won the evening final by a meter in 54.63 sec-run but wound up fourth. onds, the second fastest time ever. The world record was 54.73 seconds, set by Kristin Otto of East Germany in 1986. Moments after Thompson broke it in the morning,

"It was the first time I've cried because I was happy," she said. "But I'm trying not to think about it mutil after tonight."

she "started bawling."

She stayed focused enough the final to easily beat Nicole Haislett, cord, but he came close. The 21year-old Princeton sophomore set U.S. records of 1 minute, 1.49 seconds in the trials of the 100-meter breaststroke of 1:01.40 in the final

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Only Norbert Rozsa of Hungary, at 1:01.29, has swum the race faster. Evans who won the women's in the 1988 Olympics in Seoul, fin-ished a tired third, 400-meter individual medley more than six meters behind winner Summer Sanders, a

19-year-old Stanford sophomore

SUNDSVALL, Sweden — Julie Parisien of the United States, with two runs of aggressive and precise skiing Monday, won the women's World Cup slalom finale.

14th after the first run, finished fifth and clinched her third World Cup slaiom title in four seasons. She also won it in 1989 and 1990. Parisien, a 21-year-old from Anburn, Maine, had a combined time of 1 minute, 19.98 seconds down the course overlooking this Baltic Sea city.

She clocked the fastest times in both runs, flagged with 54 and 50 gates, and beat runner-up Pernills Wiberg of Sweden by more than half a second

Parisien, who scored her first World Cop victory in the giant slalom finale last season, in Waterville Valley, New Hampshire, also led the Olympic slalom in Méribel, France, last month after the first

That kind of shattered my confidence," she said, "so this was a much-needed race to win." Petra Kronberger of Austria, the two-time defending World Cup overall champion and Olympic sla-

kept her lead over Schneider in the overall point standings. The race was the last in Europe. The women now move to North America, beginning with races in Vail, Colorado, next weekend.

lom winner, finished seventh and

Rockets 105, Lakers 97: Hous-

By Robert Byrne

day night in Boston.

I S your opponent ready to fall to an attack? Moves will tell you, not gestures and facial expressions. An opponent with a furrowed brow and a frown may not be worrying about his position but rather agonizing over how to tear you

Let an opponent advance, retreat and dook as if he's going nowhere, and you'd probably do well to guess that something is going wrong with his thinking. This is the time to attack with everything you've got. And that is just what the Russian grandmaster Boris Gelfand did in his game with his compatriot and colleague Lev Polugayevsky in the second round of the Reggio Emilia International Tournament, which was held in northern Italy this January.

In this symmetrical variation of the Neo-Gruenfeld Defense, Polugayevsky's .6 Nbd2 was so cautious that it limited . White's chances to scize the initiative. He could easily have played 6 c4 because .6...dc 7 Na3 Bc6?! 8 Ng5 Bd5 9 c4 h6 [9...Bc6?! 10 d5 is even stronger for White) 10 ed hg 11 Bg5 Nd5 12 Nc4

yields White a strong initiative. In charging forward with 8 Ne5, Polugayevsky must have been expecting the timid 8...Nbd7, not the more accurate 8...Ng4 with which Gelfand confronted him. Now 9 Ndf3? would have lost a pawn to 9...Ne5 10 Ne5 f6 11 Nf3 dc. Moreover, 9 Ng4 Bg4 10 h3 (10 Qb3?! Be2 11 Re1 Be4 t2 Ne4 dc 13 Qb7 Ra6 14 Bg5 Qd4 is not sound for White) Be6 11

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cd cd 12 Nf3 Nc6 is not promising for

White. Thus, Polugayevsky swallowed his pride and backed off with 9 Nef3. On 12...Be6, Polugayevsky could not have well attempted aggrandizement in the center with 13 e4 because 13...a3 14 Bc3 Ne4 15 Ne4 (15 Be4 de 16 Ne4 Na6 brings about a position where Black's bishop-pair should be worth something) de 16 Be4 c5! 17 Bb7 Ra7 18 Bg2 cd gives Black the initiative. Polugayevsky's 13 Oc? was a final

preparation for 14 e4, but Gelfand beat him to the punch in the center with 13_a3 14 Bc3 c5!? The consequence of 15 de might have been 15... d4 16 Bb4 Ne6 17 Bc6 bc, with dangerous attacking chances, whether White plays 18 Qc1?! Bg4 19 Rel Bh6, or 18 Ndf3 Bh3 19 Rfd1 Qb8 20 Bd2 e5.

After 15 Rad1 cd 16 Bd4 Nc6 17 Bf6 Bi6 18 Ne4, Gelfand produced a remarkable sacrifice of queen plus pawn for rook plus bishop with 18...de! 19 Rd8 Rfd8 20 Qe4 Rd2. His idea was that Poługayevsky could not save his a2 pawn and once that was gone, there was nothing left to stop the now-passed a3 pawn.

Polugayevsky desperately tried to attack on the king's wing with 21 f4 Ra2 22 f5, but after 22...gf! 23 Nt5 Ra1, he saw that it was going to be impossible to deal with that horrible a3 menace. According-

by, he lashed out wildly with 24 Ne7 Ne7 Ne7 25 Rat Bal 26 Qb7.

But Gelfand's 26...Bd4 27 e3 Be3 28 Kf1 Ra7 29 Qb8 Nc8 ended all resistance. On 30 Qe5 a2 31 Qa1, the killer would be 31... Bd4! Polugayevsky gave up.

The Lakers have lost five of their

last six at home and 10 of 11 overall. They are one game ahead of the The loss was Dallas's 14th straight on the road. Rookie center Donald Hodge had 19 points and in the Western Division. The Lak-11 rebounds for the Mavericks, ers have made the playoffs for 15 consecutive years; in their 15 years, the Chippers have yet to make the

Adding to the Lakers' problems ton won at the Forum in suburban - which began with Magic Johnflamed joint. He was activated just Los Angeles for only the seventh son's retirement after testing posi-

before Sunday's game. To make room on the roster, Boston placed Ricky Green, who has had back time in 56 games as Vernon Maxwell scored 30 points and Hakeem —James Worthy, who sat out three streak against New York.

The Nets started their current games in January because of a sore left knee, left at halftime after a

> Nets 90, Knicks 75: After four games in a stretch of 11 against winning teams that is supposed to make or break New Jessey's playoff chances, the Nets are making it by breaking long losing streaks.

Chris Dudley's 18 rebounds helped account for a 65-39 advantage off the boards, and his 13 offensive rebounds keyed a 31-7 walloping at that end as New Jer-

In Return, Bird's Right at Home as Celtics Defeat Mavericks

The Nets started their current stretch of games against winning teams with a 14-point victory over Boston. Then they snapped an 0-for-11 streak against Portland and an 11-game losing streak in Detroit before beating the Knicks — who last lost to the Nets on March 28.

"This was a sobering loss," said New York's coach, Pat Riley. "It opened our eyes to what we have to

(UPI, AP, LAT)





CALVIN AND HOBBES



WIZARD of ID



HOW LONG WILL DR MORGAN BE GONE? WHY DIDN'T HE LET ME KNOW HE WAS HE SHOULD



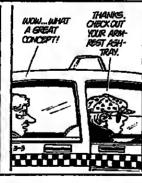
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DOONESBURY









POLUGAYEVSKY/WHITE

Position after 18 Ne4

NEO-GRUENFELD DEFENSE

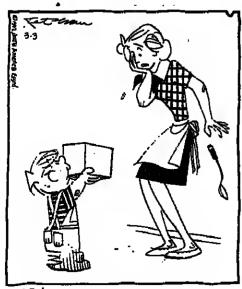
16 Bd4 17 Bf6 18 Ne4 19 Rd8 20 Qe4 21 f4

21 17 22 15 23 Nf5 24 Ne7 25 Ra1 26 Qb7 27 e3 28 Kf1 29 Qb8 30 Resigns

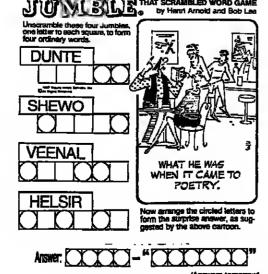
Nc6 Bf6 de4 Rfd8 Rd2 Ra2







 It's MY collection of things I FOUND UNDER ROCKS.



lumbles: TRYST BEFOG GALAXY MUTTON Answer: It's called "income tax." but wouldn't this be more accurate?—"OUTGO TAX"

By Elena Bonner, Translated by Antonina W. Bouis. 349 pages. \$23. Al-

fred A. Knopf Inc., 201 East 50th Street, New York, N.Y. 10022. Reviewed by Josephine Woll

BOOKS

MOTHERS AND DAUGHTERS

T N "Alone Together," written in late

1. 1985. Elena Bonner described her life with Andrei Sakharov when they were in exile in Gorky, before Mikhail Gorbachev's famous phone call led to their return to Moscow in December 1986. It was clear from that volume that Elena Bonner is a strong woman: uncompro-mising, a fierce fighter, capable of great devotion and bitter rage.

How and why she became that way is the implicit subject of "Mothers and Daughters," a fascinating but frustrating memoir of her childhood. It began as a family history for Bonner's children and grandchildren, prompted by her own mother's death in 1987. Bonner writes mainly from the perspective of her childhood, with italicized interpolations by

her adult self. Like a disproportionately large num-ber of the intelligentsia of her generation, Bonner lost her parents in the Great Terror of 1936-38. Born in 1923, she was a child of Bolshevik privilege. Her mother, Ruth Bonner, held party posts in Leningrad and Moscow, her stepfather, Gevork Alikhanov, was head of the personnel department of the Comintern and

grad party chief. Bonner provides a wonderfully detailed picture of a milieu permeated by political commitment and ideological rigidity. Until 1934 whatever disagreements the parents had with Stalin were minor. After Kirov's assassination in 1934, however, Alikhanov's days were numbered. One by one their friends vanished. In the summer of 1937 so did he,

a supporter of Sergei Kirov, the Lenin-

and his wife was taken soon after. Bonner and her younger brother were left to the care of their maternal grand-mother, who throughout their childhood had insisted on the value of human decency and such "prerevolutionary" con-

cepts as good manners and charity.

It is not surprising that Bonner loved her grandmother and her stepfather, who was fond of her and, at least at home, a kindly and sensitive man. What is absolutely astonishing is that she appears to have loved her mother, whom she portrays as a dogmatic fanatic who disliked has sickly daughter, repeatedly called her "ugly" and "useless," gave her virtually no attention and even less affection.

That a woman in her 60s with a daughter and granddaughter would fail to recognize the cruelty of her own mother's rejection makes Bonner's perceptions difficult to trust. As a result, although "Mothers and Daughters" is engrossing, it is also unsatisfying. The best sort of memoir tells us not just what happened, but why; the best sort of memoirist tries to understand her story, as well as history. Blinkered by personal if not ideological constraints of its own, Elena Bonner's memoir doesn't manage that.

Josephine Woll, the author of "Invented Truth: Soviet Reality and the Literary Imagination of Iurii Trifonov," wrote this for The Washington Post.

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As Ever, Launches **Another Comeback** By Robin Finn New York Times Service
INDIAN WELLS, California — The attack is com-

ing from all sides.

There is a retinue of desert blackbirds, tame but

SPORTS A

predatory, diving and swooping and making their designs on his lunch quite clear. And over by the tennis courts, there's a contingent of players, officials and journalists intent on disacting the legitimacy of the courts and pour all the courts of the co the comeback he's being so bold as to attempt after a virtual decade of abstinence.

The birds are implying he's greedy; the skeptics are implying he's too old and out of touch to lock horns with power tennis and its teenaged scions. But Bjorn Borg, the expatriate Swede who carved his very image out of impassivity, isn't flinching at any of it. His appetite for hunch, and for tennis, makes all external details superfluous: the quintessential stubborn man, Borg has retained his capacity for blocking out anything he doesn't care to acknowledge.

Slowly, methodically, he munches his way through

every morsel of his bacon cheeseburger and, spying a frothy ice-cream concoction on a nearby patio table,

requisitions one for himself.

Some would say he is a condemned man, this slender 35-year-old counterpuncher who is attempting to turn back clocks both biological and technological and resume the career he once disowned with the most perfunctory of good-byes. But Borg, tanned and fit and sporting the same sunlit tresses that made him an icon when he ruled termis in the '70s, certainly shows a healthy appetite, for his lunch and his sport.

"I know it may be usual for an athlete to leave his sport for one year, maybe two, and then come back to it, but not after nine years away," said Borg, who seemed not to retire from tennis so much as to re-

"Now I have to try and be as I was before, mentally fixed, but I'm not worried about living up to other people's expectations of me. It's different times and limits now. Before I could be No. 1; I was No. 1. Today I won't be. But that doesn't mean I can't play. I

have the right to try."

As adamant as Borg is today that he's a termis contender, the only thing he was certain about 10 years ago was that it was time for him to abandon the

game even while his pure skills remained.

"The body was there, but the mind and the head were somewhere else, thinking of other things," said Borg, relaxing after "an un-upsetting" doubles loss in a three-day ATP Senior event here.

"And you know, I never figured it out, why; why it happened to me. You should never get bored with winning. As an athlete, it's the most beautiful thing you can have in your life, but when winning was no fun, I knew something was wrong. Because that's not me: I hate to lose."

The match that convinced Borg he needed to change his life came at Wimbledon in 1981, as he battled John McEnroe, his nemesis in style and temperament, on the same Centre Court that had been his magic carpet

to a record five consecutive titles. "I was going for that sixth Wimbledon, but when I got out there and looked around, it was like I was

Seles's Reputation: No Hot Air Here

New York Times Service
INDIAN WELLS, California — She hits the ball harder than anyone else, finds angles the mathematicians have yet to discover and shows an appetite for winning that is nothing short of insatiable.

There is no scientific evidence that Monica Seles in fere is no scientific evidence that Monica Seles is of extraterrestrial extraction, but some of her chastened opponents are beginning to suspect it. How did she celebrate her latest display of invincibility? She hopped into a hot-sir balloon Sunday afternoon and disappeared into the smoggy stratosphere above the Palm Springs desert.

At the Matrix Essentials Evert Cup, a tournament where the title sponsor doled out beauty make overs to the players and the presenting spon-sor, Chris Evert, doled out tips on maternal bliss along with a crystal trophy, Seles cemented her No. 1 status with a 6-3, 6-1 victory over eighthranked Conchita Martinez of Spain.

It has been two years since Seles, 18, entered an event and failed to reach its final. She has a 178-23 career match record, and on Sunday she won her 23d title after reaching her 22d consecutive final. Only Steffi Graf has equaled her for consistency in finals, and only Martina Navratilova, with a 23tournament span that ended eight years ago, has gone her one better.

"I've still got to improve a few things," said Seles, the certified baseline hellion who figures that the addition of a similarly vicious volley "will make me an even better player than I am now."

Then she flew away, leaving it to her opponent and Evert to reflect on this latest achievement.

"Her style doesn't remind me of anybody,"

Evert, who lent her name to this new tournament, said of Seles. "She hits angles I've never seen before. What separates her from everyone else is that, mentally and emotionally, she has it all to-gether. She has that hunger: It's just so normal for her to win."

For the seventh time in seven meetings with Scies. Martinez lost in straight sets. Attempting to explain Seles' propensity for reducing opponents to victims, Martinez, as she had throughout the match, shook her head and gave a hopeless shrug. "She played hard from everywhere on the court," said Martinez, 19. "I played the match well, but the layer have "

but she's No. 1. She played better." Seles broke Martinez serve in the seventh game of the first set by pouncing at midcourt to rip a forehand across the court. Once the Spaniard's serve slowed down in the second set, Seles stormed

off to a 4-0 lead. "After it was 3-0, it was just a matter of finishing the match," Seles said.

playing at a club: there was not that tense feeling," he said. "Looking back on it, it was a little scary, but at the time, I just didn't care."

regularly aroused suspicions that ice water, not blood, provided his steady pulse, but Borg's "retirement" years were anything but monochromatic.

They contained, in a random series of events that

apse of his business. Biorn Borg De 1990; the subsequent anction of a yacht and a home in

Sweden to partly cover several million dollars in debts. Borg, now married to Berte, says his domestic life is

He took a break from all the personal drama and business trauma last year, when he began his tennis comeback the first time. His star vehicle wound up

"It was like the Third World War had broken out in Monte Carlo, Another mistake of mine."

Stubbornly wielding his traditional wooden racquet, an antique in this age of graphite, Borg, playing his first competitive match in eight years, was defeated, 6-3, 6-2, by Jordi Arrese. The critics panned him. Realizing he couldn't make the comeback work his

ed over. Again.
"I decided it was better to go the slow way," he said.

sheeting like a police crime scene, picked up and tossed down 15 graphite models before settling on an orange midsize Donnay. He played four hours daily on hard courts. He took

on any teenager with a game to challenge him. He signed up to re-enter tennis in 1992 on the ATP Senior Tour here. He accepted wild cards into the singles draw at Nice, Monte Carlo and Munich, but put The reviews from his peers thus far are mixed: Ivan

omeback in sports history.
"I know the word 'wait' doesn't exist in tennis Los Angeles Open golf title.

(NYT)

The Iditured Trail Sted Dog Race began Sunday in Alaska, but bitter winds and snow quickly slowed the Alaska, but bitter winds and snow quickly slowed the Alaska.

Sri Lanka Hands South Africa Its 2d Loss

and the second s



Arjuna Ranatunga, left, and Roshan Mahanama celebrated the three-wicket upset of South Africa. Adrian Kniper failed as he bogged

'One of Our Greatest Wins'

WELLINGTON - Underdog Sri Lanka pulled off a three-wicket upset of South Africa with one ball to spare in their World Cup cricket

The Sri Lankans, spurred by half-centuries from Roshan Ma-hanama and Arjuna Ranatunga, have now won two of their four Cup matches and are tied with England at five points, one behind the leader, New Zealand. After a dramatic first-match vic-

tory over Australia, South Africa has now lost two in a row and is struggling to reach the semifinals, for which the top four teams in the nine-nation tournament will qualify. South Africa, batting sluggishly, was all out for 195 off the final delivery of its 50 overs.

Sri Lanka, struggling at 35 for three in the ninth over, methodically set about rallying, with opener Mahanama scoring a patient 68 and Ranatunga following with an accretion 64 act on 1

aggressive 64 not ont.

In a gripping finish, Champaka
Ramanayake pulled a four to
square leg to win the match. He and Ranatunga danced and hugged each other in the middle of the pitch in celebration.

This was one of our great wins, especially considering we have had a couple of injuries and we are down to 12 men at the moment," said Sri Lanka's captain, Aravinda de Silva. South African fast bowler Allan Donald, who took three for 14 in his first five-over spell, was also guilty of spraying the ball and giv-ing away nine wides. His side conceded a total of 25 extras.

"He's a strike bowler and he has to be allowed to strike," Wessels said, "He got off to a good start but unfortunately bowled too many wides."

Donald's first over was a lengthy affair, made up of 10 balls that included three wides, a no ball struck for four and a wicket.

On a Basin Reserve pitch marginally faster than the slow track at Auckland on Saturday, the South Africans were immediately tronbled by the gentle medium pace of Pramodaya Wickremasinghe and Ramanayake, scoring just 25 runs off the first 12 overs. The experiment of opening the

Freer (4). Shots on gool: Ph

down and then was bowled by spin-ner Don Anurasiti for 18. Peter Kirsten, who was South Africa's backbone in the first two matches with innings of 49 and 90,

from 82 balls before he was dis-Wessels, having taken 94 balls to score his 40, eventually departed to a return catch by Ranatunga, who added figures of two for 36 from six

pushed the run rate along with 47

overs to his fine batting.
At 114 for two after 37 overs, the pressure was on the inexperienced middle order and smart fielding by Sri Lanka led to Mark Rushmere,

Hansie Cronje and Jonty Rhodes falling in quick succession. Rhodes, a nippy cover fielder, looked dangerous with handsomely-struck drives before he was superbly caught at extra cover by

Sanath Jayasuriya for 28.

Anurasin's left-arm spin claimed the wicket of Snell to give him figures of three for 41 from his 10 overs as South Africa finished with 195 all out

Sri Lanka, in turn, at first ran into trouble against the hot pace of Donald, who dismissed Hathurusinghe for five, Asanka Gurusinha for a duck and de Silva for seven to

make the score 35 for three. Opener Mahanama, who scored 59 against Zimbabwe and 81 against New Zealand, was then joined by wicketkeeper Hashan Tillekeratne and the pair set rebuilding the innings.

They put on a slow but sure 52 before Tillekeratne was caught on the boundary by Rushmore after scoring 17.

With the left-handed Ranatunga joining the right-handed Mahanama, South Africa's bowling was revealed to lack depth, and the pair pulled Sri Lanka back into the game with a 67-run partnership.

Ranatunga was the more flamboyant, but Mahanama's 68 was a mature display against hostile bowling from Donald and McMillan.

His departure with the total on 154 could have turned the match South Africa's way, but Ranatunga took control to clinch the memora-

ble victory for Sri Lanka,
Off-spinner Omar Henry became the first black player to represent South Africa in official cricket competition. He bowled tidily to take one for 31 off 10 overs.

SIDELINES

British Men's Track Coach Dies After European Meet

GENUA (A men's track and field team, was found dead in his hotel room Monday following the European indoor championships. He was 48.

Jones failed to answer a wake-up call Monday,
British track officials said. The team's doctor, Mal-

colm Brown, said Jones apparently died of a heart attack in his sleep.

Jones became the men's coach after the 1988 Olympics in Scoul. He was to retire after this summer's

Olympics in Barcelona. ● Don Heinrich, 62, a two-time All-American as a quarterback at the University of Washington and a member of the College Football Hall of Fame, has died of cancer at his home in Saratoga, Florida.

Treacy Triumphs in L.A.

LOS ANGELES (AP) — Ireland's John Treacy won the Los Angeles Marathon, the 1984 Olympic silver medalist's first major race victory, while Madina Biktajirova of the Commonwealth of Independent States won the women's division in a contract and 2:26-22 won the women's division in a course-record 2:26:22. Just minutes after Treacy crossed the finish line, police nearby shot and killed a man, identified as Daryl Montgomery, 30, of suburban Inglewood, who had tried to grab an officer's gun.

For the Record

Peter Shilton, 42, who set a record of 125 matches as Prefer Shifton, 42, who set a record of 125 matches as England's goalkeeper, was given a three-year contract Monday as player-manager of the second division club Plymouth Argyle.

Exameler Holyfield will defend his heavyweight title against Larry Holmes on June 19 in Las Vegas, Holyfield's promoters said Monday.

(Reuters)

Stirling Money of Reiting the former Econole One

Stating Moss of Britain, the former Formula One

auto racer, was recovering in a hospital Monday in Tasmania after suffering a concussion and a cut lip in the ad-on crash Sunday, police said. a head-on crash Sunday, police said. The University of Rhode Island and Bryant College

have begun internal investigations after state police arrested a Bryant senior on charges of masterminding a large collegiate gambling operation. (UPI)

The German athletics federation said Monday a
hearing on allegations that star sprinter Katrin
Krabbe and two teammates had falsified a drug test

(Reuters) would be held this month. Fred Couples birdied both sudden-death playoff holes to defeat Davis Love 3d for his second Nissan

competitors.

He was a winning machine on the court, where he

contained all the elements of a potboiler: a divorce from his first wife; a custody battle with a former companion, Jannicke Bjorling, over their son, Robin; the successful decomment of a libel suit against Bjorling after she accused him of abusing cocaine; an incident at then-girlfriend Loredona Berte's home in Milan in February 1989 that the media described as a failed suicide attempt and which he alluded to as an accidental combination of wine and tranquilizers; the

calm these days, but with creditors still pursuing him in the Swedish courts, his form into business has had no inspirational ending.
"What you find out is it's a tough world out there,"

stalling on its first, much-heralded outing at Monte "It was too much pressure; it was a joke," said Borg.

Reafizing he couldn't make the comeback work his way, he rescripted it "the right way."

"It was a psychological thing with the racquet," he said. "I had to convince myself I could play without it, but with everybody out there serving like Roscoe Tanner today, I had to change my ways."

Plants to play Wimbledon were scuttled; Borg started out.

Last fall, Borg, practicing at the Bollettieri Tennis Academy on a court that was cordoned off with plastic

Grand Slam tournaments on hold until 1993.

Lendl doesn't see the sense in trying a comeback unless it can be done in a dignified manner. Hie Nastase thinks "it took guts for him to quit tennis when he was at the top, and guts to come back."

If he cracks the top 100 and even gets close to capturing a 63d title, players from different generations, like Pete Sampras, 20, and John Lloyd, 37, are in agreement that Borg's would stand as the greatest comeback in sports history.

(AP) very patient. And, yes, very stubborn.

SCOREBOARD

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Monico Seles (11, Yugoslovia, cer. Com Mortinez (21, Spoin, 6-3, 6-7, PUREX CHAMPICEISHIPS In Scottadele, Arizone Final Stefano Pescasolida, Italy, def. Brad Gi (7), U.S. 60 14 64 **ESCORTS & GUIDES**

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WALES CONFERENCE

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on gogl; Hortford (on Richter) 13-12-18-35. New York (on Whitmore) 12-16-15-43. Monday, in Wellington, New Zenland South Africa lunings: 195 oil out (50 overs) Sri Lanka lunings: 198-7 (45.5 overs) Sri Lanka wan by three wickets INTERNATIONAL CLASSIFIED (Continued From Back Page) **ESCORTS & GUIDES** ESCORTS & GUIDES AMSTERDAM * DIEARIES * ESCORT Service, direct dates, Pieces coll (D20) 6402(1) or 6402666 FOR *** TOP ESCORT SERVICE Major credit cords occupted, Tel. (03) 3436-4598. FRANKFURT - "TOP TEN"
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Pakiston vs. India SKIING Women's World Cup

1:21.26; 4. Anito Wochlor, Austria, 1:21.39; 5. Vren)Schneider, Switzerland, 1:21.37; 6. Biom-co Fernandez Ochou, Spain, 1:21.92; 7. Petro Kronberger, Austria, 1:21.94; 2. (tie) Cloudia Stroit, Austria, and Machanilla Strobl, Austrio, and Natasa Bokal, Slovenia, 1:22,12; 18.) He1 Kristing Andersson, Sweden,

02; 3. Corole Merie, France, 764; 4. Wiberg, 747; 5. Sabine Ginmer, Austria, 746; 4. Katja Sel zinger, Germany, 665; 7. Deborah Compag

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The Washington Factor

grams?

WASHINGTON — It's no fun living in Washington during to say about us. a presidential election year. All the candidates do is bash the nation's capital in spite of the fact that most of them live here. It makes good politics but bad neighbors.

I was at a party in California last week and one of the women began

OUT CORVETSAtion by asking Where are you from?"

replied, "Washington,

She immediately backed away as if I had said "Mike Ty-

Buchwald I tried to recoup. "I'm not really from Washington, D.C. I live just north of Georgetown which in the District is really considered part of Dela-

Several guests had overheard the conversation and gathered around. One man asked, "How can you people come up with a \$2 trillion I said, "We didn't. Most Wash-

ingtonians have nothing to do with the deficit. Some of us have never even seen a trillion dollars." "Pet Buchanan claims that Washington is responsible for all the rot in the country."

I said, "He only said that be-cause he lives in Virginia, and peo-

Michelin Gives 2d Star To 6, Demotes 12

The Associated Press PARIS — Michelin's 1992 guidebook for France, published Monday, maintained the status of lts 19 three-star restaurants, but demoted 12 two-star establishments while adding 6 to trim the category to 81. One-star restaurants grew from 495 to 502.

New two-star establishments are the Jardin des Sens at Montpellier, l'Oasis at La Napoule, the Auberge Bretonne at La Roche-Bernard, and Pyramide at Vienne, Chiberta in Paris and Gerard Vie's Les Trois Marches in the Trianon Palace hotel in Versailles. Losers of two-star status included Orsi and Léon de Lyon, both in Lyon, and the Relais Louis XIII in Paris.

"George Bush lives in Washing-

ton," I told them. A Hollywood producer for Paul Tsongas interrupted, "No, he doesn't. His official residence for tax purposes is a hotel room in Houston. He just sleeps in the White House when he's in town." the Welsh National Opera.

A man wearing a Rolex watch asked, "How come you Washington residents want to give all our money to federal education pro-

I explained, "You must be misinformed. We're cutting back on edu-cation and giving the money to 'Star Wars.' A woman joined in the conversa-

tion, "I watched Dan Quayle last night and he dislikes Washington more than President Bush." I didn't argue. "Quayle has al-

ways been down on the capital. He

complains that we don't know how to keep up our golf courses." "I can understand the Republi-cans campaigning against D.C., but why are the Democrats doing it

"No one ever got elected to public office by saying a good word about Washington," I yelled. "If they did, it would be political sui-

The hostess said, "I think that we're being unfair. This man may be from Washington, but he's still an American."

"Who says?" another guest asked. "There are two sides to every

story," the hostess declared. "A person can't be responsible for where he is housed."

I was perspiring, "The only thing I can say is that Washington is where the major decisions for this country are made - but what's more important, it is the cow's teat of America Al good things from health care to defense contracts, spill out of our city, and we protect everything from Kuwait to the spotted owl. If it wasn't for D.C. there wouldn't be a Ted Koppel. We may not be perfect, but we are still the only hope for every bank-

rupt S&L in America. "Maybe we're not as good as everyone would like us to be, but I have one question for you folks in California. Would you rather have the citizens of Buffalo run your lives than the people of Washing-

The Outsider at the Welsh Opera's Helm

By John Rockwell New York Times Service

ARDIFF, Wales - Nearly every major British opera company has had a new chief administrator appointed in the last year. But no appointment caused greater comment than that of Matthew Epstein in August as general director of

This is partly because the Welsh National is the most prestigious and accomplished of Britain's regional companies. It's partly because Enstein is a famous person in the international world of opera. But it's also because within the clubby world of British opera, Epstein is an outsider, an American, a New Yorker and a homosexual who tested HIV positive six years ago.

Epstein's latest project was one of those grandiose operatic galas that are among his many specialties: an all-star Rossini celebration at Avery Fisher Hall on Feb. 29, the 200th anniversary of Rossin's birth. It featured June Anderson, Marilyn Horne, Frederica von Stade, Samuel Ramey and was conducted by Roger Norrington. Epstein, 44, hardly looks sickly. Indeed, ruddy and intense, he seems to relish breakneck schedules and superhuman challenges. "It helps in my situation to push yourself." he said in an interview just before leaving for New York. "To exhaust yourself - without being idiotic about it, f course. Yesterday I just threw every-

body out of my office; I was tired."
His predecessor as head of the Welsh company was Brian McMaster, who has since gone on to try to revitalize the Edinburgh Festival. Epstein has known McMaster 20 years and took a leading role in importing the Welsh company to New York in 1989 with Verdi's "Falstaff," when he was consultant to the Brooklyn Academy of Music's opera program.

It is to McMaster that Epstein owes his selection for Cardiff, and Epstein was eager to credit him for that, as well as for the Pierre Boulez-Peter Stein "Pelléas," which McMaster had planned and which had its first performance on Feb. 21.

The search for McMaster's successor had reportedly almost settled on a Briton. But then, with Eostein in Cardiff last spring for his second stint as a judge in the Singer of the World contest, he was ap-proached about his interest in the job. He flew to Cardiff in early July, was offered the position two days later and began work on Aug. 27. Because of prior commitments, his 1991-92 contract calls for only 30 weeks with the company, but thereafter it will be 40 to 42 weeks a year.

Given the extent of those prior commitments, which included consultancies with the opera companies of Chicago, San Francisco and Santa Fe, e vice presidency

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Jonathan Player for The New York Times
"The real issue for me is to become part of the community, and that takes time."

of Columbia Artists Management in New York and the management of the singers Kathleen Battle and Neil Shicoff, one wonders how Epstein could clear 30 weeks

so quickly, let alone 40 to 42.

To do this thing, I simply had to say to myself, 'Let's just do it,' Epstein said.

Next season, even in the 10 or 12 weeks I'll be doing other stuff, I'll be in constant communication with Cardiff. Thanks to all these wonderful machines - faxes, dictaphones, telephones - I can do my work quite handily anywhere."

Some of the British press, ever suspicious that Columbia Artists Management has expansionist ambitions, hinted darkly at conflicts of interest. Epstein bristles at that, betraying some

of the temperament for which he is well known in the operatic world. "I had to divest myself of direct management of Kathy and Neil," he said, "Otherwise, I believe that a person's integrity is in the

INTERNATIONAL CLASSIFIED

person. If someone questions my integrity, they should prove it."

As a manager and consultant, Epstein is renowned not just for his operatic knowledge but also for his sympathy in guiding his charges' careers in ways that are not merely mercenary, and for encouragement of conservative American companies to undertake unusual repertory and venture-

some production styles.

But Epstein, who has described himself, referring to his medical condition, as "e walking time bomb," dearly relished the prospect of running his own opera company. Fortunately and not coincidentally, the company he now heads is already long established as an ensemble devoted to the most intense, serious and venturesome repertory and style. That leaves Epstein free to try to implement that philosophy the best way he can.

"I'm not going to be a general director who's above the artistic process: that's what

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interests me," he said in his Cardiff office. What I'm learning is the administrative process, how to give support to the various elements of this 250-person company."
He is also working hard to overcome any

lingering resentment against himself as an outsider. "Overt resistance? No," he said. "Covert? Of course. I am an unknown quantity here. People are always slightly afraid of people they don't know. The Welsh are very friendly and open, and there is an incredible history of singing here. The real issue for me is to become part of the community, and that takes time."

Since opera companies plan years in advance, the 1994-95 season will be the first in Cardiff to bear the full Epstein imprint. He says he will complete his basic repertory and major casting plans by this summer, but is talking about doing, among other works, Berlioz's "Béatrice et Bénédict," Smetana's "Two Widows" and Gilbert and Sullivan's "Yeomen of the Guard."

For artists, Epstein hopes to draw from Welsh, British and international sources. "Obviously, there will be Americans," he said. "I have a long list. But this company has been known for young takent of all

Although some of his artists will probably not come to Cardiff — "I don't see Miss Battle singing at the Welsh National, do you?" — he suggests that other well-known singers might be persuaded to appear there. "We have very limited resources for guest artists," he said. "But as a manager, I always believed that the artistic experience is what pays, really. That's why I always opted for Santa Fe or Glyndebourne, especially for a singer doing a role for the first time. What you learn in six or eight weeks of rehearsal, like we have here, can last a lifetime."

When Epstein's appointment was announced in 1991, no mention was made of his medical condition. Although a long in-terview was published in Newsday in early February in which he dwelt on his health, he wishes now to de-emphasize the issue.

Yet his passing references to such projects as building an endowment and planning for a new opera house come accompa-nied with matter-of-fact comments that he probably won't be there to see them real-

"Td rather not talk about it any more,"

he said. "My mother knew and the board here knew and lots of people in the world of opera knew. I did the interview for political and social reasons, although some of the reaction here was slightly sensationalistic. I'm not unhappy that people know my situation, because it is my situation."
"I feel the way to stay alive is to be

totally involved in something," he said. "I think music's kept me going. I really believe that."

PEOPLE

James Brown to the Aid Of N. Y. Schoolchildren

James Brown says he's planning a "Stop the Violence" festival to we Peril raise money for New York City's schoolchildren. The show, tentatively scheduled for June, was pro-Shocking posed after two students were fatal-ly shot last week at a Brooklyn high school and e 15-year-old was ar-rested. The performer said he hoped others would join him for the festival. Brown was paroled ropeans from prison a year ago after serving two years for leading police on a car chase near his home in South ad Action Carolina.

Two New York Times reporters woo 1991 George Polk Awards Monday for their coverage of world events. In the foreign reporting car-egory, Barbara Crossette won for her coverage of the assassination of Rajiv Gandhi, India's prime minister, and Francis X. Clines for his reporting on the breakup of the Soviet Union. For war reporting Patrick Sloyan of the Long Islandbased Newsday won an award for Gulf War follow-up stories on "friendly fire" deaths and other topics that be couldn't cover during the war because of government restrictions. A career award went to Claude Sitton, retired editor of The News and Observer of Raleigh North Carolina, for his guidance of that newspaper as well as his coverage of the civil rights movement for The New York Times.

The country-western star Tames Wynette was expected to be released from the hospital Tuesday after treatment for an infection that caused her collapse minutes before a performance in Mackay, Australia, on Saturday. Her tour manager said she should be able to resume her tour Wednesday.

Kitty Dukakis, the wife of the 1988 Democratic presidential nominee, stood beside a defendant in a drug trial in West Palm Beach, Florida, and asked the judge to give the woman a second chance. Mrs. Dukakis, who has acknowledged her own struggles with alcohol and pill addiction, appeared before Judge Richard Wennet when Joyce Fries, 35, pleaded guilty. She appeared in connection with her work as a counselor at a drug rehabilitation center. The court accepted a olea bargain, sentencing Fries to three years' probation.

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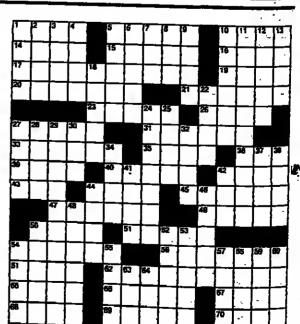
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